

RUSSELL CORPORATION
2002 ANNUAL REPORT

RUSSELL CORPORATION is a leading branded athletic, activewear and outdoor company with over a century of success in marketing athletic uniforms, apparel and accessories for a wide variety of sports, outdoor and fitess activities. The Company's brands include: Russell Athletice, JERZEES ${ }^{\oplus}$, Mossy Oak ${ }^{\oplus}$, Cross Creek ${ }^{\oplus}$, Discus ${ }^{\oplus}$, Moving Comfort ${ }^{\oplus}$ and Bike ${ }^{\oplus}$. The Company's common stock is listed on the New York Stock Exchange under the symbol RML.

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JACK WARD,
Chairman and Chief Executive Officer
JON LETZLER,
President and Chief Operating Officer

## To Our

Russell Corporation is a proven player in the athletic, activewear and outdoor markets, with a strong portfolio of brands and over a century of success. Throughout our history, we have consistently stepped up to the plate to deliver the highest quality products to all of our customers. For years, Russell was a vertically integrated manufacturer, with nearly 100 percent domestic production and a heavy manufacturing emphasis. However, since 1998 we have been transforming ourselves with a new senior management team, a major restructuring plan and a shift to becoming a more market-driven, consumerfocused company.

## finoncicil

 HIGHLIGHTS RUSSELL CORPORATION| (Dollars in thousands except per-share data) | 2002 | 2001 |
| :---: | :---: | :---: |
| Net sales | \$1,164,328 | \$ 1,160,925 |
| Income (loss) before income taxes | \$ 74,725 | \$ $(86,593)$ |
| Income (loss) before extraordinary item | \$ 46,927 | \$ $(55,486)$ |
| Diluted EPS - GAAP basis | \$ 1.06 | \$ (1.74) |
| Diluted EPS before extraordinary item and special charges ${ }^{1}$ | \$ 1.45 | \$ 1.13 |
| Diluted EPS before extraordinary item, special charges and Kmart receivable reserves ${ }^{2}$ | \$ 1.55 | \$ 1.25 |
| Total assets | \$ 963,115 | \$ 995,170 |
| Total debt less cash | \$ 208,634 | \$ 350,512 |
| Stockholders' equity | \$ 467,253 | \$ 454,231 |
| Stockholders' equity per common share | \$ 14.52 | \$ 14.19 |
| Number of employees | 13,915 | 13,745 |
| Number of shareholders | 9,000 | 8,800 |

(1) Fiscal 2002 includes an extraordinary item of $\$ 20.1$ million ( $\$ 12.6$ million after-tax) associated with the termination of our long-term indebtedness. Fiscal 2001 includes special charges of $\$ 144.1$ million ( $\$ 91.9$ million after-tax) related to certain non-recurring expenses, severance and the write-down and sale of certain assets included as part of the multi-year restructuring plan. Both the extraordinary item and special charges are more fully described in Management's Discussion and Analysis.
(2) In addition to the extraordinary item and special charges discussed in Note 1, a $\$ 5.0$ million ( $\$ 3.1$ million after-tax) and a $\$ 6.2$ million ( $\$ 4.0$ million after-tax) charge are included in Fiscal 2002 and 2001, respectively, related to increasing our bad debt reserve for potential losses on our pre-petition receivables from Kmart.

The evidence of our efforts is significant. Our workforce is now predominantly global. Over 99 percent of our products, excluding socks, are now assembled in low-cost markets. We have established global partnerships and sourcing in approximately 25 countries and now outsource 100 percent of our yarn needs. We also exited nonstrategic and unprofitable businesses that had generated over $\$ 160$ million in sales but in total were dilutive to our earnings.

While we have made significant progress, our vision is to continue to transform Russell, increasing our emphasis on athletic and performance products. This has been a source of Russell's strength for years, and we believe that it will be the basis for even stronger growth in the future.

## PROVING PROFITABLE IN 2002

Today, Russell is a much stronger, lower-cost, and more competitive company. With the majority of the restructuring behind us, we can now concentrate our resources on profitable long-term growth.

In the context of a difficult market in 2002, we were able to meet and exceed analysts' expectations with a slight increase in sales and a significant increase in earnings. Our net sales increased $\$ 3$ million, or 0.3 percent, to $\$ 1.164$ billion in fiscal 2002. However, after excluding sales from businesses that were acquired or discontinved, our 2002 net sales on an ongoing basis increased 2 percent over the prior year. For fiscal 2002, net income was $\$ 34.3$ million, or $\$ 1.06$ per share, versus a net loss of $\$ 55.5$ million, or (\$1.74) per share, in fiscal 2001. On an ongoing basis (excluding restructuring charges, extraordinary charges for refinancing and the reserves for the Kmart bankruptcy) earnings per share increased 24 percent to $\$ 1.55$ from $\$ 1.25$ in fiscal 2001.

Under challenging economic conditions, Russell clearly realized the benefits of our six-point profit growth plan in 2002. We reduced manufacturing and sourcing costs, inventories, working capital and debt. In addition, we continue to build sales with innovative new products and expanded distribution. Our enthusiasm for the long term is tempered only by the short-term uncertainty of the economy, but we are confident we can continue to build our brands, which will position Russell as a premier athletic, activewear and outdoor company.

## A PROVEN MARKET LEADER

We operate our business in two segments: Domestic Activewear and International Activewear. Domestic Activewear is further aligned by distribution channel: Russell Athletic, Mass Retail and Artwear/Careerwear.

Russell Athletic, which includes the Russell Athletic ${ }^{\circledR}$, Discus ${ }^{\circledR}$ and Moving Comfort ${ }^{\oplus}$ brands, saw its sales increase 8 percent to \$303 million, representing 26 percent of our total sales in 2002. Russell Athletic, our company's flagship brand, remains number one in team uniforms and is the number one fleece brand in the national chain stores. In the past year, Russell Athletic introduced two successful new lines: Stretch-Power ${ }^{\text {TM }}$, the second technology in our Power ${ }^{\text {TM }}$ Performance Collection, and the Black-and-White Series, a line of stylish Major League Baseball ${ }^{\oplus}$ replica jerseys. 2002 also marked the debut of the Russell Athletic brand in the Japanese sporting goods market, and, closer to home: Russell Athletic extended licensing contracts with MLB Properties to remain the "Official Uniform" of 15 Major League Baseball teams.

Moving Comfort, acquired in 2002, expands Russell's position in the growing women's performance activewear market. Founded in 1977 by women athletes exclusively for women athletes, Moving Comfort brings "authenticity" and a reputation for high-quality, high-performance products designed with women's specific needs in mind.

Our Mass Retail business, comprised principally of the JERZEES ${ }^{\circledR}$ and Mossy $\mathrm{Oak}^{\circledR}$ brands, saw its sales increase 4 percent to \$350 million, representing 30 percent of our total sales in 2002. The JERZEES brand proved strong again in 2002 by growing its number one market position with mass merchandisers in both the men's and boys' fleece categories. Our JERZEES branded athletic socks are the number one athletic sock at Wal-Mart. In addition, we introduced successful new sock programs, including "Big Foot" and no-show socks. Mossy Oak apparel, a leading brand of camouflage apparel, continued its growth with the mass merchandisers, specialty and sporting goods stores. Going forward, Mossy Oak will continue its expansion into new categories.

## operating

## PRINCIPLES

Russell Corporation is firmly committed to a very simple philosophy: "Do the right things for the right reasons." To maintain its tradition and reputation as a superior employer and responsible corporate citizen, Russell has established the following Operating Principles:

- To uphold the highest standards of business ethics and regard for human rights throughout the world.
- To comply with all applicable laws, practices and regulations of the countries in which we do business.
- To protect and respect employees, by offering fair pay and appropriate hours and not using child labor.
- To strictly prohibit discrimination with regard to race, color, national origin, religion, gender, age, sexual orientation or disability.
- To provide a safe and healthy workplace
- To protect and preserve the environment.
- To be a good corporate citizen in every country and community where we operate.

Russell Artwear/Careerwear, representing 36 percent of total sales in 2002, markets a portfolio of brands to distributors, screen printers, embroiderers and other customers. In 2002, Russell Artwear's sales decreased 9 percent to $\$ 423$ million. Excluding sales from our private label and discontinued businesses, sales on an ongoing basis were down approximately 5 percent. The industry-wide sales decrease reflects lower prices, primarily in the $t$-shirt market, and reduced corporate purchasing of higher priced products, such as sports shirts, denims and wovens. As the second largest supplier, we will continue to enhance products in the artwear market with the addition of new features and new color palettes to appeal to a broad group of customers.

Moving beyond domestic, International Activewear accounted for 8 percent of sales in 2002, an increase of 9 percent over the prior year. Russell Corporation expanded sales around the world through a combination of its own operations, licensees and distributors. We are the largest supplier of fleece in Mexico and one of the largest suppliers to the artwear and imprintable market in Europe. Russell Athletic now has nine licensees in Europe as well as new licensees in South Korea and Japan where our Discus brand also continues to be popular among teenagers.

## A GROWING ATHLETIC COMPANY

Today, two-thirds of Americans participate in sports, fitness and outdoor activities. With that in mind, Russell will continue to expand its core businesses in existing accounts with excellent quality, superior service and innovative new products, as our customers have come to expect from us. The Company is also well positioned to acquire additional brands that fit with our ongoing efforts to expand our businesses based on our authentic athletic heritage. For example, Moving Comfort was acquired in August 2002, and, in February 2003, we acquired the assets of Bike Athletic, another well-known and respected brand in the athletic world. Bike ${ }^{\oplus}$ is a leading brand in the protective product categories and sports medicine as well as a leading provider of sports uniforms in the high school and recreational market. Given the strength of our Russell Athletic business, we believe there are significant synergistic opportunities that will allow us to substantially grow each of these businesses.

## LDW-COST INFRASTRUCTURE, FLEXIBLE SUPPLY

Russell actively seeks the most efficient source of production, whether through internal sources of supply or through outsourced production. As a result of our restructuring program, we have created an efficient, low-cost infrastructure that provides us with flexibility to improve operating efficiencies and increase our margins. We believe that we are well positioned to make adjustments, based on shifts in trade treaties and global sourcing or production costs.

## ENHANCED FINANCIAL FLEXIBILITY

In 2002, we refinanced the Company's debt with $\$ 325$ million in Senior Secured Credit Facilities, including a five-year \$300 million Senior Secured Revolving Credit Facility and a five-year $\$ 25$ million Senior Secured Term Loan. The Company also obtained $\$ 250$ million in 9.25 percent Senior Unsecured Notes, which are due 2010. We used the proceeds from the offerings of the Senior Notes together with the initial borrowings under the new credit facilities to repay the outstanding balances, fees and expenses related to our previous debt structure. We intend to use the additional availability under our new debt structure for working capital and general corporate purposes, providing flexibility the Company did not previously have.

## ETHICS AND VALUES

One of the things that we are especially proud of is the Company's values. Given what has happened in corporate America in the past year, companies with a history and heritage of "Doing the Right Things for the Right Reasons" have earned much more respect. Russell has that reputation and we are committed to maintaining those standards. In addition, as shareholders and management, we are delighted with the fact that Russell has a very healthy and transparent balance sheet. Toward this end, we not only want to be successful, but we also want our employees, customers, suppliers, and shareholders to be proud of Russell and what we stand for.

## cultural DIVERSITY

Diversity is an important part of the culture at Russell Corporation. Our
Strategic Diversity Management Plan focuses on the following areas:

- Diversity is a significant contributor to the success of the company.
- Diversity goes beyond race or gender. It is creating an inclusive environment where every employee is treated fairly and equitably.
- Diversity is where each employee is respected and valued, a place where people can celebrate his or her similarities and his or her differences.
- Diversity must be managed and leveraged effectively in the workforce, workplace, marketplace and in the communities in which we live and work.

As we do business in an increasingly diverse marketplace, it is important that our Company brings different ideas, approaches and experiences to the solutions we offer. Four years ago, we implemented an aggressive diversity program at Russell. Again, while we have made great progress, we are taking our diversity efforts to an even higher level. Kevin Clayton has joined Russell as our new corporate Vice President of Diversity, reporting directly to the Chairman. Kevin has worked with some of the best-known experts in the field of diversity management, and we are looking forward to his leadership in this critical area.

## AN EXCITING FUTURE

Our top priority is to build our athletic and outdoor businesses by leveraging our authentic heritage whether with the Russell Athletic, JERZEES, Mossy Oak, Cross Creek ${ }^{\circledR}$, Discus, Moving Comfort or Bike brands. We are also committed to new products, targeting new market opportunities and pursuing acquisitions and license agreements with athletic, activewear and outdoor companies that deliver the same high level of quality and service as our own traditional Russell brands.

We want to thank all of you - our customers, employees, shareholders and business partners - for your continued hard work and support. Working together, we believe that we will continue to see Russell grow and prosper and as one of the world's premier athletic, activewear and outdoor companies. We are a proven player. Now we are taking our game to the next level.

Sincerely,


Jack Ward
Chairman and Chief Executive Officer


Jon Letzler
President and Chief Operating Officer

## Company is building from a

 position of strength. We are a leading supplier of team uniforms and related apparel to college, high school and organized sports teams - such as football, basketball, baseball, soffball and volleyball. We are also the official uniform supplier to 15 Major League Baseball ${ }^{\circledR}$ teams, including the Atlanta Braves, New York Yankees, San
## Francisco Giants and Seattle Mariners.

Russell is also the official uniform supplier to the United
States Olympic baseball team and Little League Baseball,,
and an official uniform supplier to Minor League
Baseball. With strong brands and leading market share
positions in team uniforms, men's and boys' fleece,
artwear, and camouflage apparel, Russell is a proven
player both on the field and in the marketplace. As our
brands expand through new product introductions and
increased marketing efforts, we will also look to acquire
athletic/outdoor companies for additional growth
opportunities. An example is our 2002 acquisition of
Moving Comfort, a 26 -year-old marketer of women's
athletic wear. By joining with Russell, Moving Comfort
will be able to source and distribute more efficiently
and have the resources to grow the brand.


## Appealing To An Active Market

The athletic playing field on which Russell competes is an active one. Today, two-thirds of Americans participate in sports, fitness and outdoor activities -68 percent at least occasionally, and one in three on a frequent basis. For those who participate regularly, fitness ranks as their most popular MARKET STRATEGIES activity. The health benefits of exercise, particularly as they relate to weight control, are now receiving national media attention. Addressing what has been termed the "obesity epidemic," the Surgeon General has called for daily physical education programs in the nation's schools, while baby boomers and even older seniors are pursuing workout programs to improve their quality of life. In response to these fitness trends, Russell is expanding current programs within Russell Athletic and JERZEES branded programs, increasing sales to existing customers, as well as attracting new customers to the brands. At the same time, the Company continues to introduce new products and target new opportunities within this active market.

## For The Team

After fitness, Americans participate in team sports more than any other single category of sports or outdoor activities. Participation

## America's favorite

fitness activities
[percentage of respondents who said activity was their favorite]
29\% Fitness Walking
27\% Other Exercise to Music
25\% Water Exercise
24\% Yoga/Tai Chi
22\% Fitness Bicycling
21\% High-Impact Aerobics
21\% Fitness Swimming
17\% Cardio-Kickboxing
16\% Low-Impact Aerobics
15\% Step Aerobics

[^0] in organized teams in youth leagues and high school has continved to increase. In fact, most large organized youth leagues have experienced significant participation growth in the past decade. Today, Russell Athletic is the number one supplier of team uniforms in the country at the high school, college and professional levels and Bike, our newest acquisition, is a major provider of team uniforms to organized recreational teams. Capitalizing on Russell's reputation, we will continue to provide quality products to teams, license the Russell Athletic name for additional categories and provide innovative products in all areas of performance wear.

## Growth In Women's Sports

To understand the growing trend in women's sports, one need look only at our nation's high schools. In the last 10 years, growth in the numbers of female participants on high school teams has increased 47 percent. The gains made in high school participation are echoed in figures from the NCAA and national youth leagues as well. This is a significant opportunity for Russell Athletic, Bike and our Moving Comfort lines, as we are able to bring high-quality, high-performance products tailored to the specific needs of this growing market.

## flexible merchandising



With aggressive merchandising and marketing, Russell Athletic's college bookstore business increased sales by $42 \%$ last year.
of women's growth
[average number of student-athletes per institution]

'89-'90'90-'91 '91-'92 '92-'93 '93-'94 '94-'95'95-'96 '96-'97 '97-'98 '98-'99'99-'00 '00-01
Participation in NCAA Women's Athletics has increased 34 percent in the past 10 years.
Source: NCAA Research Sports Participation - Number of Participants 1982-2001


As participation by boys in high school sports increased $15 \%$ over the last decade, participation by girls in high school sports soared $47 \%$.
Source: National Federation of State High School Associations

With Russell focusing on the athletic market, one thing is clear: A world of opportunity awaits. Sports apparel alone in the United States is a $\$ 39$ billion market. Outside the United States, it is even larger. With international business representing just 8 percent of Russell's sales, increasing our role as an international player offers substantial

## A PROVEN PLAYER

 growth potential for our Company. Today, Russell brands can be found in more than 40 countries across the globe. But it is not just our Company's marketing that has established a global presence. Five years ago, we were manufacturing nearly everything we sold, with most of it made in the The United States. Now, as a result of our Company's efforts to become more comperitive, we have been able to significantly reduce our manufacturing costs as well as source products from approximately 25 countries. Today, almost 60 percent of Russell employees are World based outside the United States. To compete successfully in today's market, you have to be a global player.

## OPFRATIONAL STBATEGIES

## Driving Out Cost

Russell is reaping the benefits of its multi-year restructuring. The Company has shiffed over 99 percent of assembly to low-cost countries, sources 100 percent of its yarn requirements and outsources approximately 26 percent of its total production to over 25 countries. To maintain our reputation as a responsible corporate citizen, every facility is independently inspected to ensure the highest level of responsible manufacturing. Inventory management, a top priority throughout all levels of the organization, has resulted in more efficient production, improved turns and lower inventory levels. Russell has further driven down costs by eliminating profit-losing businesses, as well as reducing total employment from almost 17,000 to less than 14,000.

## Building Global Relationships

Global competition and technological advances are causing lead times to collapse. As business cycles continue to shrink, we must look for ways to reduce time-to-market, control costs and increase our bottom-line performance. Toward this end, Russell has formed a number of strategic alliances around the world. Russell now participates in a variety of manufacturing arrangements, including company-owned facilities, third-party sourcing, joint ventures and contract operations. These strategic alliances give our Company the flexibility to surge with customer demands while providing the best product, at the best price, in the best manner possible.

## Operating Efficiency

At Russell, we encourage a fundamental attitude about operating efficiencies and cost containment throughout the organization. As in many businesses, the secret to lower costs, improved profits and a more competitive operation lies in the supply chain. With strategic sourcing, Russell is achieving significant operating efficiencies and cost savings while strengthening ties with those suppliers offering the best-quality products and customer service. It's not just about price, but also quality, service, delivery and all the aspects that make up the total costs or value. Our sourcing team does extensive research to determine the optimum type and quantity of goods or service needed, the marketplace pricing and service benchmarks, and the competitive advantages offered by all current and potential suppliers.


## assembly locations

Over $99 \%$ of our products, excluding socks, are now assembled in low-cost markets.


## increasina

 sourcing mixAs the total volume of dozens sold increased, the percentage of products sourced, excluding socks, has also increased and now represents $26 \%$ of the Company's total sales.



## improving

 productivity[sales per employee in thousands]

More efficient production, shifts to low-cost countries and increased sourcing have resulted in record sales per employee.
 marketing, product line expansion and new distribution channels, we are just as focused on reducing our Company's costs, improving productivity throughout all Russell operations and strengthening the balance sheet.

In the past four years, our Company's cost-saving program has achieved over $\$ 150$ million in annual savings. The components of this comprehensive program include: offshore assembly, yarn savings from outsourcing, textile cost savings through plant restruc-
 turings, increased global procurement, organizational savings, distribution efficiencies and improved inventory management. With an uncertain economy and increased global competition, Russell must continue to be passionate about cost savings, as well as asset control and cash management. With an efficient, low-cost operating structure and a strong balance sheet, Russell is well prepared to capitalize on its full potential as a premier athletic company.


## FHNANGIAL STBATEGIES

## Overview

Increased revenues and profits are our primary business goals. In pursuing these goals, we will continue to maximize cash flow from our existing businesses and allocate capital efficiently toward growth initiatives. We will also continue to focus on building our brands and growing our market shares. Our extensive consumer research and marketing programs will target consumers' needs, and we will introduce innovative new products and programs to meet those needs. In this way, Russell constantly strives to maximize longterm value to its shareholders.

Improving Profitability, Reducing Inventories And Total Debt Improving profitability, reducing inventories and reducing total debt were all top priorities throughout the organization in 2002. Our ongoing gross margin in fiscal 2002 improved to 29.1 percent from 26.8 percent due to continued manufacturing and sourcing improvements, as well as increased volumes and a more profitable product mix. In addition, we reduced our year-end inventory levels to $\$ 306.7$ million, a 14.9 percent decrease from last year's level.

## debt [in thousands]

Net debt (total debt less cash) at year-end 2002 was reduced by more than $\$ 200$ million from the peak in 2000 and the lowest year-end net debt level in over 10 years.


As a result of the inventory reductions, an improved cost structure and increased profits, our total debt less cash at year-end of fiscal 2002 was $\$ 208.6$ million, which was a reduction of $\$ 141.9$ million, or 40.5 percent, from the prior year and the lowest net debt level in over 10 years. Additionally, in April 2002, we refinanced our debt through Senior Secured Credit Facilities and Senior Unsecured Notes to repay the outstanding debt balances, fees and expenses related to our old debt structure. This refinancing provides us with the flexibility to explore and take advantage of timely opportunities.

## Improving Cash Flow

In fiscal 2002, our net cash provided by operating activities was \$204.1 million, as compared with $\$ 123.9$ million last year, reflecting better operating results and working capital utilization. In 2002 alone, the Company generated $\$ 49.9$ million in cash from working capital (without current debt), largely driven by inventory reduction. Continued tight cash management should allow Russell the financial wherewithal and flexibility to appropriately fund capital expenditures, acquisitions, dividends and/or debt reduction.


## increasing

net cash provided by operating activities [in millions]

In 2002, net cash provided by operating activities exceeded $\$ 200$ million, setting a new 10 -year record for the Company.


## imorovina profitability

We have created an efficient, low-cost infrastructure that provides us with the flexibility to improve efficiencies and increase margins while shipping at record levels.


## reducina

 inventory [in millions]With a renewed emphasis on inventory management, Russell reduced peak inventory levels by nearly $\$ 100$ million over the prior year, resulting in the lowest year-end inventories in five years.


## DIRECTORS

JOHN F. WARD ${ }^{(1)}$
Chairman of the Board,
Chairperson of the
Executive Committee
HERSCHEL M. BLOOM ${ }^{(1)(2)(5)}$
Partner, King \& Spalding
Atlanta, Georgia
Chairperson of the
Corporate Governance Committee and Lead Director

RONALD G. BRUNO ${ }^{(4)}$
President, Bruno Capital
Management Corporation
Birmingham, Alabama
Chairperson of the
Management Development
and Compensation Committee

TIM A. LEWIS ${ }^{(3)(4)}$
President,
T. A. Lewis \& Associates, Inc.

Birmingham, Alabama
C.V. "JIM" NALLEY IIII ${ }^{(4)(5)}$

President and Chief Executive Officer,
Nalley Automotive Group
Atlanta, Georgia
MARGARET M. PORTER ${ }^{(3)}$
Civic Volunteer,
Birmingham, Alabama
Chairperson of the Corporate
Responsibility Committee

MARY JANE ROBERTSON ${ }^{(2)(5)}$
Executive Vice President and
Chief Financial Officer,
Crum \& Forster
Morristown, New Jersey
Chairperson of the Audit Committee
BEN RUSSELL ${ }^{(3)}$
Chairman and
Chief Executive Officer,
Russell Lands, Incorporated
Alexander City, Alabama
JOHN R. THOMAS ${ }^{(3)}$
Chairman, President and Chief Executive Officer, Aliant Financial Corporation Alexander City, Alabama

JOHN A. WHITE ${ }^{(2)(5)}$
Chancellor,
University of Arkansas
Fayetteville, Arkansas

Committees of the Board
of Directors
(1) Executive Committee
(2) Audit Committee
(3) Corporate Responsibility Committee
(4) Management Development and

Compensation Committee
(5) Corporate Governance Committee


Left to right: John White John Thomas Ronnie Bruno Mary Jane Robertson Herschel Bloom Jim Nalley
Tim Lewis
Margaret Porter Jack Ward

## OFFICERS

JOHN F. WARD
Chairman and Chief Executive Officer
JONATHAN R. LETZLER
President and Chief Operating Officer

## FLOYD G. HDFFMAN

Senior Vice President, Corporate Development, General Counsel and Secretary

## ROBERT D. MARTIN

Senior Vice President and
Chief Financial Officer
JT TAUNTON, JR.
Senior Vice President/President and Chief Executive Officer,
Fabrics and Services
M. CHERYL BARRE

Vice President/President, Mass Retail
KEVIN L. CLAYTON
Vice President, Diversity
CAROL M. MABE
Vice President, Strategic Development
MATTHEW C. MIRCHIN
Vice President/President, Russell Athletic
J. SCOTT MOSTELLER

Vice President, Operations
GILBERT J. ROBERTS
Vice President/President, Russell Artwear

NANCY N. YOUNG
Vice President, Communications and Community Relations

MARIETTA EDMUNDS ZAKAS
Vice President, Treasurer
LARRY E. WORKMAN
Corporate Controller
STEVE R. FOREHAND
Assistant General Counsel and
Assistant Secretary

## CHRISTOPHER M. CHAMPION

Associate Counsel, Director of Government Relations and Assistant Secretary

# Financial RUSSELL CORPORATION AND SUBSIDIARIES 

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Report of Ernst \& Young LLP, Independent Auditors
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Corporate Information

| (Dollars in thousands, except Common Stock Data and Financial Statistics) | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: |
| Operations |  |  |  |
| Net sales ${ }^{(a)}$ | \$1,164,328 | \$1,160,925 | \$1,226,328 |
| Cost of goods sold ${ }^{(a)}$ | 825,763 | 894,018 | 885,476 |
| Earnings before interest and taxes ("EBIT") ${ }^{(b)}$ | 104,971 | $(54,269)$ | 65,478 |
| Interest expense | 30,246 | 32,324 | 32,401 |
| Income (loss) before income taxes ${ }^{(b)}$ | 74,725 | $(86,593)$ | 33,077 |
| Income tax (benefit) provision ${ }^{(b)}$ | 27,798 | $(31,107)$ | 18,562 |
| Net income (loss) applicable to common shares ${ }^{(b)(d)}$ | 34,306 | $(55,486)$ | 14,515 |
| Financial Data |  |  |  |
| Depreciation and amortization | \$ 45,061 | \$ 49,408 | \$ 54,645 |
| Net income (loss) plus depreciation and amortization ${ }^{(d)}$ | 79,367 | $(6,078)$ | 69,160 |
| Capital expenditures | 28,343 | 48,975 | 59,457 |
| Working capital | 385,1 18 | 401,816 | 471,414 |
| Long-term debt, less current maturities | 265,000 | 310,936 | 384,211 |
| Stockholders' equity | 467,253 | 454,231 | 525,940 |
| Capital employed | 732,253 | 765,167 | 910,151 |
| Total assets | 963,115 | 995,170 | 1,153,160 |
| Common Stock Data |  |  |  |
| Net income (loss) assuming dilution ${ }^{(b)(d)}$ | \$ 1.06 | \$ (1.74) | \$ . 44 |
| Dividends | . 16 | . 46 | . 56 |
| Book value | 14.52 | 14.19 | 16.49 |
| Price range: |  |  |  |
| High | 19.55 | 20.84 | 22.94 |
| Low | 13.14 | 11.02 | 12.13 |

## Financial Statistics

Net sales divided by:

| Receivables ${ }^{(c)}$ | 7.4 | 6.4 | 6.3 |
| :---: | :---: | :---: | :---: |
| Inventories(c) | 3.5 | 3.0 | 3.1 |
| Capital employed ${ }^{(c)}$ | 1.6 | 1.4 | 1.3 |
| terest coverage ${ }^{(b)}$ | 3.5 | (1.7) | 2.0 |
| come (loss) before income taxes as a percent of sales ${ }^{(b)}$ | 6.4\% | (7.5)\% | 2.7\% |
| et income (loss) as a percent of sales ${ }^{(b / d)}$ | 2.9\% | (4.8)\% | 1.2\% |
| Net income (loss) as a percent of stockholders' equity (blcldd) | 7.4\% | (11.3)\% | 2.7\% |

## Other Data

| Net common shares outstanding (000s omitted) | $\mathbf{3 2 , 1 8 6}$ | 32,008 | 31,896 |
| :--- | ---: | ---: | ---: |
| Approximate number of common shareholders | $\mathbf{9 , 0 0 0}$ | 8,800 | 8,000 |

[^1]| 1999 | 1998 | 1997 | 1996 | 1995 | 1994 | 1993 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $\$ 1,148,864$ | $\$ 1,180,118$ | $\$ 1,228,198$ | $\$ 1,244,204$ | $\$ 1,152,633$ | $\$ 1,098,259$ | $\$ 930,787$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 851,591 | 878,106 | 857,531 | 846,166 | 816,334 | 739,700 | 613,825 |
| 48,390 | 17,559 | 116,517 | 155,283 | 109,431 | 147,019 | 97,665 |
| 28,060 | 27,824 | 28,165 | 25,738 | 21,698 | 19,434 | 16,948 |
| 20,330 | $(10,265)$ | 88,352 | 129,545 | 87,733 | 127,585 | 80,717 |
| 11,942 | 114 | 33,904 | 47,969 | 33,616 | 48,759 | 31,619 |
| 8,388 | $(10,379)$ | 54,448 | 81,576 | 54,117 | 78,826 | 49,080 |


| \$ 63,891 | \$ | 74,368 | \$ | 74,421 | \$ | 72,226 | \$ | 68,010 | \$ | 67,042 | \$ | 66,226 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 72,279 |  | 63,989 |  | 128,869 |  | 153,802 |  | 122,127 |  | 145,868 |  | 115,306 |
| 53,376 |  | 72,864 |  | 72,926 |  | 114,031 |  | 86,556 |  | 38,562 |  | 83,979 |
| 460,041 |  | 435,819 |  | 501,431 |  | 412,591 |  | 438,070 |  | 310,330 |  | 277,993 |
| 377,865 |  | 323,043 |  | 360,607 |  | 255,935 |  | 287,878 |  | 144,163 |  | 163,334 |
| 549,342 |  | 614,771 |  | 665,602 |  | 679,823 |  | 632,558 |  | 628,662 |  | 587,651 |
| 927,207 |  | 937,814 |  | 1,026,209 |  | 935,758 |  | 920,436 |  | 772,825 |  | 750,985 |
| 1,153,131 |  | 1,153,564 |  | 1,247,962 |  | ,195,180 |  | 1,118,164 |  | 1,046,577 |  | 1,017,044 |
| \$ . 25 | \$ | (.29) | \$ | 1.47 | \$ | 2.11 | \$ | 1.38 | \$ | 1.96 | \$ | 1.19 |
| . 56 |  | . 56 |  | . 53 |  | . 50 |  | . 48 |  | 42 |  | . 39 |
| 16.74 |  | 17.31 |  | 18.25 |  | 17.87 |  | 16.34 |  | 15.84 |  | 14.54 |
| 25.12 |  | 33.88 |  | 38.38 |  | 33.75 |  | 31.25 |  | 32.63 |  | 36.87 |
| 12.13 |  | 18.00 |  | 25.00 |  | 23.13 |  | 22.00 |  | 24.00 |  | 26.00 |


| 6.2 | 5.6 | 5.3 | 5.5 | 5.3 | 5.6 | 5.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3.0 | 3.2 | 3.4 | 3.7 | 3.8 | 3.9 | 3.7 |
| 1.2 | 1.2 | 1.3 | 1.3 | 1.4 | 1.4 | 1.2 |
| 1.7 | 6 | 4.1 | 6.0 | 5.0 | 7.6 | 5.8 |
| $1.8 \%$ | $1.9) \%$ | $7.2 \%$ | $10.4 \%$ | $7.6 \%$ | $11.6 \%$ | $8.7 \%$ |
| $.7 \%$ | $1.9) \%$ | $4.4 \%$ | $6.6 \%$ | $4.7 \%$ | $7.2 \%$ | $5.3 \%$ |
| $1.4 \%$ | $(1.6) \%$ | $8.2 \%$ | $12.4 \%$ | $8.6 \%$ | $13.0 \%$ | $8.5 \%$ |
|  |  |  |  |  |  |  |
| 32,814 | 35,519 | 36,463 | 38,049 | 38,715 | 39,689 | 40,405 |
| 8,000 | 8,000 | 10,100 | 12,300 | 12,300 | 13,000 | 13,000 |

## MANAGEMENT'S DISCUSSION AND ANALYSIS

## GENERAL

We are a leading branded athletic, activewear and outdoor company with over a century of success in marketing athletic uniforms, apparel and accessories for a wide variety of sports, outdoor and fitness activities. Our brands include: Russell Athletice, JERZEES®, Mossy Oak, Cross Creek, Discus, and Moving Comfort ${ }^{\circledR}$. On February 6, 2003, we acquired the majority of the assets of Bike Athletic Company. Bike's products include athletic supporters, knee and elbow pads, braces, protective equipment, team uniforms, and performance apparel.

We design, market and manufacture or source a variety of apparel products including fleece, $t$-shirts, casual shirts, jackets, athletic shorts, socks and camouflage attire for men, women, boys and girls. We are a leading supplier of team uniforms and related apparel to college, high school and organized sports teams. We are also the official uniform supplier of 15 Major League Baseball ${ }^{\circledR}$ teams, including the Atlanta Braves, New York Yankees, San Francisco Giants, and Seattle Mariners. In addition, we are the official uniform supplier to the U.S. Olympic baseball team and Little League Baseball and an official uniform supplier to Minor League Baseball. The Russell name has been associated with high-quality apparel for more than 100 years and with team uniforms since 1932.

We operate our business in two segments: Domestic Activewear and International Activewear. Domestic Activewear is further aligned by distribution channel: Russell Athletic, Mass Retail and Artwear/Careerwear. The International Activewear business sells our products in more than 40 countries.

## CRITICAL ACCOUNTING POLICIES

The following discussion and analysis of our financial condition, results of operations, liquidity and capital resources are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. Generally accepted accounting principles require that we make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates, including those related to customer programs and incentives, product returns, bad debts, inventories, investments, intangible assets, long-lived assets, deferred income taxes, restructuring reserves, pensions and other post-retirement benefits, contingencies, and litigation. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We believe that some of our significant accounting policies involve a higher degree of judgment or complexity than our other accounting policies. We have identified the policies below as critical to our business operations and the understanding of our results of operations. The impact and associated risks related to these policies on our business operations are discussed throughout Management's Discussion and Analysis of Financial Condition and Results of Operations where such policies affect our reported and expected financial results. For a detailed discussion on the application of these and other accounting policies, see Note 1 to the consolidated financial statements.

REVENUE RECOGNITION. We recognize revenues, net of estimated sales returns, discounts and allowances, when goods are shipped, title has passed, the sales price is fixed and collectibility is reasonably assured. Substantially all of our sales reflect FOB ("free-on-board") shipping point terms.

We record provisions for estimated sales returns and allowances on sales in the same period as the related sales are recorded. These estimates are based on historical sales returns, analyses of credit memo data and other known factors. If the historical data we use to calculate these estimates do not properly reflect future returns, net sales could either be understated or overstated.

TRADEACCOUNTS RECEIVABLE. Trade accounts receivable consists of amounts due from our normal business activities. We maintain an allowance for doubfful accounts to reflect expected credit losses. We provide for bad debts based on collection history and specific risks identified on a customer-by-customer basis. A considerable amount of judgment is required to assess the ultimate realization of accounts receivable and the credit-worthiness of each customer. Furthermore, these judgments must be continuously evaluated and updated. For example, we increased our reserve in the fourth quarter of fiscal 2001 and in the third quarter of 2002 to reflect estimated losses related to Kmart Corporation ("Kmart"). If the financial condition of other customers were to deteriorate causing an impairment of their ability to make payments, additional provisions for bad debts may be required in future periods. On the other hand, if our ultimate recovery on prepetition receivables from Kmart or other accounts we have reserved or written off exceeds our estimates, we may need to decrease our reserves in the future.

INVENTORIES. Inventories are carried at the lower of cost or market, with cost for a substantial portion of inventories determined under the Last-In, First-Out (LIFO) method. We write down obsolete and unmarketable inventories to their estimated net realizable value based upon, among other things, assumptions about future demand and market conditions. If actual market conditions are less favorable than we project, additional inventory write-downs may be required. As part of our restructuring and reorganization
program announced in July 1998 and discussed later, we recorded significant charges to write down discontinued product lines to their net realizable values. It is possible that further writedowns may be necessary in the future. In 2002, we recorded a LIFO charge of $\$ 10.3$ million, or $\$ .20$ per share (of which $\$ 6.0$ million, or $\$ .12$ per share, related to the liquidation of LIFO inventory quantities carried at higher costs prevailing in prior years as compared with our current manufacturing costs) due to lower inventory levels and lower per-unit manufacturing costs.

DEFERRED TAX ASSETS. We record a valuation allowance to reduce deferred tax assets to the amount that we believe is likely to be realized. While we have considered future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for the valuation allowance, if we determine that we will not be able to realize all or part of our net deferred tax assets in the future, we would make an adjustment to increase our valuation allowance for deferred tax assets and that adjustment would be charged to income in the period that we make the determination. Likewise, if we determine that we will be able to realize more of our deferred tax assets than we currently expect, we would adjust our deferred tax assets, which would have the effect of increasing income in the period that we make the determination. We recorded $\$ 2.6$ million, $\$ 2.8$ million and $\$ 4.0$ million of valuation allowances related to net deferred tax assets (primarily foreign and state net operating loss carryforwards) in fiscal 2002, 2001 and 2000, respectively. At the end of fiscal 2002, our total valuation allowance amounted to $\$ 13.5$ million.

IMPAIRMENT AND DEPRECIATION OF PROPERTY, PLANT AND EQUIPMENT. Property, plant and equipment is stated at historical cost, and depreciation is computed using the straight-line method over the lives of the assets. We estimate the depreciable lives of property, plant and equipment based on the period over which the assets will be of economic benefit to us.

On December 30, 2001, we adopted FASB Statement of Financial Accounting Standards (SFAS) No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, which superseded SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. Under SFAS No. 144, we review these assets for impairment whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. Most of our property, plant and equipment are employed in integrated manufacturing and distribution processes. Accordingly, we ordinarily cannot assess impairment of assets held for use at the individual asset level, but rather we aggregate them into logical groups for purposes of testing whether they are impaired. When we identify assets that will be taken out of service through the ordinary course of replacement and modernization or
through restructuring activities, we shorten the remaining useful lives and adjust the salvage values, as appropriate, to recognize depreciation over the shortened remaining estimated useful lives. Otherwise, we classify assets as held for sale and write down the carrying value to their estimated net realizable values when we formulate a plan of disposal and there is no operational requirement to continue their use. We periodically evaluate the carrying values of assets held for sale to determine whether revisions are needed to reflect changed circumstances, including market conditions. Although we believe we have appropriately reduced the carrying value of assets held for sale to their estimated recoverable amounts, net of disposal costs, actual results could be different, and our results of operations in future periods could reflect gains or losses on those assets.

IMPAIRMENT AND AMORTIZATION OF INTANGIBLEASSETS. On December 30, 2001, we adopted SFAS No. 142, Goodwill and Other Intangible Assets, which resulted in an increase to net income of $\$ 1.1$ million (\$.03 per share) in 2002 due to the elimination of amortization of goodwill and indefinite-lived intangible assets. Under SFAS No. 142, amortization of goodwill is eliminated, however an annual impairment test of goodwill is required using a two-step impairment test. The first step determines if goodwill is impaired by comparing the fair value of the reporting unit as a whole to the book value. If a deficiency exists, the second step measures the amount of the impairment loss as the difference between the implied fair value of goodwill and its carrying value. In performing these annual impairment tests, we make assumptions regarding estimated future cash flows and other factors to determine whether the carrying values are impaired, and then, if impaired, to determine the amount of any impairment loss required to reduce the carrying value to fair value. If these estimates or assumptions change, we may be required to record impairment charges for these assets.

Purchased intangibles with indefinite economic lives are tested for impairment annually using a lower of cost or fair value approach. In determining whether an intangible has an indefinite life, we consider the expected use of the asset, the expected useful lives of other assets to which the asset may relate; any legal, regulatory, or contractual provisions; the level of maintenance expenditures required to obtain the expected future cash flows from the asset; and the effects of obsolescence, demand and other economic factors. In performing these annual impairment tests, we make assumptions regarding estimated future cash flows and other factors to determine whether the carrying values are impaired, and then, if impaired, to determine the amount of any impairment loss required to reduce the carrying value to fair value. If these estimates or assumptions change, we may be required to record impairment charges for these assets.

Other intangibles continue to be amortized over their useful lives, ranging from 15 to 40 years, and reviewed for impairment using a process similar to that used to evaluate property, plant and equipment.

PENSION BENEFITS. We account for defined benefit pension plans in accordance with SFAS No. 87, Employers' Accounting for Pensions, which requires us to recognize pension costs and liabilities based on an actuarial evaluation. Inherent in these valuations are key assumptions including the discount rate at which the pension obligations could be effectively settled, the anticipated rate of future salary increases, and the assumed long-term rate of return on plan assets. In determining the discount rate, we utilize the yield on high-quality fixed-income investments currently available. The salary increase assumption is based upon the historical experience and anticipated future management actions. The assumed longterm rate of return on plan assets is based upon the anticipated average rate of earnings on the invested funds of the pension plan. Periodic changes in these key assumptions could have a significant impact on the amount of recorded pension liabilities and on future pension benefit costs, even though, SFAS No. 87 permits the effects of the performance of the pension plan's assets and changes in pension assumptions on our computation of pension expense be amortized over future periods. For instance, given the recent decreases in interest rates and the significant declines in the actual return on our plan assets over the last three years, we plan to decrease the discount rate from $7.25 \%$ in 2002 to $6.75 \%$ in 2003 and decrease the assumed long-term rate of return from $9.5 \%$ in 2002 to $8.5 \%$ in 2003 . We expect the changes in these assumptions, offset somewhat by the change in the salary increase assumption from $4.0 \%$ in 2002 to $3.5 \%$ in 2003 , will result in a $\$ 2.6$ million increase in pension expense in fiscal year 2003.

In addition to the impact on assumption changes, the significant declines in the actual return on plan assets have resulted in our recognition of an additional pension liability in our 2002 consolidated balance sheet and a charge to stockholders' equity of approximately $\$ 17.9$ million after tax.

RESTRUCTURING. With respect to our multi-year restructuring and reorganization program announced in 1998 and discussed in detail in the following section, our consolidated balance sheets reflect estimates related to those restructuring and reorganization activities. We did not record any special charges in 2002. However, during 2002 we settled some of our estimated restructuring liabilities for more or less than the amounts accrued in prior periods. We also sold some of our idle assets for more than we estimated, and we revised carrying values of certain properties downward in 2002 to reflect difficult market conditions. On a net basis, the differences between actual and estimated recoveries and settlements and our revised estimates substantially offset in 2002. At the end of fiscal

2002, we have approximately $\$ 2.3$ million in remaining restructuring liabilities. Our estimates for these costs could change if the actual costs of termination benefits or other exit costs are different from our expectations. We also had 10 idled properties remaining to be sold, which are reflected on our consolidated balance sheet at approximately $\$ 15.0$ million, representing our best estimates of ultimate selling prices less disposal costs. We wrote these assets down to their estimated fair values (less cost to sell) and suspended recording depreciation on these properties when we first classified them as assets held for disposal. We determined our estimated fair values, in most cases, by reference to third-party appraisals, and, in certain cases, we performed internal analyses based upon recent sales prices of comparable facilities (when available). We have revised our initial estimates as needed based on changed circumstances. Although we do not anticipate further significant changes, the actual proceeds from the sales of these facilities and the actual costs to dispose of these assets may differ from our current estimates, which would require us to recognize a non-operating charge or credit to future earnings.

STOCK COMPENSATION. Awards under our incentive compensation plans (as more fully described in Note 7 to the consolidated financial statements) may include incentive stock options, non-qualified stock options, reload stock options and restricted shares. These awards are accounted for in accordance with Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees. On January 5, 2003, we adopted SFAS No. 123, Accounting and Disclosure of Stock-Based Compensation, as amended by SFAS No. 148. We also adopted the prospective transition provisions of SFAS No. 148. Therefore, the adoption of SFAS No. 123 will have no effect on our historical results of operations or on our financial position as of January 4, 2003. However, in future years we will recognize compensation expense based on the fair value of all forms of stock compensation. Because we will apply this new method only to future grants and awards, we cannot predict at this time what the impact will be on our future results of operations.

## MULTI-YEAR RESTRUCTURING AND REORGANIZATION PLAN

In July 1998, we adopted a restructuring and reorganization program with the objective of (1) transitioning our company from a manufacturing-driven business to a consumer-focused organization that markets branded apparel products and (2) creating an efficient, low-cost operating structure with the flexibility to take advantage of future opportunities to reduce our costs. The plan originally called for the closing of a number of our world-wide facilities, which included selected manufacturing plants, distribution centers and offices; expanding production outside the United States; consolidating and downsizing the licensed products businesses; disposing of owned shopping-center real estate; reorganizing the corporate structure; and other cost-savings activities. The plan also called for the
establishment of a dual headquarters in Atlanta, GA, in addition to Alexander City, AL. In July 2001, we announced an extension of this program to align the organization by distribution channel to provide stronger customer service, supply chain management, and more cost-effective operations.

As a result of our restructuring and reorganization program: (1) 100\% of our yarn requirements are now purchased from Frontier Yarns, LLC, our 45.3\% owned yarn joint venture, Frontier Spinning Mills, Inc., our joint venture partner, and other third-party suppliers; (2) we reduced our U.S. employee base by approximately $65 \%$ from 16,200 in 1998 to 5,700 at the end of 2001 ; (3) the percentage of products sourced, excluding socks, has increased to approximately $26 \%$ in 2002 from $5 \%$ in 1998; and (4) over $99 \%$ of our products (excluding socks) sold are now assembled offshore, compared to approximately $8 \%$ in 1997. We also closed 35 facilities and exited unprofitable businesses and product lines representing approximately $\$ 150$ million of sales as measured by the last full year of operations for each business. The cost savings associated with these initiatives were the primary drivers of improved gross margins in fiscal years 1999, 2000 and 2002. Although we experienced cost savings in fiscal 2001, these savings were more than offset by the adverse effects of pricing pressures (primarily in our artwear and mass retail products), curtailed production schedules to reduce inventory, higher cotton costs, higher costs associated with adding product features, and higher energy costs. In total, we incurred $\$ 234.1$ million in after-tax charges related to this program, all of which were recognized in our consolidated statements of operations in 1998 through 2001.

The following is a summary of our restructuring activities since the adoption of the plan in July 1998 and the related restructuring, asset impairment and other unusual activities ("special charges") associated with those charges from the inception of the plan in 1998 to 2002.

1998 RESTRUCTURING ACTIVITIES. During 1998, we began moving a substantial part of our sewing and assembly operations to facilities primarily in Central America and Mexico owned by us and by third parties. In connection with this transition, we closed four domestic sewing and assembly facilities and reconfigured two others. To further control costs, we realigned and consolidated certain manufacturing and distribution functions and facilities to achieve a more orderly and efficient product flow of goods throughout the manufacturing and distribution process. We also closed 34 retail or outlet stores and two distribution centers, and we terminated approximately 2,000 employees. We also discontinued certain licensed products and recorded charges for the termination of the related agreements. These 1998 charges are more fully described in our fiscal 2000 Annual Report under Note 10 to the consolidated financial statements.

1999 RESTRUCTURING ACTVIITIES. During 1999, we closed 14 domestic sewing and assembly facilities, as well as two yarn-manufacturing facilities and one cloth-fabrication facility. We continued the reconfiguration of a major distribution facility, which was substantially completed by the end of 1999. Additionally, on October 15, 1999, we announced the closing of our Scottish manufacturing plants in Bo'ness and Livingston, which were closed by the end of fiscal 2000. The economics of maintaining a manufacturing base in Scotland were no longer viable because of the ongoing impact of increased competition within the European marketplace and because many of our competitors sourced their product requirements from developing countries. Since the closure of our Scottish manufacturing facilities, we have sourced substantially all of our European apparel product requirements from contractors. We also terminated approximately 450 employees. In addition, we established our dual headquarters in Atlanta, GA. These 1999 charges are more fully described in our fiscal 2001 Annual Report under Note 9 to the consolidated financial statements.

2000 RESTRUCTURING ACTIVITIES. During 2000, we continued to move sewing and assembly operations to facilities primarily in Central America and Mexico owned by us and by third parties. We also began sourcing product from South America. In connection with this transition, we closed six domestic apparel operations, a textile research facility and one yarn-manufacturing facility; announced the restructuring of the Russell Athletic business in Europe, the Cross Creek brand in Australia and the Woodbrook brand in Europe; and we terminated approximately 1,700 employees.

2001 RESTRUCTURING ACTIVIIIES. During 2001, we announced further revisions to the scope of our 1998 restructuring and reorganization program, including:

Corporate Realignment. We began the realignment of our organizational structure by distribution channel (rather than by brand) to provide stronger customer service, supply chain management and more cost-effective operations. As part of this reorganization, the Cross Creek apparel artwear business, headquartered in Mt. Airy, North Carolina, was consolidated with our artwear business headquartered in Atlanta, GA. The Cross Creek private label business and textile operations remain at Mt. Airy. We also announced the discontinuance of direct selling of the Cross Creek brand through golf pro-shops and department stores and announced our intention to pursue a third-party licensing strategy for this direct business channel.

We continue to sell the Cross Creek brand through our Artwear/ Careerwear business line, which is this brand's principal channel of distribution. Approximately 300 positions were eliminated in connection with these restructuring activities.

Yarn Operations. We closed four yarn-spinning facilities, terminated approximately 400 domestic employees and entered into a joint venture agreement with Frontier Spinning Mills, Inc. (Note 8). On December 28, 2001, we established a joint venture company, Frontier Yarns, LLC ("Frontier Yarns") in which we have a minority position. As part of this transaction, we agreed to sell or lease our remaining yarn spinning assets and transfer most of our remaining yarn employees to Frontier Yarns, which now supplies most of our yarn needs.

2002 RESTRUCTURING ACTIVITIES. We did not record any special charges in 2002. However, during 2002 we settled some of our estimated restructuring liabilities for more or less than the amounts accrued in prior periods. We also sold some of our idle assets for more than we estimated, and we revised carrying values of certain properties downward in 2002 to reflect difficult market conditions. On a net basis, the differences between actual and estimated recoveries and settlements and our revised estimates substantially offset in 2002.

Over the period from 1998 to 2001 as we implemented our multiyear restructuring and reorganization plan, we incurred a total of $\$ 354.8$ million in pre-tax charges, $\$ 234.1$ million (on an after-tax basis), of which $\$ 131.6$ million was cash related. These charges primarily consisted of employee severance, exit costs and asset impairment losses.

These charges have been classified in our consolidated statements of operations as follows:

| Fiscal Year | Total | 2002 | 2001 | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) |  |  |  |  |  |  |
| Cost of goods sold | \$116.2 | \$ - | \$ 43.8 | \$18.2 | \$32.0 | \$22.2 |
| Selling, general and |  |  |  |  |  |  |
| Other - net | 213.9 | - | 98.7 | 43.1 | 32.6 | 39.5 |
| Total before taxes | 354.8 | - | 144.1 | 65.0 | 70.7 | 75.0 |
| Total after taxes | 234.1 | - | 91.9 | 47.6 | 46.6 | 48.0 |
| Cash related | 131.6 | - | 48.4 | 26.8 | 37.1 | 19.3 |
| Non-cash related | \$223.2 | \$ - | \$ 95.7 | \$38.2 | \$33.6 | \$55.7 |

We substantially completed our multi-year restructuring and reorganization program in 2001. At the end of fiscal 2002, we had $\$ 2.3$ million in remaining restructuring liabilities, which we expect
will be substantially paid in fiscal 2003. Although the majority of the facilities idled by our restructuring initiatives have been disposed of, we have 10 idle properties remaining to be sold, which are reflected in our balance sheet at $\$ 15.0$ million. This value represents our best estimate of future selling prices less disposal costs. We expect most, if not all, of these properties will be sold in 2003; however, given current market conditions, it may take longer to liquidate some of these properties. In 2002, we decreased the carrying value of some of these properties by $\$ 5.4$ million to reflect difficult market conditions for industrial and warehouse properties in the geographic areas where these properties are located; however, these writedowns were offset by $\$ 5.8$ million of gains realized on sales of properties and equipment that we had written down in prior years. We do not anticipate incurring any further charges related to our multi-year restructuring and reorganization program, other than to the extent our estimated restructuring liabilities and the carrying value of idled assets differ from the amounts ultimately realized upon settlement of the liabilities and sale of the assets.

## RESULTS OF OPERATIONS

Our results of operations are affected by numerous factors, including competition, general economic conditions, seasonal variation, raw material costs, mix of products sold and plant utilization. Typically, demand for our products is higher during the third and fourth quarters of each fiscal year. Changes in the weather also affect the demand for our products, particularly for our fleece products. In addition, some of our athletic and activewear products are generally available from multiple sources and our customers often purchase products from more than one source. To remain competitive, we review and adjust our pricing structure from time to time.

Our product mix affects our overall gross profit margin. Additionally, plant utilization levels are important to our profitability because a substantial portion of our total production cost is fixed. The cost of yarn is a significant component of our cost of goods sold. As a result of our restructuring and reorganization program, in 2002, we began purchasing all of our yarn from Frontier Yarns, Frontier Spinning Mills, Inc., and other third-party suppliers. Yarn prices fluctuate principally as a result of supply and demand in the yarn and raw cotton markets. Furthermore, fluctuations in petroleum prices can influence the prices of chemicals, dyestuffs and polyester yarn. Accordingly, we adjust the timing and size of our raw material purchases when necessary to minimize the impact of these market forces and pricing fluctuations.

The following information is derived from our audited consolidated statements of operations for our fiscal years ended January 4, 2003 (fiscal 2002), December 29, 2001 (fiscal 2001) and December 30, 2000 (fiscal 2000).

| Fiscal Year | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |  |  |  |
| Net sales | \$1,164.3 | 100.0\% | \$1,160.9 | 100.0\% | \$1,226.3 | 100.0\% |
| Cost of goods sold | 825.8 | 70.9\% | 894.0 | 77.0\% | 885.5 | 72.2\% |
| Gross profit | 338.5 | 29.1\% | 266.9 | 23.0\% | 340.8 | 27.8\% |
| Selling, general and administrative expenses | 235.8 | 20.3\% | 226.5 | 19.5\% | 230.0 | 18.8\% |
| Other - net | (2.2) | (0.2)\% | 94.7 | 8.2\% | 45.4 | 3.7\% |
| Earnings (loss) before interest and taxes (EBIT) | 104.9 | 9.0\% | (54.3) | (4.7)\% | 65.4 | 5.3\% |
| Interest expense | 30.2 | 2.6\% | 32.3 | 2.8\% | 32.4 | 2.6\% |
| Income (loss) before income taxes | 74.7 | 6.4\% | (86.6) | (7.5)\% | 33.0 | 2.7\% |
| Provision (benefit) for income taxes | 27.8 | 2.4\% | (31.1) | (2.7)\% | 18.5 | 1.5\% |
| Income (loss) before extraordinary item | 46.9 | 4.0\% | (55.5) | (4.8)\% | 14.5 | 1.2\% |
| Extraordinary item, net of tax | (12.6) | (1.1)\% | - | - | - | - |
| Net (loss) income | \$ 34.3 | 2.9\% | \$ (55.5) | (4.8)\% | \$ 14.5 | 1.2\% |

SPECIAL CHARGES. The following represents special charges associated with our restructuring and reorganization plan for 2000 through 2002. Although there was no impact on earnings in 2002 for special charges, adjustments were made to the carrying value of assets and restructuring reserves. See Note 9 to the consolidated financial statements for further details and discussion related to these charges and adjustments.

| Fiscal Year | $\mathbf{2 0 0 2}$ | 2001 | 2000 |
| :--- | ---: | ---: | ---: |
| (In millions) |  |  |  |
| Cost of goods sold | $\mathbf{S}$ | $\$ 43.8$ | $\$ 18.2$ |
| Selling, general and administrative expenses | - | 1.6 | 3.7 |
| Other - net | - | 98.7 | 43.1 |
|  | - | 144.1 | 65.0 |
| Benefit for income taxes | - | $(52.2)$ | $(17.4)$ |
| Net special charges | $\mathbf{\$}$ | - | $\$ 91.9$ |

UNAUDITED PRO FORMA RESULIS OF OPERATIONS. The following represents our consolidated statements of operations adjusted to remove the impact of the special charges described above. We have provided this pro forma information to make comparisons of our operating results for 2002 (which did not reflect any net special charges) more meaningful in relation to prior years.

| Fiscal Year | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  |  |  |  |  |  |
| Net sales | \$1,164.3 | 100.0\% | \$1,160.9 | 100.0\% | \$1,226.3 | 100.0\% |
| Cost of goods sold | 825.8 | 70.9\% | 850.2 | 73.2\% | 867.3 | 70.7\% |
| Gross margin | 338.5 | 29.1\% | 310.7 | 26.8\% | 359.0 | 29.3\% |
| Selling, general and administrative expense | 235.8 | 20.3\% | 224.9 | 19.4\% | 226.3 | 18.5\% |
| Other - net | (2.2) | (0.2)\% | (4.0) | (0.3)\% | 2.3 | 0.2\% |
| Earnings before interest and taxes (EBIT) | 104.9 | 9.0\% | 89.8 | 7.7\% | 130.4 | 10.6\% |
| Interest expense | 30.2 | 2.6\% | 32.3 | 2.7\% | 32.4 | 2.6\% |
| Income before income taxes | 74.7 | 6.4\% | 57.5 | 5.0\% | 98.0 | 8.0\% |
| Provision for income taxes | 27.8 | 2.4\% | 21.1 | 1.9\% | 35.9 | 2.9\% |
| Income before extraordinary item | 46.9 | 4.0\% | 36.4 | 3.1\% | 62.1 | 5.1\% |
| Extraordinary item, net of tax | (12.6) | (1.1)\% | - | - | - | - |
| Net income | \$ 34.3 | 2.9\% | \$ 36.4 | 3.1\% | \$ 62.1 | 5.1\% |

## 2002 VS. 2001

NETSALES. In fiscal 2002 (a 53-week period), our net sales increased $\$ 3.4$ million, or $0.3 \%$, to $\$ 1.164$ billion versus $\$ 1.161$ billion in fiscal 2001 (a fifty-two week period). However, after excluding $\$ 19.4$ million in sales from businesses that were acquired or discontinued, 2002 net sales on an ongoing basis increased $2.0 \%$ over ongoing net sales for fiscal 2001. This increase in sales from ongoing businesses was driven by new and expanded programs in both our Domestic and International Activewear segments. The businesses that were discontinued principally consisted of the direct marketing of our Cross Creek ${ }^{\oplus}$ brand to golf pro-shops and department stores and yarn sales in our Domestic Activewear segment.

For the 2002 fiscal year, net sales in our Domestic Activewear segment totaled $\$ 1.076$ billion, a decline of $\$ 4.0$ million, or $0.4 \%$, from net sales of $\$ 1.080$ billion in fiscal 2001. However, after excluding $\$ 19.4$ million in sales from businesses that were acquired or discontinued, 2002 net sales on an ongoing basis in our Domestic Activewear segment increased 1.5\% over ongoing net sales for fiscal 2001. Overall dozens shipped within the Domestic Activewear segment during fiscal 2002 were up $5.0 \%$ from the prior year. The increases in sales and dozens shipped were primarily driven by new and expanded fall programs, such as a national expansion of men's and boys' fleece at JCPenney and a national men's fleece program at Sam's Club. Other new and expanded programs which increased net sales include Vintage Varsity ${ }^{\text {TM }}$ by Russell Athletic, the rollout of no-show socks, a broadened product offering for Mossy Oak and the introduction of Discus ${ }^{\circledR}$ branded products at Sears. The increases in sales and dozens shipped were offset by price reductions on some of our products, primarily in the Artwear/ Careerwear and Mass Retail distribution channels.

For the 2002 fiscal year in our Domestic Activewear segment:

- Net sales in our Russell Athletic channel increased $\$ 22.4$ million, or $8.0 \%$, to $\$ 302.7$ million, while dozens shipped were up $10.6 \%$ from fiscal 2001. The increase in sales and dozens shipped were primarily driven by new and expanded fall programs such as a national expansion of men's and boys' fleece at JCPenney and the introduction of our Discus brand at Sears. To a lesser extent, sales and dozens shipped were also positively impacted by new and expanded programs in our college bookstore business. These increases were partially offset by lower sales in our team sports business during the first half of fiscal 2002 primarily due to order processing and shipping delays we experienced during the reconfiguration of our Alexander City, AL distribution center and during the implementation phase of our new order processing and fulfillment system. These systems have been fully operational since June 2002 and the distribution center has been shipping at or above historical levels.
- Net sales in our Mass Retail channel increased \$13.6 million, or $4.0 \%$, to $\$ 350.2$ million, while overall dozens shipped were up $5.0 \%$ from fiscal 2001. The increases in sales and dozens shipped were due to increased sales of our Mossy Oak and JERZEES brands as well as increased sock sales. The increases in sales and dozens shipped were somewhat offset by lower pricing. To a lesser extent, the increases in sales and dozens shipped were partially offset by lower sales to Kmart. Our 2002 sales to Kmart were $\$ 30.1$ million, a decrease of $\$ 6.6$ million from the $\$ 36.7$ million in fiscal 2001.
- Net sales in our Artwear/Careerwear channel decreased \$39.9 million, or $8.6 \%$, to $\$ 423.4$ million, while overall dozens shipped were down $1.4 \%$ from fiscal 2001. However, after excluding sales from our private label and discontinued businesses, our 2002 ongoing net sales to the distributor market was $\$ 399.2$ million, a decrease of $\$ 20.3$ million, or $4.8 \%$ from fiscal 2001. These decreases reflect industry-wide lower prices, primarily in the promotional $t$-shirt market, and reduced corporate purchasing of our higher priced products, such as sports shirts, denims and wovens.

International Activewear segment net sales for fiscal 2002 were $\$ 88.0$ million, an increase of $9.1 \%$, or $\$ 7.4$ million, reflecting an increase of $19.3 \%$ in dozens shipped over fiscal 2001. New product introductions in Europe mainly drove the increase in sales and dozens shipped. Net sales were also positively impacted by the strengthening of the euro and British pound against the U.S. dollar. These increases were partially offset by a change in the mix of products sold and lower pricing in Europe.

GROSS PROFIT AND GROSS MARGIN. Our gross profit was $\$ 338.5$ million, or a $29.1 \%$ gross margin, for fiscal 2002 versus a gross profit of $\$ 266.9$ million, or a $23.0 \%$ gross margin, in the prior year. Excluding the $\$ 43.8$ million pre-tax impact of last year's special charges, gross profit in fiscal 2001 was $\$ 310.7$ million, or a 26.8\% gross margin.

During fiscal 2002, our gross profit was positively impacted by: (1) lower fiber costs and conversion cost savings from our yarn joint venture; (2) improved plant utilization; (3) a better mix of products sold and higher sales volumes; (4) the completion of our restructuring and reorganization program; and (5) other ongoing efforts to improve and streamline our manufacturing processes as well as our continued focus on reducing expenses.

The benefits we realized from the factors above were partially offset by: (1) pricing pressures primarily in Artwear/Careerwear and Mass Retail channels; (2) LIFO charges reflecting our lower inventory levels and a lower per-unit manufacturing cost on our products resulting from the success of our restructuring and reorganization program; and, (3) an inventory charge associated with the reconfiguration of our Russell Athletic distribution center in Alexander City, AL.

SELLING, GENERAL AND ADMNIISTRATVE ("SG\&A"). For fiscal 2002, our SG\&A expenses were $\$ 235.8$ million, or $20.3 \%$ of net sales, versus $\$ 226.5$ million, or $19.5 \%$ of net sales, in the comparable prior year period. Excluding last year's special charges of $\$ 1.6$ million, SG\&A expenses were $\$ 224.9$ million, or $19.4 \%$ of net sales, during fiscal 2001.

During the 2002 third quarter, we increased our bad debt reserve by $\$ 5.0$ million (pre-tax) to provide for potential additional losses on our pre-petition receivables from Kmart, which brought our reserve level to $90 \%$ of the $\$ 12.4$ million pre-petition accounts receivable balance due from Kmart. Excluding this charge, our SG\&A expenses for fiscal 2002 would have been $\$ 230.8$ million, or $19.8 \%$ of net sales. On a comparable basis, excluding last year's special charges and the charge of $\$ 6.2$ million in the 2001 fourth quarter related to establishing a bad debt reserve for Kmart, our SG\&A expenses would have been $\$ 218.7$ million, or $18.8 \%$ of net sales, in fiscal 2001.

During fiscal 2002, we benefited from lower selling expenses associated with the reorganization of our Cross Creek apparel business and lower marketing expenses. Other general and administrative costs across our operations (primarily higher bonuses, insurance and commission costs) and increased costs in connection with the reconfiguration of our Alexander City, AL distribution center more than offset the benefits from these lower expenses during the 2002 fiscal year.

OTHER-NE. Other-net was income of $\$ 2.2$ million in fiscal 2002 versus an expense of $\$ 94.7$ million in fiscal 2001. Excluding the $\$ 98.7$ million pre-tax impact of the 2001 special charges, other-net was income of $\$ 4.0$ million in fiscal 2001. The decrease of $\$ 1.8$ million in other-net was primarily due to fewer gains on the sales of nonoperating assets and fewer gains on foreign currency forwards during fiscal 2002.

EARNINGS BEFORE INTEREST ANDTAXES ("EBI"). Our consolidated EBIT in fiscal 2002 before the extraordinary item was $\$ 104.9$ million, or $9.0 \%$ of net sales, versus a loss of $\$ 54.3$ million in the prior year. Excluding the pre-tax impact of the 2001 special charges of $\$ 144.1$ million, consolidated EBIT in fiscal 2001 was $\$ 89.8$ million, or $7.7 \%$ of net sales. Exclusive of the charge in the 2002 third quarter related to our bad debt reserve for Kmart, our EBIT would have been $\$ 109.9$ million, or $9.4 \%$ of net sales, in fiscal 2002. On a comparable basis, excluding last year's special charges and the $\$ 6.2$ million charge in the 2001 fourth quarter related to Kmart, our EBIT would have been $\$ 96.0$ million, or $8.3 \%$ of net sales, in fiscal 2001.

In fiscal 2002, our Domestic Activewear segment EBIT was $\$ 124.0$ million, or $11.5 \%$ of the segment's net sales, versus a loss of $\$ 40.1$ million in fiscal 2001. Exclusive of the 2001 special charges of $\$ 144.0$ million, our Domestic Activewear segment EBIT was $\$ 103.9$ million, or $9.6 \%$ of the segment's net sales, in fiscal 2001. The increase in our Domestic Activewear segment EBIT for fiscal 2002 was primarily attributable to the benefits from the factors described above in the gross profit and the SG\&A sections of this year-over-year comparison.

In fiscal 2002, our International Activewear segment EBIT was a loss of $\$ 0.8$ million versus $\$ 2.3$ million in fiscal 2001. Exclusive of 2001 special charges of $\$ 0.1$ million, our International Activewear segment EBIT was $\$ 2.4$ million, or $3.0 \%$ of the segment's net sales, in fiscal 2001. The decrease in our International Activewear segment EBIT for fiscal 2002 was primarily atributable to: (1) higher costs associated with product features and SG\&A increases in Mexico; (2) fewer gains on foreign currency forwards and SG\&A increases in Europe; and (3) lower sales and increased marketing expenses in Japan.

INCOMETAXES. For information concerning our income tax provisions, as well as information regarding differences between our effective tax rates and applicable statutory tax rates, see Note 6 to the consolidated financial statements.

## 2001 VS. 2000

NE SALES. Net sales decreased $5.3 \%$, or $\$ 65.4$ million, to $\$ 1.161$ billion for fiscal 2001 (a 52 -week period) from $\$ 1.226$ billion for fiscal 2000 (a 52 -week period). Fiscal 2001 net sales included a decrease of $\$ 29.9$ million as a result of discontinued businesses, which was partially offset by an incremental $\$ 12.2$ million related to our acquisitions of Haas Outdoors' apparel business (Mossy Oak) and A\&C International (Three Rivers ${ }^{\ominus}$ ) made during fiscal 2000.

For fiscal 2001, net sales in our Domestic Activewear segment totaled $\$ 1.080$ billion, which was a decline of $3.2 \%$, or $\$ 35.6$ million, from net sales of $\$ 1.116$ billion in fiscal 2000. Overall dozens shipped within the Domestic Activewear segment were down $2 \%$ from the prior year.

For the 2001 fiscal year in our Domestic Activewear segment:

- Net sales for Russell Athletic were $\$ 280.4$ million, a decrease of $\$ 6.9$ million, or $2.4 \%$, from fiscal 2000. This decrease in net sales was principally driven by lower volumes and pricing largely due to the economic slowdown and unseasonably warm weather during the peak fall sell-through season.
- Despite warmer than normal weather during the fall and winter months, net sales in the Mass Retail business line increased $\$ 5.9$ million, or $1.8 \%$, to $\$ 336.6$ million versus net sales of $\$ 330.7$ million in fiscal 2000. This increase in net sales was largely attributable to our market share growth and higher sales in certain key categories such as camouflage apparel (our Mossy Oak brand). Partially offsetting the increase in our Mossy Oak sales, we experienced some price reductions in our JERZEES branded products and lower volumes of sock sales.
- Even though we gained market share in our Artwear/Careerwear channel, net sales decreased $\$ 34.7$ million, or $7.0 \%$, to $\$ 463.3$ million in fiscal 2001 versus net sales of $\$ 498.0$ million in fiscal 2000. This decrease in net sales was primarily due to industrywide volume declines and lower prices, which were largely attributable to the general economic slowdown.

For fiscal 2001, net sales in our International Activewear segment totaled $\$ 80.6$ million, which was a decline of $\$ 29.8$ million, or $27.0 \%$, from net sales of $\$ 110.4$ million in fiscal 2000. Approximately $\$ 15.2$ million of the decline in the International Activewear segment was related to the elimination of unprofitable product lines in Europe during the second half of fiscal 2000. The weaker euro and British pound sterling accounted for approximately $\$ 2.7$ million of the net sales decline. The remaining net sales decrease in our International Activewear segment was primarily related to lower shipment volumes in Europe due to a general market slowdown and inventory rebalancing by distributors.

GROSS PROFIT AND GROSS MARGIN. Our gross profit was $\$ 266.9$ million, or a $23.0 \%$ gross margin, in fiscal 2001 versus a gross profit of $\$ 340.8$ million, or a $27.8 \%$ gross margin, in fiscal 2000. Excluding the impact of special charges of $\$ 43.8$ million in fiscal 2001 and $\$ 18.2$ million in fiscal 2000, our gross profit decreased to $\$ 310.7$ million, or a $26.8 \%$ gross margin, in fiscal 2001 versus a gross profit of $\$ 359.0$ million, or a $29.3 \%$ gross margin, in fiscal 2000. Gross margins were adversely impacted by pricing pressures (primarily in our Artwear products), curtailed production schedules to reduce inventory (estimated at $\$ 19.7$ million or $\$ .38$ per share versus fiscal 2000), higher cotton costs, higher costs associated with adding product features in 2001 and higher energy costs. However, these negative impacts to our gross margins were partially offset by cost savings attributed to our restructuring and reorganization program and our other ongoing efforts to improve and streamline our manufacturing processes, as well as our continued focus on reducing expenses.

SG\&A. SG\&A was $\$ 226.5$ million, or $19.5 \%$ of net sales, in fiscal 2001 versus $\$ 230.0$ million, or $18.8 \%$ of net sales, in fiscal 2000. Excluding the impact of special charges of $\$ 1.6$ million in fiscal 2001 and $\$ 3.7$ million in fiscal 2000, SG\&A was $\$ 224.9$ million,
or $19.4 \%$ of net sales, in fiscal 2001 versus $\$ 226.3$ million, or $18.5 \%$ of net sales, in fiscal 2000 . Excluding the impact of special charges in both fiscal years and the impact of a $\$ 6.2$ million charge in 2001 related to our accounts receivable for Kmart, SG\&A was $\$ 218.7$ million, or $18.8 \%$ of net sales, in fiscal 2001 versus $\$ 226.3$ million, or $18.5 \%$ of net sales, in fiscal 2000. Our reduction in SG\&A expenses was principally due to lower selling expenses associated with the reorganization of our Cross Creek apparel business and lower marketing expenses. This improvement was partially offset by additional expenses associated with higher inventory levels and distribution costs.

OTHER-NEI. Other-net was a charge of $\$ 94.7$ million in fiscal 2001 versus a charge of $\$ 45.4$ million in fiscal 2000. The increase year-overyear was largely due to ( 1 ) special charges of $\$ 98.7$ million in fiscal 2001 and $\$ 43.1$ million in fiscal 2000 relating to our multi-year restructuring and reorganization plan; (2) costs of evaluating two potential acquisitions; and (3) costs relating to amending our debt agreements, partially offset by gains on the sales of assets and gains on foreign currency forwards in fiscal 2001.

EBIT. Consolidated EBIT was a loss of $\$ 54.3$ million, or (4.7)\% of net sales, in fiscal 2001 versus $\$ 65.4$ million, or $5.3 \%$ of net sales, in fiscal 2000. Exclusive of special charges of $\$ 144.1$ million in fiscal 2001 and $\$ 65.0$ million in fiscal 2000, consolidated EBIT was $\$ 89.8$ million, or $7.7 \%$ of net sales, in fiscal 2001 versus $\$ 130.4$ million, or $10.6 \%$ of net sales, in fiscal 2000.

Domestic Activewear segment EBIT was a loss of $\$ 40.1$ million in fiscal 2001 versus $\$ 119.2$ million in fiscal 2000. Exclusive of special charges of $\$ 144.0$ million in fiscal 2001 and $\$ 39.4$ million in fiscal 2000, Domestic Activewear segment EBIT was $\$ 103.9$ million, or $9.6 \%$ of the segment's net sales, in fiscal 2001 versus $\$ 158.6$ million, or $14.2 \%$ of the segment's net sales in fiscal 2000. This decrease is primarily attributed to pricing pressure (primarily in Artwear/Careerwear), curtailed production schedules to reduce inventory, higher cotton costs, higher costs associated with adding product features in 2001 and higher energy costs.

The International Activewear segment EBIT was $\$ 2.3$ million in fiscal 2001 versus $\$(33.4)$ million in fiscal 2000. Exclusive of special charges of $\$ 0.1$ million in fiscal 2001 and $\$ 25.6$ million in fiscal 2000 , the International Activewear segment EBIT was $\$ 2.4$ million, or $3.0 \%$ of net sales, in fiscal 2001 versus $\$(7.8)$ million, or (7.1)\% of net sales, in fiscal 2000. The improvement in the International Activewear segment was primarily due to the elimination of unprofitable product lines in Europe during the second half of fiscal 2000. In addition, product costs within the International Activewear segment were lower due to the closure of the Scottish manufacturing facilities in 2000 and the replacement of that production with lower-priced products sourced from third-party suppliers.

## LIQUIDITY AND CAPITAL RESOURCES

Total debt to capitalization decreased to $37.2 \%$ at the end of fiscal 2002, versus $44.0 \%$ at fiscal 2001. The decrease was primarily attributable to our strategic initiative to reduce our investment in working capital, which resulted in a reduction of inventories by nearly $\$ 53.7$ million and contributed to the net reduction of total debt by $\$ 79.1$ million during fiscal 2002. In addition, our total debt, less cash, at the end of fiscal 2002 was $\$ 208.6$ million, which is a reduction of $\$ 141.9$ million, or $40.5 \%$, from $\$ 350.5$ million at the end of fiscal 2001 and the lowest net debt level in 10 years. Our current ratio of 3.3 to 1.0 at January 4, 2003 is consistent with 2001.

EBITDA, defined as net income before interest, taxes, extraordinary charges, depreciation and amortization, for fiscal 2002 was $\$ 150.0$ million versus a loss of $\$ 4.9$ million in fiscal 2001.
Excluding 2001 special charges and the bad debt reserves for Kmart in each fiscal year, our EBITDA in fiscal 2002 would have been $\$ 155.0$ million versus $\$ 145.4$ million in fiscal 2001.

## CASH FROM OPERATING ACTIVITIES

Our operations provided approximately $\$ 204.1$ million of our cash requirements during fiscal 2002 versus $\$ 123.9$ million during fiscal 2001. At the end of fiscal 2002, our inventory was $\$ 53.7$ million lower than a year ago. We have reduced our inventory levels by focusing on increasing our inventory turns and improving our production planning.

## CASH FROM INVESTING ACTIVITIES

Net cash used in investing activities was $\$ 23.6$ million in fiscal 2002 versus $\$ 40.9$ million in fiscal 2001 . Our investing activities consisted of capital expenditures and the acquisition of the Moving Comfort ${ }^{\oplus}$ business, less proceeds from the sale of non-operating assets. In 2002, capital expenditures and acquisitions required $\$ 33.0$ million. In 2001, there were no acquisitions, while capital expenditures and investments in joint ventures required $\$ 55.5$ million. For fiscal 2003, we are forecasting capital expenditures to be approximately $\$ 40$ million to $\$ 45$ million. The majority of planned fiscal 2003 capital expenditures are to further enhance our manufacturing and distribution capabilities and our information systems.

## CASH FROM FINANCING ACTIVITIES

We paid $\$ 5.1$ million in dividends during fiscal 2002. We also made a scheduled $\$ 5.0$ million debt service payment on our Term Loan (see description below), reducing the outstanding balance to $\$ 20.0$ million.

On April 18, 2002, we completed our debt refinancing. The new financial structure includes:

- $\$ 325.0$ million in Senior Secured Credit Facilities (the "Facilities"). The Facilities include a five year $\$ 300.0$ million Senior Secured Revolving Credit Facility (the "Revolver") and a five year \$25.0 million Senior Secured Term Loan (the "Term Loan") of which $\$ 20.0$ million is currently outstanding; and
- $\$ 250.0$ million in $9.25 \%$ Senior Unsecured Notes (the "Senior Notes") due 2010.

We used the net proceeds of the Senior Notes offering, together with $\$ 132.4$ million of the initial borrowings under the Facilities, to repay the outstanding balances, accrued interest, prepayment penalties and expenses under our existing revolving credit facility and long-term notes, and to pay issuance costs. During the second quarter 2002, we incurred extraordinary, pre-tax charges of approximately $\$ 20.1$ million ( $\$ 12.6$ million after tax) associated with the early retirement of debt. The charge consisted of $\$ 15.0$ million related to prepayment penalties, fees and expenses associated with the early termination of our existing notes payable and the write-off of $\$ 5.1$ million of previously capitalized loan costs associated with the extinguished debt.

We refinanced our indebtedness in order to (1) improve our borrowing capacity by better matching availability to the value of our assets and cash flow, which can increase our borrowing capacity upon our acquisition of assets and internal growth; (2) reduce the amortization of our indebtedness by eliminating approximately $\$ 34$ million to $\$ 37$ million in annual long-term debt repayments for each of the next five years; (3) eliminate fees and additional interest rate increases as a result of the amendments to our old debt agreements; and (4) extend the maturity on our bank facilities from 2004 to 2007. In addition, while our new credit facility imposes certain restrictions on us and requires us to meet a fixed charge coverage ratio and a maximum leverage ratio, our new credit facility increases our operating flexibility with less restrictive financial covenants and restrictions on capital distributions and investments. Furthermore, the refinancing eliminated a recurring quarterly fee of $.25 \%$ on the total old credit facilities and the then current balances of our long-term notes, if we had not consummated an offering of debt securities by April 30, 2002.

The Senior Notes initially were not registered under the Securities Act and could not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements. On July 26, 2002, we filed an S-4 registration statement with the SEC relating to an offer to exchange the Senior Notes for an issue of SEC registered notes with terms identical to the Senior Notes (the exchange notes) (except that the exchange notes are not subject to restrictions on transfer or to any increase in annual interest rate relating to a failure to complete the exchange of the Senior Notes). This exchange offer was completed in November 2002.

Borrowings under our Facilities are subject to mandatory prepayment equal to (1) $100 \%$ of the net proceeds received by us from the issuance of debt securities (excluding the issuance of the Senior Notes); and (2) $50 \%$ of the net proceeds received from the sale of certain assets.

The Facilities and the indenture governing the Senior Notes impose certain restrictions on us, including restrictions on our ability to: incur debt; grant liens; provide guarantees in respect of obligations of any other person; pay dividends; make loans and investments; sell our assets; issue redeemable preferred stock and non-guarantor subsidiary preferred stock; make redemptions and repurchases of capital stock; make capital expenditures; prepay, redeem or repurchase debt; engage in mergers or consolidation; engage in sale/leaseback transactions and affiliate transactions; change our business; amend certain debt and other material agreements, including the indenture governing the Senior Notes and other documents governing any subordinated debt that we may issue in the future; issue and sell capital stock of subsidiaries; and restrict distributions from subsidiaries. The new Facilities require us to achieve a fixed charge coverage ratio, which is 1.15 to 1.0 through the next-to-last day of fiscal year 2003, and 1.2 to 1.0 through the next-tolast day of fiscal year 2004 and 1.25 to 1.0 thereafter. We also must maintain a maximum leverage ratio, which is 4.0 to 1.0 through the next-to-last day of fiscal year 2002, 3.75 to 1.0 through the next-to-last day of fiscal year 2003 and 3.5 to 1.0 thereafter. We were in compliance with these covenants at the end of fiscal year 2002, and we expect to remain in compliance with them in the foreseeable future.

The Facilities provide for variable interest on the Revolver through January 4, 2003 at LIBOR plus 2.50\% (3.92\% at January 4, 2003) and on the Term Loan at LIBOR plus $3.00 \%$ ( $4.32 \%$ at January 4, 2003), with an annual commitment fee on the unused portion of the Facilities of $0.50 \%$. After this initial period, pricing is adjusted quarterly based on our consolidated fixed charge coverage ratio. As a result of improvements in our consolidated fixed charge coverage ratio, the rate on the Revolver has dropped to LIBOR plus 1.75\%, the rate on the Term Loan has dropped to LIBOR plus $2.25 \%$ and the annual commitment fee on the unused portion of the Facilities has dropped to $0.375 \%$ for the first quarter of fiscal year 2003.

If we violate these covenants and are unable to obtain waivers from our lenders, our debt under these agreements would be in default and could be accelerated by our lenders. If our indebtedness is accelerated, we may not be able to repay or refinance it. Even if we are able to obtain new financing, it may not be on commercially reasonable terms, or terms that are acceptable to us. Cross default provisions exist in the indenture governing our Senior Notes whereby a default on our Senior Notes would occur if we default on any covenant of any other debt agreement (which has an outstanding balance in excess of $\$ 25$ million) and such default causes an acceleration of the maturity date of the other indebtedness. Also, under cross-default provisions in our Facilities, a default would occur if we default on any covenant of any other debt agreement (which has an outstanding balance in excess of $\$ 5$ million) and such default causes an acceleration of the maturity date of the other indebtedness.

## PENSION FUNDING CONSIDERATION

As a result of significant declines in the U.S. securities markets during the past three years, the value of our pension plan assets has also decreased. In 2002, we recognized an additional pension liability in our year-end balance sheet and a charge to stockholders' equity of approximately $\$ 17.9$ million after tax. Although this noncash charge did not impact our operating results or liquidity in 2002, we are required to fund $\$ 7.2$ million to the plan prior to September 15, 2003 in order to comply with requirements in our principle debt agreement.

## ADEQUACY OF BORROWING CAPACITY

The availability under our Revolver is subject to a borrowing base limitation that is determined on the basis of eligible accounts receivable and inventory. As of January 4, 2003, we had no outstanding borrowings under the Revolver, and we could have borrowed approximately $\$ 189.6$ million under our Revolver. We also had $\$ 68.6$ million in cash available to fund ongoing operations. Although there can be no assurances, we believe that cash flow available from operations, along with the availability under our Revolver and cash on hand, will be sufficient to operate our business, satisfy our working capital and capital expenditure requirements and meet our foreseeable liquidity requirements, including debt service on our Senior Notes and the Facilities, until the maturity of our Facilities in 2007.

CONTINGENCIES
For information concerning our ongoing litigation, see Note 8 to the consolidated financial statements.

COMMITMENTS
The following table summarizes information about our contractual cash obligations as of January 4, 2003:

| Fiscal Years | Long-term <br> debt | Short-term debt | Operating leases | Unconditional purchase obligations ${ }^{(1)}$ | Total ${ }^{(1)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2003 | \$ 5.0 | \$7.3 | \$ 7.4 | \$ 0.7 | \$ 20.4 |
| 2004 | 5.0 | - | 5.6 | 0.7 | 11.3 |
| 2005 | 5.0 | - | 5.0 | 0.7 | 10.7 |
| 2006 | 5.0 | - | 4.1 | 0.7 | 9.8 |
| 2007 | - | - | 3.8 | 0.7 | 4.5 |
| Thereafter | 250.0 | - | 11.4 | 7.1 | 268.5 |
|  | \$270.0 | \$7.3 | \$37.3 | \$10.6 | \$325.2 |

(1) Excluding the yarn purchase commitment described below.

We are required to purchase certain minimum quantities of yarn on an annual basis from Frontier Yarns pursuant to a supply agreement. The agreement also provides for pricing to be calculated on a conversion cost basis plus actual cost of raw materials. We estimate our total purchases will be in the range of $\$ 105$ million to $\$ 135$ million per year. We can terminate the agreement under certain circumstances related to a fundamental decrease in our demand for yarn or the cost of yarn becoming uncompetitive. In addition, beginning in 2006, the agreement may be terminated for any reason upon two years' notice, but not prior to 2008. Other than our purchase requirements under the supply agreement, we have no other required purchases or financial commitments to Frontier Yarns. Frontier Yarns now supplies most of our yarn needs.

The following table summarizes information about other commercial commitments as of January 4, 2003:

| Other Commercial Commitments (in millions) |  |
| :--- | :---: |
| Expiring in | Standby lefters |
| Fiscal Year: | of credit |
| 2003 | $\$ 19.2$ |
| 2004 | 2.2 |
| 2005 | 2.2 |

We had $\$ 13.4$ million outstanding under letters of credit for the purchase of inventories at January 4, 2003. We had $\$ 6.6$ million outstanding under letters of credit at January 4, 2003 for the guarantee of debt of a non-affiliated foreign contractor that expires ratably over the period of 2003-2005. In addition, we had $\$ 3.6$ million outstanding under letters of credit at January 4, 2003 related to self-insurance of workers' compensation programs.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES

ABOUT MARKET RISKS
We are exposed to market risks relating to fluctuations in interest rates, currency exchange rates and commodity prices. Our financial risk management objectives are to minimize the potential impact of interest rate, foreign exchange rate and commodity price fluctuations on our earnings, cash flows and equity. To manage these risks, we may use various financial instruments, including interest rate swap agreements, commodity futures contracts and forward currency exchange contracts. We only use traded instruments with major financial institutions as the counterparties to minimize the risk of credit loss. Refer to Notes 1 and 4 of the consolidated financial statements for a more complete description of our accounting policies and the extent of our use of such instruments.

The following analyses present the sensitivity of the market value, earnings and cash flows of our significant financial instruments to hypothetical changes in interest rates, exchange rates and commodity prices as if these changes had occurred at January 4, 2003. The range of changes chosen for these analyses reflects our view of changes that are reasonably possible over a one-year period. Market values are the present values of projected future cash flows based on the interest rate assumptions or quoted market prices, where available. These forward-looking disclosures are selective in nature and only address the potential impacts from financial instruments. They do not include other potential effects which could impact our business as a result of changes in interest rates, exchange rates or commodity prices.

## INTEREST RATE AND DEBT SENSITIVITY ANALYSIS

At January 4, 2003, our outstanding debt totaled $\$ 277.3$ million, which consisted of fixed-rate debt of $\$ 250$ million and variablerate debt of $\$ 27.3$ million. Based on our 2002 average outstanding borrowings under our variable-rate debt, a one-percentage point increase in interest rates would have negatively impacted our annual pre-tax earnings and cash flows by approximately \$1.7 million. A one-percentage point increase in market interest rates would decrease the fair market value of our fixed-rate debt at January 4, 2003 by approximately $\$ 7.7$ million. Changes in the fair value of our fixed-rate debt will not have any impact on us unless we repurchase the debt in the open market.

## CURRENCY EXCHANGE RATE SENSITIVITY

We have foreign currency exposures related to buying, selling and financing in currencies other than our functional currencies. We also have foreign currency exposure related to foreign denominated revenues and costs translated into U.S. dollars. These exposures are primarily concentrated in the euro, British pound sterling and Mexican peso. We enter into foreign currency forward contracts to manage the risk associated with doing business in foreign currencies. Our policy is to hedge currency exposures of firm commitments and anticipated transactions denominated in non-functional currencies to protect against the possibility of diminished cash flow and adverse impacts on earnings. A ten-percentage point adverse change in the foreign currency spot rates would decrease the fair market value of our foreign currency forward contracts held at January 4, 2003 by $\$ 2.2$ million. Changes in the fair value of our foreign currency forward contracts will not have any impact on our results of operations unless these contracts are deemed to be ineffective at hedging currency exposures of anticipated transactions. We generally view our net investments in foreign subsidiaries that have a functional currency other than the U.S. dollar as long-term. As a result, we generally do not hedge these net investments.

## COMMODITY PRICE SENSITIVITY

The availability and price of cotton is subject to wide fluctuations due to unpredictable factors such as weather conditions, governmental regulations, economic climate or other unforeseen circumstances. We are purchasing yarn primarily from Frontier Yarns, Frontier Spinning Mills, Inc. and other third parties, and our yarn pricing will continue to be directly impacted by the price of cotton. We do not have any outstanding cotton futures contracts at January 4, 2003.

## FORWARD-LOOKING INFORMATION

This annual report, including management's discussion and analysis, contains "Forward-looking statements" (as defined in Section 21E of the Securities Exchange Act of 1934) that describe our beliefs concerning future conditions, prospects, growth opportunities, new products lines and the outlook for our company based on currently available information. Wherever possible, we have identified these forward-looking statements by words such as "anticipate", "believe", "intend", "estimate", "expect", "continue", "could", "may", "plan", "project", "predict", "will" and similar expressions. These forwardlooking statements are based on assumptions that we believe are reasonable.

Such forward-looking statements are subject to risks and uncertainties that could cause our actual results, performance and achievements to differ materially from those expressed in, or implied by, such forward-looking statements, including, but not limited to, risks related to: (a) economic conditions, including those specific to the retail industry; (b) changes in weather and the seasonal nature of our business; (c) significant competitive activity, including, but not limited to, product quality, brand recognition, price, product differentiation, advertising and customer service; (d) the integration of the Bike business into our existing business; (e) our acquisition strategy; (f) the ability to effect our Six Point Profit Growth Plan, including sales growth through new business with new or existing customers, yarn savings, textile cost savings, organization savings, distribution efficiencies and inventory management in line with expected savings; (g) changes in customer demand for our products; (h) inherent risks in the marketplace associated with new and expanded products and new product lines; (i) the collectibility of receivables from our customers; ( $j$ ) our debt structure and cash management and requirements; (k) currency exchange rates; (l) our accounting for defined benefit pension plans; ( $m$ ) the mix of products sold; ( n ) plant utilization; (o) the ability to adjust our pricing structure; $(p)$ our multi-year restructuring and reorganization program; $(q)$ implementation of new systems; $(r)$ tax planning strategies; (s) effects of lawsuits and government regulations; $(t)$ dependence on licenses from third parties; (u) price volatility of raw materials; (v) reliance on a few customers for a portion of our sales; $(w)$ dependence on third-parties for production of yarn and manufacture of our products; $(x)$ our international operations; (y) protection of our intellectual property; and (z) other factors listed from time to time in our announcements and SEC filings, including, but not limited to, the matters discussed under the caption "ForwardLooking Information" in our Annual Report on Form 10-K for the year ended January 4, 2003. The risks listed above are not exhaustive and other sections of this annual report may include additional factors that could adversely affect our business and financial performance. We assume no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

| January 4, 2003 and December 29, 2001 (In thousands, except share data) | 2002 | 2001 |
| :---: | :---: | :---: |
| Assets |  |  |
| Current assets: |  |  |
| Cash | \$ 68,619 | 5,882 |
| Trade accounts receivable, less allowances |  |  |
| Inventories | 306,658 | 360,338 |
| Prepaid expenses and other current assets | 15,373 | 17,155 |
| Deferred income tax benefits | - | 5,126 |
| Income tax receivable | 11,280 | 18,694 |
| Total current assets | 550,845 | 573,300 |
| Property, plant and equipment: |  |  |
| Land and improvements | 20,389 | 20,480 |
| Buildings and improvements | 251,875 | 247,222 |
| Machinery and equipment | 758,827 | 779,157 |
| Construction-in-progress | 3,619 | 4,810 |
| Less allowance for depreciation and amortization | $\begin{gathered} 1,034,710 \\ (702,701) \end{gathered}$ | $\begin{gathered} 1,051,669 \\ (695,384) \end{gathered}$ |
| Other assets | $\begin{array}{r} 332,009 \\ 80,261 \end{array}$ | $\begin{array}{r} 356,285 \\ 65,585 \end{array}$ |
|  | \$ 963,115 | \$ 995,170 |

## Liabilities and Stockholders' Equity

Current liabilities:

| Trade accounts payable | $\mathbf{\$ 1 , 2 9 1}$ | $\mathbf{7 1 , 5 0 5}$ |
| :--- | ---: | ---: |
| Employee compensation | $\mathbf{3 7 , 9 7 8}$ | 4,939 |
| Accrued expenses | $\mathbf{3 7 , 7 0 0}$ | 21,582 |
| Deferred income taxes | $\mathbf{6 , 5 0 5}$ |  |
| Short-term debt | $\mathbf{7 , 2 5 3}$ | $\mathbf{6 , 1 8 7}$ |
| Current maturities of long-term debt | $\mathbf{5 , 0 0 0}$ | 39,271 |
| Total l current liabilities | $\mathbf{1 6 5 , 7 2 7}$ | 171,484 |
| Long-term debt, less current maturities | $\mathbf{2 6 5 , 0 0 0}$ | 310,936 |
| Deferred liabilities: | $\mathbf{6 , 7 6 0}$ | 22,471 |
| Income taxes | $\mathbf{5 8 , 3 7 5}$ | 36,048 |
| Pension and other | $\mathbf{6 5 , 1 3 5}$ | 58,519 |

Commitments and contingencies
Stockholders' equity:

| Common stock, par value $\$ .01$ per share; authorized $150,000,000$ shares; issued $41,419,958$ shares |  | 414 |  | 414 |
| :---: | :---: | :---: | :---: | :---: |
| Paid-in capital |  | 42,877 |  | 45,392 |
| Retained earnings |  | 675,448 |  | 646,279 |
| Treasury stock (2002-9,233,545 shares and $2001-9,411,462$ shares) |  | $(218,113)$ |  | $(223,172)$ |
| Accumulated other comprehensive loss |  | $(33,373)$ |  | $(14,682)$ |
|  |  | 467,253 |  | 454,231 |
|  |  | 963,115 | \$ | 995,170 |

[^2]| Years ended January 4, 2003, December 29, 2001, and December 30, 2000 (In thousands, except share and per share data) | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: |
| Net sales | \$1,164,328 | \$1,160,925 | \$1,226,328 |
| Costs and expenses: |  |  |  |
| Cost of goods sold | 825,763 | 894,018 | 885,476 |
| Selling, general and administrative expenses | 235,810 | 226,458 | 229,991 |
| Other - net | $(2,216)$ | 94,718 | 45,383 |
| Interest expense | 30,246 | 32,324 | 32,401 |
|  | 1,089,603 | 1,247,518 | 1,193,251 |
| Income (loss) before income taxes | 74,725 | $(86,593)$ | 33,077 |
| Provision (benefit) for income taxes | 27,798 | $(31,107)$ | 18,562 |
| Income (loss) before extraordinary item | 46,927 | $(55,486)$ | 14,515 |
| Extraordinary item for early retirement of debt, net of tax benefit of $\$ 7,476$ | $(12,621)$ | _ | - |
| Net income (loss) | \$ 34,306 | \$ $(55,486)$ | \$ 14,515 |
| Basic per share data: |  |  |  |
| Income (loss) before extraordinary item | \$ 1.46 | \$ (1.74) | \$ . 45 |
| Extraordinary item | (.39) | - | - |
| Net income (loss) | \$ 1.07 | \$ (1.74) | \$ . 45 |
| Diluted per share data: |  |  |  |
| Income (loss) before extraordinary item | \$ 1.45 | \$ (1.74) | \$ . 44 |
| Extraordinary item | (.39) | - | - |
| Net income (loss) | \$ 1.06 | \$ (1.74) | \$ . 44 |
| Weighted-average shares outstanding: |  |  |  |
| Basic | 32,127,579 | 31,950,658 | 32,405,926 |
| Diluted | 32,269,813 | 31,950,658 | 32,686,006 |

[^3]| Years ended January 4, 2003, December 29, 2001, and December 30, 2000 (In thousands) | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |
| Net income (loss) | \$ 34,306 | \$(55,486) | \$14,515 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |
| Depreciation | 44,775 | 47,713 | 53,428 |
| Amortization | 286 | 1,695 | 1,217 |
| Extraordinary item, net of tax (Note 2) | 12,621 | - | - |
| Deferred income taxes | 6,360 | $(28,244)$ | 19,589 |
| Provision for doubtful accounts | 7,486 | 5,777 | 4,858 |
| Loss (gain) on sale of property, plant and equipment | $(3,182)$ | $(3,875)$ | 574 |
| Non-cash restructuring, asset impairment and other unusual charges | 60 | 95,698 | 37,209 |
| Foreign currency transaction (gain) loss | (303) | $(1,315)$ | 2,276 |
| Changes in operating assets and liabilities: |  |  |  |
| Trade accounts receivable | 12,230 | 25,750 | $(4,955)$ |
| Inventories | 56,407 | 32,059 | $(13,699)$ |
| Prepaid expenses and other current assets | 2,110 | 3,580 | (2,970) |
| Other assets | 1,267 | 1,911 | 14,200 |
| Accounts payable and accrued expenses | 18,871 | 1,245 | $(11,585)$ |
| Income taxes | 14,890 | $(6,353)$ | $(13,951)$ |
| Pension and other deferred liabilities | $(4,043)$ | 3,791 | $(3,535)$ |
| Net cash provided by operating activities | 204,141 | 123,946 | 97,171 |

## Investing Activities

| Purchase of property, plant and equipment | $\mathbf{( 2 8 , 3 4 3 )}$ | $(48,975)$ | $(59,457)$ |
| :--- | :---: | :---: | :---: |
| Cash paid for acquisitions, joint ventures and other | $\mathbf{( 4 , 6 7 0 )}$ | $(6,494)$ | $(39,972)$ |
| Proceeds from sale of property, plant and equipment | $\mathbf{9 , 4 5 0}$ | 14,602 | 6,450 |
| Net cash used in investing activities | $\mathbf{( 2 3 , 5 6 3})$ | $(40,867)$ | $\mathbf{( 9 2 , 9 7 9 )}$ |

## Financing Activities

| Borrowings (payments) on credit facility - net | $\mathbf{( 7 4 , 8 0 0 )}$ | $(31,400)$ | 52,303 |
| :--- | ---: | ---: | ---: |
| Borrowings on short-term debt | $\mathbf{4 5 8}$ | 6,128 | - |
| Payments on notes payable, including prepayments penalties | $\mathbf{( 2 7 0 , 3 7 1 )}$ | $(41,072)$ | $(26,564)$ |
| Proceeds from issuance of Senior Notes | $\mathbf{2 5 0 , 0 0 0}$ | - |  |
| Debt issuance and amendment costs paid | $\mathbf{( 1 8 , 9 1 0 )}$ | $(3,434)$ | - |
| Dividends on common stock | $\mathbf{( 5 , 1 3 7 )}$ | $(14,695)$ | $(18,166)$ |
| Treasury stock re-issued | $\mathbf{2 , 5 7 4}$ | 1,706 | 952 |
| Cost of common stock for treasury | $\mathbf{( 3 0 )}$ | $(120)$ | $(15,151)$ |
| $\quad$ Net cash used in financing activities | $\mathbf{( 1 1 6 , 2 1 6 )}$ | $(82,887)$ | $(6,626)$ |
| Effect of exchange rate changes on cash | $\mathbf{1 , 6 2 5 )}$ | 1,497 | $(2,496)$ |
| Net increase (decrease) in cash | $\mathbf{6 2 , 7 3 7}$ | 1,689 | $(4,930)$ |
| Cash balance at beginning of year | $\mathbf{5 , 8 8 2}$ | 4,193 | 9,123 |
| Cash balance at end of year | $\mathbf{\$ ~ 6 8 , 6 1 9}$ | $\$ 5,882$ | $\$ 4,193$ |

Supplemental disclosure of cash flow information:
Interest paid
Income taxes paid, net of refunds
$\$ 28,054$
6,547
\$ 32,533
\$32,162
2,952
12,677

## RUSSELL CORPORATION AND SUBSIDIARIES

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Years ended January 4, 2003, December 29, 2001, and December 30, 2000

| (In thousands, except share data) | Common Stock | Paid-in Capital | Retained Earnings | Treasury Stock | Accumulated Other Comprehensive Loss | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2000 | \$414 | \$48,294 | \$720,111 | \$(213,461) | \$(6,016) | \$549,342 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income | - | - | 14,515 | - | - | 14,515 |
| Foreign currency translation adjustments | - | - | - | - | $(5,552)$ | $(5,552)$ |
| Comprehensive income |  |  |  |  |  | 8,963 |
| Treasury stock acquired ( 994,649 shares) | - | - | - | $(15,151)$ | - | $(15,151)$ |
| Treasury stock re-issued (76,150 shares) | - | $(1,190)$ | (18, - | 2,142 | - | 952 |
| Cash dividends (\$.56 per share) | - | - | $(18,166)$ | - | - | $(18,166)$ |
| Balance at December 30, 2000 | 414 | 47,104 | 716,460 | $(226,470)$ | $(11,568)$ | 525,940 |
| Comprehensive loss: |  |  |  |  |  |  |
| Net loss | - | - | $(55,486)$ | - | - | $(55,486)$ |
| Foreign currency translation adjustments | - | - | - | - | $(1,057)$ | $(1,057)$ |
| Cumulative effect adjustment (SFAS 133), net of tax | - | - | - | - | (578) | (578) |
| Losses on derivatives reclassified to earnings, net of tax of $\$ 2,850$ | - | - | - | - | 4,529 | 4,529 |
| Change in unrealized value of derivatives, net of tax of \$3,241 | - | - | - | - | $(5,288)$ | $(5,288)$ |
| Minimum pension liability, net of tax of \$442 | - | - | - | - | (720) | (720) |
| Comprehensive loss |  |  |  |  |  | $(58,600)$ |
| Treasury stock acquired (8,580 shares) | - | - | - | (120) | - | (120) |
| Treasury stock re-issued (121,542 shares) | - | $(1,712)$ | - | 3,418 | - | 1,706 |
| Cash dividends (\$.46 per share) | - | - | $(14,695)$ | - | - | $(14,695)$ |
| Balance at December 29, 2001 | 414 | 45,392 | 646,279 | $(223,172)$ | $(14,682)$ | 454,231 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income | - | - | 34,306 | - | - | 34,306 |
| Foreign currency translation adjustments Losses on derivatives reclassified to | - | - | - | - | (997) | (997) |
| earnings, net of tax of \$797 | - | - | - | - | 1,346 | 1,346 |
| Change in unrealized value of derivatives, net of tax of \$696 | - | - | - | - | $(1,175)$ | $(1,175)$ |
| Minimum pension liability, net of tax of \$10,583 | - | - | - | - | $(17,865)$ | $(17,865)$ |
| Comprehensive income |  |  |  |  |  | 15,615 |
| Treasury stock acquired ( 2,763 shares) | - | - | - | (30) | - | (30) |
| Treasury stock re-issued (180,680 shares) | - | $(2,515)$ | - | 5,089 | - | 2,574 |
| Cash dividends (\$.16 per share) | - | - | $(5,137)$ | - | - | $(5,137)$ |
| Balance at January 4, 2003 | \$414 | \$42,877 | \$675,448 | \$(218,113) | \$(33,373) | \$467,253 |

## NOTE 1: DESCRIPTION OF BUSINESS AND SIGNificAnt Accounting PoLicies

We are a branded athletic, activewear and outdoor company with over a century of success in marketing, athletic uniforms, apparel and accessories for a wide variety of sports, outdoor and fitness activities. Our brands include: Russell Athletic®, JERZEES®, Mossy Oak ${ }^{\oplus}$ Cross Creek ${ }^{\circledR}$ Discus ${ }^{\circledR}$ and Moving Comfort ${ }^{\circledR}$.

We design, market and manufacture or source a variety of apparel products including fleece, $t$-shirts, casual shirts, jackets, athletic shorts, socks and camouflage attire for men, women, boys and girls. We are a supplier of team uniforms and related apparel to college, high school and organized sports teams. We are also the official uniform supplier of 15 Major League Baseball ${ }^{\circledR}$ teams, including the Atlanta Braves, New York Yankees, San Francisco Giants, and Seattle Mariners. In addition, we are the official uniform supplier to the U.S. Olympic baseball team and Little League Baseball ${ }^{\otimes}$ and an official uniform supplier to Minor League Baseball. The Russell name has been associated with high-quality apparel for 100 years, and with team uniforms since 1932.

## REVENUE RECOGNITION

We recognize revenues, net of estimated sales returns, discounts and allowances, when goods are shipped, title has passed, the sales price is fixed and collectibility is reasonably assured. Substantially all of our sales reflect FOB ("free-on-board") shipping point terms.

## TRADE ACCOUNTS RECEIVABLE

Trade accounts receivable consists of amounts due from our normal business activities. We maintain an allowance for doubtful accounts to reflect expected credit losses. We provide for bad debts based on collection history and specific risks identified on a customer-bycustomer basis. A considerable amount of judgment is required to assess the ultimate realization of accounts receivable and the credit-worthiness of each customer. Furthermore, these judgments must be continuously evaluated and updated. Finance charges on past due receivables are recognized on a cash basis.

## PROMOTIONAL PROGRAMS

We offer various types of promotional programs to our customers, including the following:

COOPERATIVE ADVERTISING. Under cooperative advertising arrangements, we agree to reimburse our customers for all or a portion of the costs incurred by the customer to advertise and promote our products. Cooperative advertising costs are charged to selling, general and administrative expense in the year incurred.

GROWTH INCENTIVE REBATES. We offer rebates to customers in certain distribution channels. Under incentive programs of this nature, we estimate the anticipated rebate to be paid and allocate a portion of the estimated costs of the rebate to each underlying sales transaction. These rebates are recorded as a reduction of net sales.

SEASONAL MARKDOWNS, DISCOUNTS AND ALLOWANCES. The cost of these incentives is recognized when the related sale is recorded or, for retroactive credits, on the date the incentive is offered. The cost of these incentives is recorded as a reduction of net sales.

## SHIPPING AND HANDLING COSTS

Shipping and handling revenues and costs are included as a component of net sales and cost of goods sold, respectively.

## COST OF GOODS SOLD AND SElLING, GENERAL AND ADMINISTRATIVE EXPENSES

The significant components of the line item "Cost of goods sold" are raw materials (including inbound freight and handling costs), energy expenses, production and supervisory labor, internal transfer costs, depreciation and other indirect costs associated with the manufacturing and procurement processes. The significant components of the line item "Selling, general and administrative expenses" are costs for warehousing and distribution of finished goods, marketing, advertising, selling expenses (including payroll and related payroll benefits for sales persons), royalties and other corporate general and administrative expenses.

## PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of Russell Corporation and all of our majority-owned subsidiaries, after the elimination of intercompany accounts and transactions.

## USE OF ESTIMATES

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could materially differ from those estimates.

## INVENTORIES

Inventories of finished goods, work-in-process and raw materials are carried at the lower of cost or market, with cost for a substantial portion of inventories determined under the Last-In, First-Out (LIFO) method. Certain inventories are carried under the First-In, First-Out (FIFO) method, or the average cost method, and were valued at

## NOTES Tח CONSOI.IMATED FINANCIAL STATEMENTS [CONTINUED]

approximately $\$ 57.9$ million in 2002 and $\$ 53.5$ million in 2001. Inventories are summarized as follows:

| (In thousands) | 2002 | 2001 |
| :--- | ---: | ---: |
| Finished goods | $\$ 240,964$ | $\$ 297,571$ |
| Work-in-process | 48,272 | 42,136 |
| Raw materials and supplies | 19,143 | 23,424 |
|  | 308,379 | 363,131 |
| LIFO and lower-of-cost or market |  |  |
| $\quad 11,721)$ | $(2,793)$ |  |
|  | $\$ 306,658$ | $\$ 360,338$ |

In 2002, we lowered inventory levels and our per unit manufacturing costs. These reductions resulted in a liquidation of LIFO inventory quantities carried at higher costs prevailing in prior years as compared with our current manufacturing costs. The effect of this liquidation was to decrease net income by $\$ 6.0$ million, or $\$ .12$ per share.

## PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost, net of accumulated depreciation and impairment write downs. The provision for depreciation of property, plant and equipment has been computed generally on the straight-line method based upon their estimated useful lives. Initial estimated useful lives range from 25 to 37 years for buildings and from 3 to 12 years for machinery and equipment. When events and circumstances indicate that the useful lives or salvage values may have changed, we adjust the related useful life and record depreciation over the shortened useful life after giving consideration to the revised salvage values. Revisions to the remaining estimated useful lives and salvage values of plants scheduled for closing resulted in an increase in depreciation expense of \$995,000 in 2000. (See Note 9.)

## OTHER ASSETS

Other assets are summarized as follows:

| (In thousands) | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| :--- | ---: | ---: |
| Goodwill | $\mathbf{\$ 1 9 , 6 7 3}$ | $\$ 17,176$ |
| Other intangibles | $\mathbf{1 9 , 2 3 0}$ | 18,752 |
| Debt issuance costs | $\mathbf{1 6 , 1 8 8}$ | 3,242 |
|  | $\mathbf{5 5 , 0 9 1}$ | 39,170 |
| Less accumulated amortization | $\mathbf{( 6 , 7 4 9 )}$ | $(5,341)$ |
|  | $\mathbf{4 8 , 3 4 2}$ | 33,829 |
|  |  |  |
| Investments (trading porffolio) | $\mathbf{8 , 0 4 8}$ | $\mathbf{8 , 6 0 1}$ |
| Investments in and advances |  |  |
| $\quad$ to unconsolidated entities | $\mathbf{2 1 , 5 0 9}$ | 18,445 |
| Other | $\mathbf{2 , 3 6 2}$ | 4,710 |
|  | $\mathbf{\$ 8 0 , 2 6 1}$ | $\$ 65,585$ |

On December 30, 2001, we adopted FASB Statement of Financial Accounting Standards (SFAS) No. 142, Goodwill and Other Intangible Assets, which eliminates amortization of goodwill and requires an annual impairment test. SFAS No. 142 requires that impairment be tested at the reporting unit level, using a two-step approach. The first step determines if goodwill is impaired by comparing the fair value of the reporting unit as a whole to the book value. If a deficiency exists, the second step measures the amount of the impairment loss as the difference between the implied fair value of goodwill and its carrying value. Purchased intangibles with indefinite economic lives are tested for impairment annually using a lower of cost or fair value approach. Other intangibles continue to be amortized over their useful lives, ranging from 15 to 40 years, and reviewed for impairment when indicators exist.

The following table presents the impact of SFAS No. 142 on net income (loss) and net income (loss) per share had the standard been in effect throughout each fiscal year presented.

| (In thousands, except per share amounts) | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: |
| Reported net income (loss) | $\mathbf{\$ ( 5 5 , 4 8 6 )}$ | $\$ 14,515$ |
| SG\&A adjustments: |  |  |
| Amortization of goodwill | $\mathbf{1 , 1 3 6}$ | 632 |
| Amortization of licenses | 317 | 79 |
| Total SG\&A adjustments | $\mathbf{1 , 4 5 3}$ | 711 |
| Income tax effect | $\mathbf{( 3 9 1 )}$ | $\mathbf{1 1 1 9 )}$ |
| Net adjustments | $\mathbf{1 , 0 6 2}$ | 592 |
| Adjusted net income (loss) | $\mathbf{\$ ( 5 4 , 4 2 4 )}$ | $\$ 15,107$ |

Reported net income (loss) per share - basic
\$ (1.74) \$ 0.45
Adjusted net income (loss) per share - basic
Reported net income (loss) per share - diluted
\$ (1.70) \$ 0.47
Adjusted net income (loss) per share - diluted
\$ (1.74) \$ 0.44
\$ (1.70) \$ 0.46

We have completed the transitional and annual impairment tests of goodwill and other intangible assets as required by SFAS No. 142 and concluded that our goodwill and indefinite-lived intangible assets, which had carrying values of $\$ 13.2$ million and $\$ 12.1$ million, respectively, at January 4, 2003, were not impaired.

Debt issuance costs are deferred and amortized over the term of the debt to which they relate using the straight-line method.

INVESTMENTS (TRADING PORTFOLIO)
We hold a portfolio of marketable debt and equity securities in various trusts and segregated accounts in connection with employee benefit and deferred compensation plans. We mark those securities to market through income. Realized and unrealized gains and losses on our trading portfolio have not been significant in any of the last three years.

## INVESTMENTS IN AND ADVANCES TO UNCONSOLIDATED ENTITIES

Investments in companies in which we have the ability to influence the operations are accounted for by the equity method. Investments in and advances to unconsolidated entities accounted for under the equity method were $\$ 16.4$ million and $\$ 13.5$ million at January 4, 2003 and December 29, 2001, respectively; while, our equity in earnings were $\$ 3.1$ million in 2002 and \$(.1) million in both 2001 and 2000. Investments in companies in which we do not exert such influence are accounted for at cost.

## LONG-LIVED ASSETS

On December 30, 2001, we adopted the provisions of SFAS No. 144, Accounting for the Impairment or Disposal of LongLived Assets, which superseded SFAS No. 121, Accounting for the Impairment of Long-lived Assets and for Long-Lived Assets to Be Disposed Of. Similar to the provisions of SFAS No. 121, SFAS No. 144 requires that when events and circumstances indicate that assets may be impaired, and the undiscounted cash flows estimated to be generated from those assets are less than their carrying values, we record an impairment loss equal to the excess of the carrying value over fair value. Asset impairment charges are described more fully in Note 9.

## INCOME TAXES

We account for income taxes under the provisions of SFAS
No. 109, Accounting for Income Taxes. Under SFAS No. 109, deferred tax assets and liabilities are determined based upon differences between the financial reporting and tax bases of assets and liabilities and are measured at the enacted tax rates that will be in effect when the taxes are expected to be paid.

## ADVERTISING, MARKETING AND PROMOTIONS EXPENSE

The cost of advertising, marketing and promotions is expensed as incurred. We incurred $\$ 36.0$ million, $\$ 45.7$ million and $\$ 48.9$ million in such costs during 2002, 2001 and 2000, respectively.

## STOCK-BASED COMPENSATION

We issue awards under incentive compensation plans as described in Note 7. These stock options and awards are accounted for in accordance with Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees. On January 5, 2003, we plan to adopt SFAS No. 123, Accounting and Disclosure of Stock-based Compensation, as amended by SFAS No. 148. We plan to adopt the prospective transition provisions of SFAS No. 148. Therefore, the adoption of SFAS No. 123 will have no effect on our historical results of operations or on our financial position as of January 4, 2003. However in future years, we will recognize compensation expense based on the fair value of all forms of
stock compensation. Because we will only apply this new method to future grants and awards, we cannot predict at this time what the impact will be on our future results of operations.

## CONCENTRATIONS OF CREDIT RISK AND FINANCIAL INSTRUMENTS

Except for Wal-Mart, we do not have significant concentrations of credit risk. Our trade accounts receivable are comprised of balances due from a large number and diversity of customers. We believe that risk of loss associated with our trade accounts receivable is adequately provided for in the allowance for doubfful accounts.

Wal-Mart represented $13.0 \%$ and $14.9 \%$ of our net accounts receivable at January 4, 2003 and December 29, 2001, respectively.

## ACCOUNTING FOR DERIVATIVES

We account for derivatives under the provisions of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities.

We use derivatives, including forward contracts and swap contracts, to manage exposure to movements in foreign exchange rates and interest rates. Prior to the formation of Frontier Yarns, our primary raw material was cotton. We purchased futures contracts to manage exposure to movements in commodity prices. On the date we enter into a derivative contract, we designate derivatives as either a hedge of a recognized asset or liability or an unrecognized firm commitment (fair value hedge) or a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge).

For fair value hedges, both the effective and ineffective portion of the changes in the fair value of the derivative, along with the gain or loss on the hedged item that is attributable to the hedged risk, are recorded in earnings. The effective portion of changes in fair value of a derivative that is designated as a cash flow hedge is recorded in accumulated other comprehensive income or loss. When the hedged item is realized, the gain or loss included in accumulated other comprehensive income or loss is relieved. Any ineffective portion of the changes in the fair values of derivatives used as cash flow hedges are reported in the consolidated statements of operations.

We document hedge relationships, including identification of the hedging instruments and the hedged items, as well as our risk management objectives and strategies for undertaking the hedge transaction, at the inception of each hedge transaction. Derivatives are recorded in the consolidated balance sheet at fair value. We formally assess, both at inception and at least quarterly thereafter, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in either the fair values or cash flows of the hedged item.

## NחTES Tח CחNSOI.InATEM FINANCIAL STATEMENTS [CONTINUED]

## EARNINGS PER COMMON SHARE

We report earnings per common share in accordance with SFAS No. 128, Earnings Per Share. Basic earnings per common share is computed using the weighted-average number of common shares outstanding during the period without consideration of common stock equivalents. Diluted earnings per common share is computed using the weighted-average number of common shares outstanding plus common stock equivalents (employee stock options) unless such stock options are anti-dilutive. (See Note 11).

## FISCAL YEAR

The Company's fiscal year ends on the Saturday nearest to January 1, which periodically results in a fiscal year of 53 weeks. Fiscal year 2002 ended on January 4, 2003 and contained 53 weeks; while fiscal years 2001 and 2000 ended on December 29, 2001, and December 30, 2000, respectively, and each contained 52 weeks.

## NEW ACCOUNTING PRONOUNCEMENTS

In April 2002, the FASB issued SFAS No. 145, Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections. SFAS No. 145 clarifies guidance related to the reporting of gains and losses from extinguishment of debt and resolves inconsistencies related to the required accounting treatment of certain lease modifications. We plan to adopt SFAS No. 145 in the first quarter of 2003. Upon adoption of this standard, we will reclassify the pre-tax effect of the extraordinary item for the early retirement of debt that we recognized in the second quarter of fiscal 2002 to income from continuing operations, and the related tax effect will be reported in income taxes. Such reclassification will have no effect on our net income for 2002 or on stockholders' equity.

In June 2001, the FASB issued SFAS No.143, Accounting for Asset Retirement Obligations, which we plan to adopt in the first quarter of 2003. SFAS No. 143 requires legal obligations associated with the retirement of long-lived assets to be recognized at fair value at the time that the obligations are incurred. Upon initial recognition of a liability, that cost should be capitalized as part of the related long-lived asset and allocated to expense over the useful life of the asset. We are not aware of any legal obligations, as defined in SFAS No. 143, that would be required to be recognized upon adoption.

## RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to the fiscal 2002 presentation. These changes had no impact on previously reported results of operations or stockholders' equity.

## FOREIGN CURRENCIES

Assets and liabilities recorded in foreign currencies on the books of foreign subsidiaries are translated at the exchange rate in effect on the balance sheet date. Revenues, costs and expenses are translated at average rates of exchange prevailing during the year. Translation adjustments resulting from this process are charged or credited to accumulated other comprehensive income or loss. The cumulative translation adjustments included in accumulated other comprehensive loss in the consolidated balance sheets were $\$ 13.6$ million and $\$ 12.6$ million at January 4, 2003 and December 29, 2001, respectively. Transaction gains or losses result from a change in exchange rates between the functional currency and the currency in which a foreign currency transaction is denominated. Transaction gains and losses are included in other expenses for the period in which the exchange rate changes.

## NOTE 2: Long-TERM DEbT

Long-term debt includes the following:

| (In thousands) | 2002 | 2001 |
| :---: | :---: | :---: |
| Senior secured credit facilities (due April 2007): |  |  |
| \$300 million revolving credii facility | \$ | \$ |
| Term Loan | 20,000 | - |
| Revolving credit facility (retired April 2002) | - | 94,800 |
| Senior Notes 9.25\% (due 2010) | 250,000 | - |
| Notes payable to financial institutions: |  |  |
| 6.72\% notes (retired April 2002) | - | 10,714 |
| 6.65\% notes (retired April 2002) | - | 107,143 |
| 6.78\% notes (retired April 2002) | - | 100,000 |
| Variable rate (5.09\% at December 29, 2001) note (retired April 2002) | - | 37,550 |
|  | 270,000 | 350,207 |
| Less current maturities | $(5,000)$ | $(39,271)$ |
|  | \$265,000 | \$ 310,936 |

On April 18, 2002, we entered into two new financing agreements to replace our existing revolving credit facility due October 14, 2004, which bore a weighted-average interest rate of $4.03 \%$ at December 29, 2001; and other long-term indebtedness including: $6.72 \%$ notes due annually through 2002 (which bore interest at the rate of $6.97 \%$ per annum at April 18, 2002); $6.65 \%$ notes due annually 2001 through 2007 (which bore interest at the rate of
7.65\% per annum at April 18, 2002); 6.78\% notes due annually 2003 through 2008 (which bore interest at the rate of $7.78 \%$ per annum at April 18, 2002); and a variable rate note due semiannually through 2005 (which bore interest at the rate of $5.09 \%$ at December 29, 2001). As a result of amendments to our old debt agreements, we would have incurred fees and additional interest rate increases if we had not refinanced our indebtedness.

We issued $\$ 250$ million in principal amount of $9.25 \%$ Senior Notes (the "Senior Notes") that will mature in 2010. We sold these notes for $100 \%$ of their face amount. The Senior Notes were issued pursuant to an Indenture, dated as of April 18, 2002, between us and Wachovia Bank, National Association and are fully and unconditionally guaranteed, jointly and severally, by most of our domestic subsidiaries. The Senior Notes (i) have interest payment dates of May 1 and November 1 of each year; (ii) are redeemable after the dates and at the prices (expressed in percentages of principal amount on the redemption date) as set forth below:

| Year | Percentage |
| :--- | ---: |
| May 1,2006 | $104.6250 \%$ |
| May 1,2007 | $102.3125 \%$ |
| May 1, 2008 and thereafter | $100.0000 \%$ |

and (iii) are senior unsecured obligations and are senior in right of payment to any of our future subordinated obligations.

We also entered into new senior secured credit facilities (the "Facilities") concurrently with the closing of the Senior Notes offering. The new Facilities provide for a $\$ 300$ million senior secured revolving credit facility (the "Revolver"), which is dependent on the levels of our eligible accounts receivable and inventory and a $\$ 25$ million senior secured term loan (the "Term Loan") of which \$20.0 million is outstanding. The new facilities mature on April 18, 2007. The Facilities provide for variable interest on the Revolver through January 4, 2003 at LIBOR plus 2.50\% (3.92\% at January 4, 2003) and on the Term Loan at LIBOR plus 3.00\% (4.42\% at January 4, 2003), with an annual commitment fee on the unused portion of the Facilities of $0.50 \%$. After this initial period, pricing is adjusted quarterly based on our consolidated fixed charge coverage ratio and ranges from LIBOR plus $1.75 \%$ to LIBOR plus $2.75 \%$ or Fleet National Bank's base rate plus $0.25 \%$ to the base rate plus $1.25 \%$ for the Revolver, and LIBOR plus $2.25 \%$ to LIBOR plus $3.25 \%$ or Fleet National Bank's base rate plus $0.75 \%$ to base rate plus $1.75 \%$ for the Term Loan. The commitment fee on the unused portion of the Revolver ranges from $0.375 \%$ to $0.500 \%$. We may choose LIBOR or base rate pricing and may elect interest periods of one, two, three or six months for LIBOR borrowings, except that all swing line loans
managed by the Administrative Agent, under the Revolver will have base rate pricing. The Term Loan has a scheduled 5-year amortization period with payments of $\$ 2.5$ million each September 30 and December 31 until maturity, which began on September 30, 2002.

We used the proceeds from the offering of the Senior Notes, together with $\$ 132.4$ million of the initial borrowings under our new Facilities to pay fees and expenses associated with the new Facilities, and the Senior Notes, to repay the outstanding debt balances, prepayment penalties, fees, and expenses related to our old debt.

During the second quarter of fiscal 2002, we recognized an extraordinary item of approximately $\$ 20.1$ million ( $\$ 12.6$ million after-tax) associated with the termination of our then existing revolving credit facility and the early retirement of other long-term indebtedness. The charge consisted of $\$ 15.0$ million related to prepayment penalties, fees and expenses associated with the early termination of our existing notes payable and the write-off of $\$ 5.1$ million of previously capitalized loan costs associated with the extinguished debt.

The Facilities and the indenture governing the Senior Notes impose certain restrictions on us, including restrictions on our ability to: incur debts; grant liens; provide guarantees in respect of obligations of any other person; pay dividends; make loans and investments; sell our assets; issue redeemable preferred stock and non-guarantor subsidiary preferred stock; make redemptions and repurchases of capital stock; make capital expenditures; prepay, redeem or repurchase debt; engage in mergers or consolidation; engage in sale/leaseback transactions and affiliate transactions; change our business; amend certain debt and other material agreements, including the indenture governing the Senior Notes and other documents governing any subordinated debt that we may issue in the future; issue and sell capital stock of subsidiaries; and restrict distributions from subsidiaries. The new Facilities require us to achieve a fixed charge coverage ratio which is 1.15 to 1.0 through the next to last day of fiscal year 2003 and 1.2 to 1.0 through the next to last day of fiscal year 2004 and 1.25 to 1.0 thereafter. We also must maintain a maximum leverage ratio, which is 4.0 to 1.0 through the next to last day of fiscal year 2002 , and 3.75 to 1.0 through the next to last day of fiscal year 2003 and 3.5 to 1.0 thereafter. We were in compliance with these covenants at the end of fiscal year 2002.

As of January 4, 2003, we had $\$ 20.0$ million in outstanding borrowings (no outstanding borrowings under the Revolver and \$20 million under the Term Loan) and $\$ 16.7$ million in outstanding letters of credit under the Facilities. As of January 4, 2003, we could have borrowed approximately $\$ 189.6$ million under our Revolver.

Aggregate maturities of long-term debt at January 4, 2003, are as follows for fiscal years:

| (ll millions) |  |
| :--- | ---: |
| 2003 | $\$ 5.0$ |
| 2004 | 5.0 |
| 2005 | 5.0 |
| 2006 | 5.0 |
| Thereafter (2010) | 250.0 |
|  | $\$ 270.0$ |

## NOTE 3: SHORT-TERM DEBT

As of January 4, 2003 and December 29, 2001, we had a line of credit agreement with the Bank of Scotland with outstanding borrowings of $\$ 7.3$ million and $\$ 6.2$ million, respectively. At January 4, 2003, we had availability under this line of credit of about $\$ 4.6$ million. The weighted-average interest rate on the line of credit during 2002 and 2001 was $5.9 \%$ and was $7.8 \%$ in 2000.

In order to fund our seasonal cash needs during the summer of 2001, we obtained incremental seasonal working capital borrowings under a secured $\$ 75$ million short-term loan. This loan was fully drawn on August 10, 2001 and repaid before its October 31, 2001 scheduled maturity.

## NOTE 4: DERIVATIVE AND OTHER FINANCIAL INSTRUMENTS

As of December 31, 2000, we adopted SFAS No. 133. In accordance with the provisions of SFAS No. 133, we recorded a transition adjustment in the first quarter of 2001. The transition adjustment increased accumulated other comprehensive loss and decreased net assets by \$578,000 (net of taxes).

INTEREST RATE SWAP AGREEMENTS - To manage interest rate risk, we had an interest rate swap (through April 18, 2002) that effectively fixed the interest rate on the outstanding balance of a floating rate debt instrument. The interest rate swap agreement was accounted for as a cash flow hedge and qualified for use of the "short cut" method under SFAS No. 133, because the cash flows from the interest rate swap perfectly offset the changes in the cash flows associated with the floating rate of interest on the debt. The 2001 transition adjustment to record the fair value of the interest rate swap was a loss of \$557,000 (\$345,000 net of taxes) with an offsetting entry to accumulated other comprehensive loss. There were no amounts reclassified from accumulated other comprehensive loss to interest expense during 2001. The fair value of the swap decreased $\$ 1,639,000$
( $\$ 1,017,000$ net of tax) in 2001 as interest rates declined resulting in a charge to accumulated other comprehensive loss, decreasing that component of equity to $\$ 1,362,000$ (net of taxes). Through April 18, 2002 , the fair value of the swap increased $\$ 672,000(\$ 422,000$ net of tax) resulting in a decrease in accumulated other comprehensive loss. On April 18, 2002, the interest rate swap was terminated and the related hedged debt was repaid (Note 2) resulting in a \$957,000, net of tax, loss reclassified from accumulated other comprehensive loss to the extraordinary item line in the consolidated statements of operations.

On October 10, 2000, we terminated a fixed to floating rate swap agreement and recorded a deferred loss of approximately $\$ 600,000(\$ 210,000$ at December 29, 2001), which was amortized through April 18, 2002 (the date in which the related hedged debt was repaid). On April 18, 2002, we recognized the remaining deferred loss ( $\$ 73,000$ net of tax) in the consolidated statements of operations as part of the extraordinary item associated with the debt restructuring (Note 2).

These interest rate swap agreements, when combined, changed the weighted-average interest rate on long-term debt from $6.96 \%$ to $7.07 \%$ and $6.66 \%$ to $6.57 \%$ in 2001 and 2000, respectively.

FOREIGN CURRENCY FORWARD CONTRACTS-We earn revenues and incur expenses in various parts of the world and, as a result, we are exposed to movement in foreign currency exchange rates. As of January 4, 2003, we have foreign exchange forward contracts expiring through the end of fiscal 2003 that are intended to reduce the effect of fluctuating foreign currencies on anticipated purchases of inventory and sales of goods denominated in currencies other than the functional currencies of our international subsidiaries. Gains and losses on the derivatives are intended to offset gains and losses on the hedged transactions in an effort to reduce the earnings volatility resulting from fluctuating foreign currency exchange rates. The foreign exchange forward contracts are primarily accounted for as cash flow hedges. The principal currencies hedged include the U.S. dollar, European euro, Mexican peso and British pound sterling. There was no transition adjustment recorded upon adoption of SFAS No. 133 in 2001, as there were no significant foreign currency forward contracts impacted by the statement upon adoption. The change in fair value of the forward contracts increased net assets and decreased accumulated other comprehensive loss by $\$ 233,0001 \$ 145,000$ net of taxes) during 2001, while realized gains reclassified to other-net in the consolidated statements of operations in 2001 amounted to \$193,000 (\$120,000 net of taxes). During 2002, the change in fair value of the forward contracts decreased net assets and increased accumulated other comprehensive loss by $\$ 2,543,000$
(\$1,597,000 net of taxes), while realized losses reclassified to other-net in the consolidated statements of operations amounted to $\$ 619,000$ ( $\$ 389,000$ net of taxes).

We were also a party to foreign exchange forward contracts during 2001 that did not qualify for hedge accounting under SFAS No. 133. We recorded those contracts at fair value with the related changes in fair value, which amounted to a gain of \$903,000 ( $\$ 560,000$ net of taxes) reported in other-net in the 2001 consolidated statements of operations.

FUTURES CONTRACTS - A substantial portion of the raw materials we use in our integrated manufacturing process are subject to price volatility caused by weather, supply conditions and other unpredictable factors. Prior to the formation of Frontier Yarns in which our primary raw material was cotton, we purchased futures contracts to hedge commodity price risk on anticipated purchases. Upon adoption of SFAS No. 133, we accounted for these futures contracts as cash flow hedges. The transition adjustment to record the fair value of cotton futures contracts at the beginning of 2001 was a loss of $\$ 376,000$ ( $\$ 233,000$ net of taxes), which was charged to accumulated other comprehensive loss. Gains and losses on futures contracts designated as cash flow hedges are reclassified from accumulated other comprehensive loss to cost of goods sold in the period the hedged item (i.e., the purchase of raw cotton) affects earnings. The change in fair value of the commodity futures contracts decreased net assets and increased accumulated other comprehensive loss by $\$ 4,416,000$ (net of taxes) in 2001. Losses reclassified to earnings during 2001 amounted to $\$ 7,499,000$ ( $\$ 4,649,000$ net of taxes), including $\$ 6,387,000(\$ 3,959,000$ net of taxes), that were recognized in earnings due to hedge ineffectiveness. These contracts were determined to be ineffective as hedges at the end of 2001 as we planned to no longer purchase raw cotton but instead purchase yarn from Frontier Yarns beginning in 2002 (See Note 8). At December 29, 2001, we maintained cotton futures contracts covering approximately 6.2 million pounds. These cotton futures contracts did not qualify for hedge accounting treatment under SFAS No. 133. At January 4, 2003, we were not a party to any cotton futures contracts.

OTHER FINANCIAL INSTRUMENTS - At January 4, 2003 and December 29, 2001, the carrying value of financial instruments such as cash, trade accounts receivable and payables approximated their fair values, based on the short-term maturities of these instruments. The fair value of long-term debt is estimated using discounted cash flow analyses, based upon our incremental borrowing rates for similar types of borrowing arrangements.

The following table summarizes fair value information for derivative and other financial instruments:

|  | 2002 |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS (LIABILITY) <br> (In thousands) | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Short-term debt | \$ $(7,253)$ | \$ $(7,253)$ | \$ $(6,187)$ | \$ $(6,187)$ |
| Long-term debt (including current portion) | $(270,000)$ | $(289,000)$ | $(350,207)$ | $(371,838)$ |
| Interest-rate swap agreement terminated on October 10, 2000 | - | _ | 210 |  |
| Interest-rate swap <br> agreement <br> terminating <br> April 18, 2002 | - | - | $(2,196)$ |  |
| Forward currency exchange contracts | $(1,841)$ | $(1,841)$ | 40 | 40 |
| Cotton futures contracts | - | - | (500) | (500) |
| Investments (trading porffolio) | 8,048 | 8,048 | 8,601 | 8,601 |

## NOTE 5: EMPLOYEE RETIREMENT BENEFITS

We have a qualified, noncontributory, defined benefit pension plan (Retirement Plan) that covers substantially all of our United States employees, and a savings plan that is qualified under Section 401 (k) of the Internal Revenue Code (Savings Plan).

## NחTFS Tח ГחNSחI.TInATF! FINANCIAL STATEMENTS [CONTINUED]

Benefits for the Retirement Plan are based upon years of service and the employee's highest consecutive five years of compensation during the last 10 years of employment. We fund the Retirement Plan by contributing annually the maximum amount that can be deducted for federal income tax purposes. Contributions are intended to provide not only for benefits attributed to service to date, but also for those expected to be earned in the future. The following table sets forth changes in the benefit obligation, plan assets and funded status:

| (In thousands) | $\mathbf{2 0 0 2}$ | 2001 |
| :--- | ---: | ---: |
| CHANGE IN BENEFIT OBLIGATION |  |  |
| Benefit obligation at beginning of year | $\mathbf{\$ 1 4 0 , 0 9 8}$ | $\$ 142,429$ |
| Service cost | 3,480 | 4,109 |
| Interest cost | $\mathbf{1 0 , 0 4 7}$ | 10,137 |
| Actuarial loss (gain) | $\mathbf{7 , 7 0 0}$ | $(2,483)$ |
| Benefits paid | $(9,496)$ | $(9,089)$ |
| Plan amendments | 155 | $(468)$ |
| Curtailment benefit | - | $(4,537)$ |
| Benefit obligation at end of year | $\$ 151,984$ | $\$ 140,098$ |
|  |  |  |
| CHANGE IN PLAN ASSETS |  |  |
| Fair value of plan assets at beginning of year | $\$ 106,782$ | $\$ 122,559$ |
| Actual return on plan assets | $(7,380)$ | $(6,688)$ |
| Company contributions | 4,842 | - |
| Benefits paid | $\mathbf{9 , 4 9 6 )}$ | $(9,089)$ |
| Fair value of plan assets at end of year | $\mathbf{9 4 , 7 4 8}$ | $\$ 106,782$ |


| RECONCILIATION OF FUNDED STATUS |  |  |
| :--- | ---: | ---: |
| TO ACCRUED BENEFIT COST |  |  |
| Unfunded status of the plan | $\mathbf{\$ ( 5 7 , 2 3 6 )}$ | $\$(33,316)$ |
| Unrecognized prior service cost | $\mathbf{6 6 1}$ | 619 |
| Unrecognized net actuarial loss | $\mathbf{4 4 , 4 9 3}$ | 17,061 |
| Unrecognized transition asset | $\mathbf{( 9 8 6 )}$ | $(1,665)$ |
| Accrued benefit cost | $\mathbf{\$ ( 1 3 , 0 6 8 )}$ | $\$(17,301)$ |


| AMOUNTS RECOGNIZED IN THE |  |  |
| :--- | :---: | ---: |
| $\quad$ CONSOLIDATED BALANCE SHEETS |  |  |
| Accrued benefit cost | $\$(13,068)$ | $\$(17,301)$ |
| Additional minimum liability | $(30,271)$ | $(1,781)$ |
| Intangible asset | $\mathbf{6 6 1}$ | 619 |
| Accumulated other comprehensive loss | $\mathbf{2 9 , 6 1 0}$ | 1,162 |
| Net amount recognized | $\$(13,068)$ | $\$(17,301)$ |

A summary of the components of net periodic pension cost is as follows.

| (In thousands) | 2002 | 2001 | 2000 |  |
| :--- | ---: | ---: | ---: | ---: |
| COMPONENTS OF NET |  |  |  |  |
| PERIODIC PENSION COST |  |  |  |  |
| Service cost | $\mathbf{3 , 4 8 0}$ | $\$ 4,109$ | $\$ 4,120$ |  |
| Interest cost | 10,047 | 10,137 | 10,331 |  |
| Expected return on plan assets | $(12,351)$ | $(12,501)$ | $(11,816)$ |  |
| Net amortization and deferral | $(565)$ | $(724)$ | $(462)$ |  |
| Effect of curtailment | - | 186 | 187 |  |
| Net periodic pension cost | $\mathbf{\$ ~}$ | $\mathbf{6 1 1}$ | $\$ 1,207$ | $\$ 2,360$ |

The weighted-average assumptions used to compute pension amounts were as follows:

|  | $\mathbf{2 0 0 2}$ | $\mathbf{2 0 0 1}$ |
| :--- | :--- | :--- |
| Discount rate | $\mathbf{6 . 7 5 \%}$ | $7.25 \%$ |
| Expected return on plan assets | $\mathbf{9 . 5 0 \%}$ | $\mathbf{9 . 5 0 \%}$ |
| Rate of compensation increase | $\mathbf{3 . 5 0 \%}$ | $4.00 \%$ |

The expected return on plan assets represents the rate used at the beginning of the year measurement date. We plan to decrease this rate from $9.50 \%$ to $8.50 \%$ at the 2003 measurement date.

Plan assets at January 4, 2003 and December 29, 2001, include 600,960 shares of the Company's common stock having a market value of $\$ 10.1$ million and $\$ 9.0$ million, respectively. Dividends paid to the plan by the Company were $\$ .1$ million in 2002 and $\$ .3$ million in 2001 and 2000.

Our Savings Plan allows substantially all United States employees to defer portions of their annual compensation and to participate in Company matching and discretionary contributions. Compensation expense associated with these plans was $\$ .8$ million in 2002 and $\$ 1.0$ million in 2001 and 2000.

## NOTE 6: INCOME TAXES

Foreign operations contributed $\$ .9$ million, $\$ 3.2$ million and $\$(34.0)$ million to the Company's income (loss) before income taxes in 2002, 2001 and 2000, respectively.

Significant components of the provision for (benefit from) income taxes are as follows:

|  | 2002 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Currently Payable | Deferred | Currently Payable | Deferred | Currently Payable | Deferred |
| Federal | \$16,025 | \$ 9,330 | \$(4,832) | \$(22,276) | \$(6,695) | \$16,627 |
| State | 2,133 | (191) | 683 | $(6,208)$ | 1,554 | 4,028 |
| Foreign | 3,280 | $(2,779)$ | 1,286 | 240 | 4,114 | $(1,066)$ |
| Totals | \$21,438 | \$ 6,360 | \$ 2,863$)$ | \$(28,244) | \$(1,027) | \$19,589 |

Following are reconciliations of income tax expense or benefit to the expected amount computed by applying the statutory federal income tax rate of $35 \%$ to income before income taxes:

| (In thousands) | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: |
| Taxes (benefit) at statutory rate on income before income taxes | \$26,154 | \$(30,308) | \$11,577 |
| State income taxes, net of federal income tax benefit | 1,144 | $(5,281)$ | 1,028 |
| Goodwill | - | - | 2,972 |
| Charitable contribution of appreciated property | - | - | $(2,188)$ |
| Tax effects of foreign operations - net | $(2,006)$ | 141 | 2,119 |
| Change in valuation allowance on foreign/state NOLs | 2,606 | 2,756 | 4,000 |
| Other - net | (100) | 1,585 | (946) |
|  | \$27,798 | \$(31,107) | \$18,562 |

Deferred income taxes reflect the tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of deferred tax liabilities and assets as of January 4, 2003 and December 29, 2001, are as follows:

| (In thousands) | $\mathbf{2 0 0 2}$ | 2001 |
| :--- | ---: | ---: |
| Deferred tax liabilities: |  |  |
| Property, plant and equipment | $\mathbf{\$ 2 9 , 6 3 9}$ | $\$ 33,450$ |
| Inventories | $\mathbf{1 0 , 2 3 2}$ | 11,762 |
| Other | $\mathbf{1 5 , 9 1 2}$ | 6,445 |
| Total deferred tax liabilifies | $\mathbf{5 5 , 7 8 3}$ | 51,657 |


| Deferred tax assets: |  |  |
| :--- | ---: | ---: |
| $\quad$ Pension and post-employment obligations | $\mathbf{1 6 , 5 8 7}$ | 10,034 |
| Accounts receivable | $\mathbf{9 , 0 3 2}$ | $\mathbf{6 , 1 3 1}$ |
| Foreign and state net operating |  |  |
| $\quad$ loss carryforwards | $\mathbf{2 0 , 1 9 1}$ | $\mathbf{1 7 , 8 4 3}$ |
| Employee benefits | $\mathbf{9 , 5 6 7}$ | $\mathbf{9 , 9 8 3}$ |
| $\quad$ Other | $\mathbf{6 8 4}$ | 1,258 |
| Total deferred tax assets | $\mathbf{5 6 , 0 6 1}$ | 45,249 |
| Valuation allowance for deferred tax assets | $\mathbf{( 1 3 , 5 4 3 )}$ | $\mathbf{( 1 0 , 9 3 7 )}$ |
| Net deferred tax assets | $\mathbf{4 2 , 5 1 8}$ | 34,312 |
| Net deferred tax liabilities | $\mathbf{\$ 1 3 , 2 6 5}$ | $\mathbf{\$ 1 7 , 3 4 5}$ |

Net operating loss carryforwards (NOLs) are available to offset future earnings within the time periods specified by law. At January 4, 2003, the Company had U.S. state NOLs of approximately $\$ 350$ million expiring in 2013 through 2017. International NOLs total
approximately $\$ 29$ million. The International NOLs pertain primarily to the Company's United Kingdom and Australian operations. NOLs can be carried forward indefinitely in the United Kingdom and Australia.

In 2000, as we continued to execute our restructuring plan (see Note 9) and implemented certain tax strategies, we generated additional U.S. state NOL carryforwards in states where realization of the carryforward benefits was not assured. Accordingly, we increased our valuation allowance by an additional $\$ 4.0$ million in 2000. During 2001 we continued to incur tax deductible restructuring charges which resulted in additional U.S. state NOL carryforwards. We further increased the valuation allowance by $\$ 2.8$ million in 2001 related to state NOL carryforwards. In 2002, we increased our valuation allowance by $\$ 2.6$ million for additional NOLs primarily generated in our International operations.

We do not provide for federal income taxes on the undistributed earnings of international subsidiaries because earnings are reinvested and it is our intention to reinvest them indefinitely. At January 4, 2003, we had not provided federal income taxes on earnings of international subsidiaries of approximately $\$ 19$ million. If these earnings are distributed in the form of dividends or otherwise, we would be subject to both U.S. income taxes and withholding taxes in the various international jurisdictions. It is not practical for us to determine the amount of unrecognized deferred U.S. income tax liability because of the complexities associated with the hypothetical calculation. Withholding of approximately $\$ .9$ million would be payable if all previously unremitted earnings as of January 4, 2003, were remitted to the U.S. parent company.

## NOTE 7: STOCK RIGHTS PLAN AND STOCK OPTION PLANS

On September 15, 1999, the Board of Directors declared a dividend, which was issued on October 25, 1999, of one Right for each share of common stock outstanding. Each Right, when exercisable, entitles the holder to purchase a unit of one one-hundredth share of Series A Junior Participating Preferred Stock, par value $\$ .01$, at a purchase price of $\$ 85$. Upon certain events relating to the acquisition of, or right to acquire, beneficial ownership of $15 \%$ or more of the Company's outstanding common stock by a third party, or a change in control of the Company, the Rights entitle the holder to acquire, after the Rights are no longer redeemable by the Company, shares of common stock for each Right held at a significant discount to market. The Rights will expire on October 25, 2009, unless redeemed earlier by the Company at $\$ .01$ per Right under certain circumstances.

## NחTES Tח CחNSOI.IMATED FINANCIAL STATEMENTS [CONTINUED]

Our Executive Incentive Plan permits us to issue equity-based compensation awards in several forms to all officers and key employees of the Company and its subsidiaries. Under the plan, we may issue restricted stock, incentive stock options, non-qualified stock options, reload stock options, bonus shares, deferred shares, stock appreciation rights and performance shares and performance unit awards.

Most of our salaried employees are eligible to participate in the Russell Corporation 2000 Stock Option Plan (2000 Option Plan). Awards under the 2000 Option Plan also may be made to consultants. The 2000 Option Plan allows us to grant awards in a variety of forms, including incentive stock options, non-qualified stock options, reload stock options, restricted shares, bonus shares, deferred shares, freestanding stock appreciation rights, tandem stock appreciation rights, performance units and performance shares.

Under the Executive Incentive Plan, the 2000 Option Plan and predecessor stock option plans, a total of 2,616,252 shares of common stock were reserved for issuance at January 4, 2003. The options are granted at a price equal to the stock's fair market value at the date of grant. All options granted prior to 1999, are exercisable two years after the date of grant and expire 10 years after the date of grant. The stock options that were granted in 1999 and later are exercisable equally over periods of either two or four years and expire 10 years after the date of grant. The following table summarizes the status of options under the Executive Incentive Plan, 2000 Option Plan and predecessor plans:

| 2002 | 2001 |  | 2000 |  |
| ---: | ---: | ---: | ---: | ---: |
| Weighted | Weighted |  | Weighted |  |
| Average |  | Average |  | Average |
| Exercise |  | Exercise |  | Exerise |
| Shares | Price | Shares | Price | Shares |
|  | Price |  |  |  |



The range of exercise prices of the outstanding options and exercisable options are as follows:

| Weighted Average | Number of <br> Exercisable <br> Shares | Number of <br> Outstanding <br> Shares | Weighted <br> Average <br> Remaining <br> Life |
| :--- | ---: | ---: | ---: |
| Exercise Price | 18,899 | 65,300 | 8.5 |
| $\$ 11.75-\$ 15.00$ | $1,029,982$ | $2,073,596$ | 7.1 |
| $\$ 15.01-\$ 18.25$ | 489,772 | 743,460 | 6.5 |
| $\$ 18.26-\$ 21.50$ | 332,035 | 342,870 | 5.4 |
| $\$ 21.51-\$ 24.75$ | 827,617 | 858,867 | 4.1 |
| $\$ 24.76-\$ 28.00$ | 283,700 | 283,700 | 3.2 |
| $\$ 28.01-\$ 31.35$ | $2,982,005$ | $4,367,793$ |  |
|  |  |  |  |

SFAS No. 123, Accounting for Stock-Based Compensation, provides an alternative to APB Opinion No. 25 in accounting for stock-based compensation issued to employees. The statement encourages, but does not require, a fair value based method of accounting for employee stock options and similar equity instruments. Companies that continue to follow the intrinsic value approach to accounting under APB Opinion No. 25 must disclose the pro forma effect on net income and earnings per share as if the fair value method prescribed by SFAS No. 123 had been used. For the purposes of this disclosure, we estimate the fair value of employee stock options at the date of grant using the Black-Scholes option valuation model. The fair values derived for options granted during fiscal years 2002, 2001 and 2000 and key assumptions used to determine these values were as follows:

|  | 2002 | 2001 | 2000 |
| :--- | :---: | :---: | :---: |
| Risk-free interest rate | $4.5 \%$ | $4.9 \%$ | $6.1 \%$ |
| Dividend yield | $\mathbf{1 . 0 \%}$ | $1.0 \%$ | $3.6 \%$ |
| Volatility factor | $\mathbf{3 6 1}$ | .397 | .323 |
| Weighted-average expected life |  |  |  |
| $\quad$ of options | $\mathbf{7 . 4}$ years | 7.8 years | 10 years |
| Estimated fair value per option | $\mathbf{\$ 6 . 9 8}$ | $\$ 7.10$ | $\$ 6.50$ |

For purposes of calculating the pro forma disclosures below, the estimated fair value of the options is amortized to expense over the options' vesting period.

| (In thousands, except per share data) | 2002 | 2001 | 2000 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Reported net income (loss) | $\mathbf{\$ 3 4 , 3 0 6}$ | $\$(55,486)$ | $\$ 14,515$ |  |  |
| Stock-based employee compensation, net of tax, <br> assuming SFAS No. 123 was applied | $(2,542)$ | $(4,698)$ | $(7,391)$ |  |  |
| Pro forma net income (loss) | $\$ 31,764$ | $\$(60,184)$ | $\$ 7,124$ |  |  |
|  |  |  |  |  |  |
|  |  | 1.07 | $\$$ | $(1.74)$ | $\$$ |

On July 26, 2000, the Board of Directors adopted the Russell Corporation 2000 Non-Employee Directors' Compensation Plan (the "Directors' Plan") as a replacement for the Russell Corporation 1997 Non-Employee Directors' Stock Grant, Stock Option and Deferred Compensation Plan (the "Prior Plan"). Under the Directors' Plan, each nonemployee director ("Eligible Director") receives annually (i) a fee of $\$ 35,000$, to be paid in quarterly installments of $\$ 8,750$, and (ii) an option to purchase a number of shares of common stock equal to $\$ 25,000$ multiplied by four (or the number of full and partial quarters remaining until the next annual meeting), and divided by the fair market value of the shares of common stock as of the grant date. Eligible Directors also may elect to receive all or a portion of their annual fee in shares, stock options or deferred shares. Options granted under the Directors' Plan vest over one year and expire 10 years after the date of grant; whereas, options granted under the Prior Plan vest over three years and expire 10 years after the date of grant. Options to purchase an aggregate of 55,287 shares of common stock at a price of $\$ 18.81$ were granted in 2002. In 2001, we granted 67,238 shares at a price of $\$ 17.75$. Options to purchase an aggregate of 169,890 shares at prices ranging from $\$ 16.28$ to $\$ 27.50$ are outstanding under the Directors' Plan and the Prior Plan at January 4, 2003.

NOTE 8: COMMITMENTS AND CONTINGENCIES
PURCHASE AND LEASE COMMITMENTS - At January 4, 2003, we have commitments to spend approximately $\$ 7.6$ million for capital improvements. Our remaining commitments under noncancelable operating leases with initial or remaining terms of one year or more are as follows:

| (ln thousands) | Third Parties | Related Party | Total |
| :--- | ---: | ---: | ---: |
| 2003 | $\$ 4,963$ | $\$ 2,460$ | $\$ 7,423$ |
| 2004 | 3,095 | 2,494 | 5,589 |
| 2005 | 2,426 | 2,527 | 4,953 |
| 2006 | 1,584 | 2,561 | 4,145 |
| 2007 | 1,208 | 2,596 | 3,804 |
| Thereafter | 3,356 | 8,001 | 11,357 |
|  | $\$ 16,632$ | $\$ 20,639$ | $\$ 37,271$ |

Lease and rental expense for fiscal years 2002, 2001 and 2000 was $\$ 7.3$ million, $\$ 9.4$ million and $\$ 1.3$ million, respectively.

We had $\$ 13.4$ million outstanding under letters of credit for the purchase of inventories at January 4, 2003. We had $\$ 6.6$ million outstanding under lefters of credit at January 4, 2003 for the guarantee of debt of a non-affiliated foreign contractor that expires ratably over the period of 2003-2005. In addition, we had $\$ 3.6$ million outstanding under letters of credit at January 4, 2003 related to self-insurance of workers' compensation programs.

On December 28, 2001, we entered into a joint venture agreement with Frontier Spinning Mills, Inc. to establish Frontier Yarns, LLC ("Frontier Yarns"), a joint venture limited liability company in which we hold $45.3 \%$ of the outstanding membership units. Our voting interest is equal to our proportion of total outstanding membership units. Profits of Frontier Yarns are distributed to its members in proportion to the number of membership units held by each member. As part of this transaction, we agreed to sell or lease to Frontier Yarns most of our remaining yarn spinning assets, including facilities in Lafayette and Wetumpka, AL. Simultaneously we entered into a supply agreement with Frontier Yarns to purchase certain minimum quantities of yarn based upon the production capacity of Frontier Yarns. The agreement also provides for pricing to be calculated on a conversion cost basis plus actual cost of raw materials. Total purchases from Frontier Yarns were $\$ 99$ million in 2002, and at January 4, 2003, we had a net outstanding payable of $\$ 5.9$ million due to Frontier Yarns. We can terminate the supply agreement under certain circumstances related to a fundamental decrease in our demand for yarn or the cost of yarn becoming uncompetitive. In addition, beginning in 2006, the agreement may be terminated for any reason upon two years notice but not prior to 2008. Since Frontier Spinning Mills, Inc. is not an affiliate of ours, the agreement, in our opinion, was negotiated on an arm's length basis.

## LITIGATION

Russell is a co-defendant in Locke, et al. v. Russell Corporation, et al., in Jefferson County, Alabama. Fifteen families who own property on Lake Martin in the Raintree Subdivision in Alexander City, Alabama, were the original plaintiffs in this case, which sought unspecified money damages for trespass and nuisance. However, 10 families dropped out of the case and there are five remaining plaintiff families. In May 2002, the trial court entered summary judgment in our favor on all but one of the plaintiffs' claims. The remaining claim, which involves a private right of action for public nuisance, is set for trial on October 20, 2003. A complaint substantially identical to the one filed in the Locke case was filed on November 20, 2001, in the Circuit Court of Jefferson County, Alabama, by two residents of the Raintree Subdivision (Gould v. Russell Corporation, et al.). The trial court has entered summary judgment in our favor on all claims in that case, and the plaintiffs in the case have filed a motion to alter that determination, which remains pending. The allegations in the Locke and Gould cases are similar to those contained in a case styled Sullivan, et al. v. Russell Corporation, et al., which was resolved in our favor by a ruling by the Alabama Supreme Court in 2001. We plan to vigorously defend the Locke and Gould suits.

## NחTES Tח CחNSחI.TIATED FINANCIAL STATEMENTS [CONTINUED]

By letter dated January 13, 2000, the Company was notified by the United States Department of Justice ("DOJ") that the DOJ intended to institute legal proceedings against us and certain other parties alleging violations by those parties of the Clean Water Act in connection with the treatment and discharge of waste at a water treatment facility operated by the City of Alexander City, Alabama. On March 5, 2002, Russell and two other parties, with no admission of liability, entered into a Consent Decree with the DOJ whereby we and the other parties agreed (i) to pay a civil penalty of \$30,000, of which we have paid \$10,000 and (ii) to participate in a Supplemental Environmental Project, the cost of which will be approximately $\$ 197,000$, of which we have paid approximately $\$ 112,000$. We are not required to undertake any corrective or remedial action under the terms of the Consent Decree. The Consent Decree was approved by the Federal District Court for the Middle District of Alabama on July 25, 2002. The Supplemental Environmental Project will be undertaken in connection with the settlement of a civil enforcement action taken by the DOJ for violations of the Clean Water Act. We specifically denied the allegations of the DOJ and specifically denied any liability based upon those allegations, and we do not believe the settlement of this matter will have a material adverse effect upon us.

We are a party to various other lawsuits arising out of the conduct of our business. We do not believe that any of these matters, if adversely determined, would have a material adverse effect upon us.

## NOTE 9: RESTRUCTURING, ASSET IMPAIRMENT AND OTHER UNUSUAL CHARGES (SPECIAL CHARGES)

In July 1998, we adopted a restructuring and reorganization program with the objective of (1) transitioning our company from a manufacturing-driven business to a consumer-focused organization that markets branded apparel products and (2) creating an efficient, low-cost operating structure with the flexibility to take advantage of future opportunities to reduce our costs. The plan originally called for the closing of a number of our worldwide facilities, which included selected manufacturing plants, distribution centers and offices; expanding production outside the United States; consolidating and downsizing the licensed products businesses; disposing of owned shopping center real estate; reorganizing the corporate structure; and other cost savings activities. The plan also called for the establishment of a dual headquarters in Atlanta, GA, in addition to Alexander City, AL. In July 2001, we announced an extension of this program to align the organization by distribution channel to provide stronger customer service, supply chain management and more cost-effective operations.

The special charges reflected in the consolidated statements of operations are as follows:

| (In thousands) | 2002 | 2001 | 2000 |
| :---: | :---: | :---: | :---: |
| Asset impairment and accelerated depreciation: |  |  |  |
| Impairment of facilities used in operations |  | \$ 23,242 | \$ 1,668 |
| Impairment of facilities and equipment held for disposal | (463) | 59,013 | 23,602 |
| Impairment of intangible assets | - | - | 7,735 |
| Accelerated depreciation on facilities and equipment to be taken out of service | - | - | 995 |
| Total asset impairment and accelerated depreciation | (463) | 82,255 | 34,000 |
| Employee terminations | (371) | 23,808 | 11,834 |
| Inventory losses including shipping and warehousing costs | 403 | 13,084 | 3,648 |
| Termination of certain licenses and contracts: Losses on cotton hedges (reclassified from accumulated other comprehensive loss) | - | 6,387 | _ |
| Termination of licenses and contracts | (403) | - | 3,313 |
| Total termination of certain licenses and contracts | (403) | 6,387 | 3,313 |
| Exit costs related to facilities | 834 | 11,577 | 4,596 |
| Other: |  |  |  |
| Expenses associated with the dual headquarters | - | 1,207 | 3,121 |
| Other | - | 5,774 | 4,499 |
| Total other | - | 6,981 | 7,620 |
| Total before tax | \$ - | \$144,092 | \$65,011 |
| Total after tax | \$ - | \$ 91,936 | \$47,570 |

These charges have been classified in the consolidated statements of operations as follows:

| (In thousands) | 2002 | 2001 | 2000 |
| :--- | ---: | ---: | ---: |
| Cost of goods sold | $\$ 32$ | $\$ 43,790$ | $\$ 18,187$ |
| Selling, general and administrative expenses | - | 1,567 | 3,677 |
| Other - net | $\mathbf{( 3 2 )}$ | 98,735 | 43,147 |
|  | $\mathbf{\$ -}$ | $\$ 144,092$ | $\$ 65,011$ |

A summary of activity in the restructuring liability accounts follows:

| (In thousands) | 2002 | 2001 | 2000 |
| :--- | ---: | ---: | ---: | ---: |
| Restructuring liabilities at beginning of year | $\mathbf{\$ 1 6 , 1 3 9}$ | $\$ 5,726$ | $\$ 6,527$ |
| Exit costs accrued | - | 11,577 | 4,596 |
| Employee termination costs accrued | - | 21,561 | 10,534 |
| Other charges | - | 13,009 | 10,377 |
| Reserve revisions and adjustments, net | $\mathbf{6 0}$ | 2,247 | 1,300 |
| Payments charged to the liability accounts | $(13,866)$ | $(37,981)$ | $(27,608)$ |
| Restructuring liabilities at end of year | $\$ 2,333$ | $\$ 16,139$ | $\$ 5,726$ |

The restructuring liabilities at end of year are made up of the following:

| (In thousands) | 2002 | 2001 | 2000 |
| :--- | ---: | ---: | ---: |
| Employee terminations | $\$ 640$ | $\$ 11,673$ | $\$ 3,320$ |
| Termination of certain licenses and contracts | 395 | 1,417 | 2,406 |
| Exit costs related to facilities | $\mathbf{1 , 2 9 8}$ | 3,049 | - |
|  | $\$ 2,333$ | $\$ 16,139$ | $\$ 5,726$ |

A substantial portion of the special charges recognized in 2000 through 2002 involved the write-down of assets and did not require cash payments. A summary of non-cash related components of the special charges follows:

| (In thousands) | $\mathbf{2 0 0 2}$ | 2001 | 2000 |
| :--- | ---: | ---: | ---: |
| Impairment of facilities | $\mathbf{\$ ( 4 6 3 )}$ | $\$ 82,255$ | $\$ 26,265$ |
| Impairment of intangible assets | - | - | 7,735 |
| Other | 403 | 13,443 | 4,204 |
|  | $\mathbf{\$ ( 6 0 )}$ | $\$ 95,698$ | $\$ 38,204$ |

## FISCAL 2002 RESTRUCTURING ACTIVITIES

We substantially completed our multi-year restructuring and reorganization program in 2001. There were no special charges in 2002 other than to the extent our estimated restructuring liabilities and the carrying value of idled assets at 2001 differed from actual results or from changed circumstances.

In 2002, we adjusted our estimate of the accrual for employee terminations and termination of certain licenses and contracts by $\$ 0.4$ million each to reflect our best estimate of the ultimate settlement of these liabilities. In addition, we disposed of six properties and equipment that were being held for sale at the beginning of 2002 realizing a net gain of $\$ 5.8$ million. The $\$ 6.6$ million of gains from the adjustment of restructuring accruals and disposal of properties were completely offset by an additional $\$ 0.4$ million of inventory write-downs needed to reduce the carrying value of discontinued inventories to these estimated net realizable values; $\$ 0.8$ million for exit costs on facilities that are being held for sale; and $\$ 5.4$ million to adjust the carrying values of assets idled in prior periods to properly reflect the assets at their net realizable value.

Property and equipment held for disposal at January 4, 2003, are carried at $\$ 15.0$ million. These assets have been written down to their fair values (less cost to sell) as determined by reference to thirdparty appraisals or internal analyses based on recent sales prices of comparable facilities. Depreciation has been suspended since the date these assets were first classified as assets held for disposal.

## FISCAL 2001 RESTRUCTURING ACTIVITIES

The special charges in 2001 relate primarily to the consolidation of the Cross Creek branded business and the restructuring of our spinning facilities. Revenue and operating losses related to the Cross Creek branded business, which we do not expect to retain in future periods, were approximately $\$ 16.1$ million and $\$ 6.4$ million, respectively, in 2001.

In 2001, we continued to move our sewing operations to facilities owned by us and by third parties located primarily in Central America and Mexico. We announced the closing of two domestic sewing operations, one textile operation, four yarn manufacturing facilities and the downsizing of domestic manufacturing capacity in the Domestic Activewear segment. Due to these closings, we issued approximately 1,250 termination notices to employees and recorded approximately $\$ 17.4$ million in employee severance and related benefits, including $\$ 2.2$ million in adjustments to costs for termination in prior years.

In July 2001, we announced plans to discontinue direct marketing of the Cross Creek brand through the golf pro shops and department stores and our intention to pursue a third-party licensing strategy for this business channel. We continue to market the Cross Creek brand through the Artwear/Careerwear business line, which is the brand's principal channel of distribution. During 2001, we recorded inventory write-downs of $\$ 13.1$ million related to the discontinuance of certain product lines, of which $\$ 6.7$ million relates to the discontinued Cross Creek branded business. In addition, we announced the consolidation of the Cross Creek textile operations into the current dyeing and finishing plant in Mt. Airy, North Carolina and the consolidation of the Cross Creek artwear business within the other Domestic Activewear segment business based in Atlanta. As a result, we terminated approximately 285 employees and recorded employee severance and related benefits of $\$ 6.4$ million and $\$ 1.5$ million of exit costs in 2001. We also recorded asset impairment charges of $\$ 11.8$ million related to facilities and equipment that were previously used in the Cross Creek branded business as well as the consolidation of the Cross Creek placket shirt business into the domestic activewear segment based in Atlanta.

In the third quarter of 2001, we recognized losses of $\$ 30$ million on write downs of spinning assets to their fair market value. Some of these facilities were later sold to Frontier Yarns. The remainder are no longer in service and are classified as held for sale. We also recorded impairment losses of $\$ 23.2$ million on yarn facilities and equipment leased to Frontier Yarns that will continue to be classified as held for use. As noted in Note 8, we sold or leased substantially all of our remaining spinning assets and transferred our remaining yarn employees to Frontier Yarns. Frontier Yarns now supplies most of our yarn needs.

## NOTES Tח CONSOITIATED FINANCIAL STATEMENTS [CONTINUED]

During the year, we also expensed $\$ 8.3$ million associated with exit costs on facilities that are being held for sale as well as $\$ 1.7$ million related to the completion of the restructuring in Europe.

We recognized $\$ 18.9$ million in impairment charges for assets held for sale, including $\$ 8.4$ million to adjust the carrying values of assets idled in prior periods to properly reflect the assets at their net realizable values. Charges for impairment of assets held for disposal were generally recorded when the facilities and equipment were removed from operations or when the criteria for classifying the assets as held for disposal were met. These assets have been written down to their fair values (less cost to sell) and depreciation has been suspended since the date they were first classified as assets held for disposal. Fair values used in recording asset impairment charges were determined by reference to third-party appraisals or internal analyses based upon recent sales prices of comparable facilities. Net gains realized during 2001 on sales of facilities and equipment that were being held for disposal at the beginning of fiscal year 2001 were approximately $\$ 1.7$ million.

As noted in Note 4, we recognized a $\$ 6.4$ million charge related to losses on cotton futures contracts that were deemed to be ineffective as hedges in the fourth quarter when we sold or leased our remaining yarn manufacturing facilities to Frontier Yarns. Prior to the fourth quarter, we accounted for cotton futures contracts as cash flow hedges of anticipated purchases of cotton with unrealized gains or losses recorded in accumulated other comprehensive loss until the related hedged cotton purchases occurred. Beginning in 2002, we began to purchase yarn from Frontier Yarns. The cotton futures contracts that were hedging anticipated purchases of cotton in 2002 were deemed to be ineffective upon formation of Frontier Yarns, because we will no longer be purchasing raw cotton in the future. Accordingly, the $\$ 6.4$ million of unrealized losses in accumulated other comprehensive loss was reclassified to earnings as required by SFAS No. 133 and are presented in the table above as being directly related to restructuring our yarn operations.

We also recorded $\$ 5.5$ million of miscellaneous cost including $\$ 4.3$ million related to the consolidation of the Cross Creek branded business and $\$ 1.2$ million of costs associated with establishing our dual headquarters in Atlanta, GA.

## FISCAL 2000 RESTRUCTURING ACTIVITIES

The special charges in 2000 relate primarily to plant closings, the restructuring of the Russell Athletic brand and the discontinuance of the Woodbrook brand in Europe. Revenues and operating losses related to the Russell Athletic and Woodbrook brands in Europe were approximately \$14 million and \$4.5 million, respectively in 1999.

In 2000, we closed six domestic apparel operations, one textile research facility and one yarn-manufacturing facility. During the year, approximately 1,700 employees were terminated. We recorded approximately $\$ 11.8$ million in fiscal year 2000 for employee severance benefits, including approximately $\$ 1.3$ million in reserve adjustments for workers' compensation claims from prior year employee terminations where the estimated costs were lower than actual costs. We also incurred approximately $\$ 3.8$ million in ongoing maintenance cost related to facilities held for sale.

In 2000, we also announced the restructuring of the Russell Athletic line of business in Europe, the Cross Creek brand in Australia and the Woodbrook brand in Europe. In connection with the restructuring of these lines of business, we recorded $\$ 3.3$ million in termination costs related to the cancellation of reseller contracts and \$0.8 million related to leased facilities in Europe. We recognized charges of $\$ 3.6$ million to reduce the carrying value of discontinved inventories to their estimated net realizable values.

Asset impairment charges of $\$ 23.6$ million in fiscal 2000 included $\$ 16.5$ million to write-down domestic apparel operations, a textile research facility and one spinning facility; $\$ 7.1$ million to writedown building and apparel assembly assets located in Europe related to the Russell Athletic and Woodbrook operations; we also recognized a $\$ 7.7$ million impairment charge to write off the remaining carrying value of goodwill associated with the European business. We recognized this charge because our estimated undiscounted cash flows for the restructured European business were less than the carrying value of the remaining long-lived assets, including the goodwill.

We also recorded asset impairment charges of $\$ 1.7$ million in 2000 related to the reconfiguration of domestic distribution facilities. This reconfiguration is now complete.

We also recorded $\$ 4.5$ million of miscellaneous other unusual charges, of which $\$ 3.0$ million related to restructuring the Russell Athletic line of business in Europe. We also incurred an additional \$3.1 million of cost associated with establishing our dual headquarters in Atlanta.

## NOTE 10: SEGMENT INFORMATION

## DESCRIPTION OF THE TYPES OF PRODUCTS FROM WHICH EACH REPORTABLE SEGMENT DERIVES ITS REVENUES

We operate our business in two segments: Domestic Activewear and International Activewear. Domestic Activewear is further aligned by distribution channel: Russell Athletic, Mass Retail and Artwear/Careerwear. Russell Athletic, Mass Retail and Artwear/Careerwear have been aggregated into the Domestic Activewear reportable segment because these business lines are similar in economic characteristics, products, production processes, type of customer, distribution method and regulatory environment. The International Activewear business distributes our products in approximately 40 countries with the efforts directed at the specific in-country markets.

## MEASUREMENT OF SEGMENT PROFIT OR LOSS AND SEGMENT ASSETS

Our management evaluates performance and allocates resources based on profit or loss from operations before interest, income taxes and special charges (Segment EBIT). Segment EBIT as presented by us may not be comparable to similarly titled measures used by other companies. In 2002, we began valuing inventories of the reportable segments on the same basis of accounting as that of the consolidated financial statements. We have restated Segment EBIT for 2001 and 2000 to conform with the 2002 presentation. The other accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies in the consolidated financial statements. Intersegment transfers are recorded at cost; there is no intercompany profit or loss on intersegment transfers.

SEGMENT FINANCIAL INFORMATION FOR THE YEAR ENDED JANUARY 4, 2003

|  | Domestic <br> Activewear | International <br> Activewear | Total |
| :--- | ---: | ---: | ---: |
| (IInthousands) | $\$ 1,076,326$ | $\$ 88,002$ | $\$ 1,164,328$ |
| Net sales | 44,364 | 697 | 45,061 |
| Depreciation and amortization expense | 123,990 | $(753)$ | 123,237 |
| Segment EBIT (loss) | 896,632 | 66,483 | 963,115 |
| Total assets | 27,971 | 372 | 28,343 |

SEGMENT FINANCIAL INFORMATION FOR THE YEAR ENDED DECEMBER 29, 2001

|  | Domestic <br> Activewear | International <br> Activewear | Total |
| :--- | ---: | ---: | ---: |
| (In thoussands) | $\$ 1,080,292$ | $\$ 80,633$ | $\$ 1,160,925$ |
| Net sales | 48,862 | 546 | 49,408 |
| Depreciation and amortization expense | 103,926 | 2,385 | 106,311 |
| Segment EBIT |  |  |  |
| Special charges not induded | 144,018 | 74 | 144,092 |
| in Segment EBIT | 930,339 | 64,831 | 995,170 |
| Total assets | 47,387 | 1,588 | 48,975 |
| 2001 purchases of long-lived assets |  |  |  |
|  |  |  |  |
| SEGMENT FINANCIAL INFORMATION FOR THE YEAR |  |  |  |
| ENDED DECEMBER 30,2000 |  |  |  |


|  | Domestic <br> Activewear | International <br> Activewear | Total |
| :--- | ---: | ---: | ---: |
| (In thousands) | $\$ 1,115,935$ | $\$ 110,393$ | $\$ 1,226,328$ |
| Net sales | 51,382 | 2,268 | 53,650 |
| Depreciation and amortization expense | 158,581 | $(7,829)$ | 150,752 |
| Segment EBIT (loss) |  |  |  |
| Special charges not included in | 39,393 | 25,618 | 65,011 |
| $\quad$ Segment EBIT (loss) | 58,036 | 1,421 | 59,457 |
| 2000 purchases of long-lived assets |  |  |  |
|  |  |  |  |
| RECONCILIATION OF SEGMENT EBIT TO CONSOLIDATED |  |  |  |
| PRE-TAX (LOSS) INCOME |  |  |  |


| (In thousands) | 2002 | 2001 | 2000 |
| :--- | ---: | ---: | ---: |
| Total segment EBIT | $\mathbf{\$ 1 2 3 , 2 3 7}$ | $\$ 106,311$ | $\$ 150,752$ |
| Special charges | - | $(144,092)$ | $(65,011)$ |
| Unallocated amounts: |  |  |  |
| $\quad$ Corporate expenses | $(\mathbf{1 8 , 2 6 6 )}$ | $\mathbf{( 1 6 , 4 8 8 )}$ | $(20,263)$ |
| $\quad$ Interest expense | $\mathbf{( 3 0 , 2 4 6 )}$ | $(32,324)$ | $(32,401)$ |
| Income (loss) before income taxes | $\mathbf{\$ 7 4 , 7 2 5}$ | $\mathbf{\$ ( 8 6 , 5 9 3 )}$ | $\$ 33,077$ |

During fiscal 2002 and 2001, we allocated more corporate expenses to our reportable segments than in fiscal 2000.

## ENTERPRISE-WIDE DISCLOSURES:

 NET SALES BY COUNTRY| (In thousands) | $\mathbf{2 0 0 2}$ | 2001 | 2000 |
| :--- | ---: | ---: | ---: |
| United States | $\$ 1,072,042$ | $\$ 1,075,271$ | $\$ 1,111,006$ |
| Europe | $\mathbf{6 1 , 5 2 2}$ | 56,307 | 85,751 |
| Other foreign countries | 30,764 | 29,341 | 29,571 |
| Consolidated total | $\$ 1,164,328$ | $\$ 1,160,925$ | $\$ 1,226,328$ |

## NחTFS Tח ГחNSחI.IMATFO FINANCIAL STATEMENTS [CONTINUED]

NET SALES BY DISTRIBUTION CHANNEL

| (In thousands) | 2002 | 2001 | 2000 |
| :--- | ---: | ---: | ---: | ---: |
| Domestic Russell Athletic | $\mathbf{\$ 3 0 2 , 7 3 8}$ | $\mathbf{\$} 280,359$ | $\$ 287,213$ |
| Domestic Mass Retail | $\mathbf{3 5 0 , 2 2 4}$ | 336,634 | 330,694 |
| Domestic Artwear/Careerwear | 423,364 | 463,299 | 498,028 |
| International Activewear | $\mathbf{8 8 , 0 0 2}$ | 80,633 | 110,393 |
| Consolidated total | $\mathbf{\$ 1 , 1 6 4 , 3 2 8}$ | $\mathbf{\$ 1 , 1 6 0 , 9 2 5}$ | $\$ 1,226,328$ |

Revenues are attributed to countries based on the location of customers. Net sales to Wal-Mart represent approximately 21.4\%, $18.7 \%$ and $17.9 \%$ of our consolidated net sales for fiscal 2002, 2001 , and 2000, respectively.

LONG-LIVED ASSETS BY COUNTRY

| (ll thousands) | $\mathbf{2 0 0 2}$ | 2001 |
| :--- | ---: | ---: |
| United States | $\$ 305,733$ | $\$ 327,159$ |
| Central America | 24,422 | 27,070 |
| Europe | $\mathbf{1 , 3 9 6}$ | 1,620 |
| Other foreign countries | 458 | 436 |
| Consolidated total | $\$ 332,009$ | $\$ 356,285$ |

## NOTE 11: DILuTED WEIGHTED-AVERAGE COMMON SHARES OUTSTANDING

Our diluted weighted-average common shares outstanding are calculated as follows:

|  | 2002 | 2001 | 2000 |  |
| :--- | ---: | ---: | ---: | ---: |
| Basic weighted-average common shares <br> outstanding | $\mathbf{3 2 , 1 2 7 , 5 7 9}$ | $31,950,658$ | $32,405,926$ |  |
| Net common shares issuable on exercise <br> of dilutive stock options | $\mathbf{1 4 2 , 2 3 4}$ |  | - | 280,080 |
| Diluted weighted-average common <br> shares outstanding | $\mathbf{3 2 , 2 6 9 , 8 1 3}$ | $31,950,658$ | $32,686,006$ |  |

Net incremental shares issuable on the exercise of employee stock options calculated using the treasury stock method amounted to 242,007 for the year ended December 29, 2001. Such incremental shares were not included in the diluted weighted-average common shares outstanding calculation because the effect of these shares was anti-dilutive. Options to purchase 2.3 million and 2.8 million shares of our common stock were excluded from the computation of diluted weighted-average common shares outstanding for the years ended January 4, 2003 and December 30, 2000, respectively, because the option exercise price exceeded the average market price.

NOTE 12: SUMMARY OF QUARTERLY RESULTS OF OPERATIONS (UNAUDITED)

The following is a summary of unaudited quarterly results of operations (in thousands, except per share data):

|  | Quarter ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Year ended January 4, 2003 | March 31 | June 30 | Sept. 29 | Jan. 4 |
| Net sales | \$215,825 | \$253,070 | \$386,987 | \$308,446 |
| Gross profit | 59,836 | 66,096 | 120,529 | 92,104 |
| Income before extraordinary item | 2,628 | 6,479 | 23,363 | 14,457 |
| Extraordinary item, net of tax | - | $(12,621)$ | - | - |
| Net income (loss) | 2,628 | $(6,142)$ | 23,363 | 14,457 |

Income before
extraordinary item per
common share:

| Basic | $\$$ | .08 | $\$$ | .20 | $\$$ | .73 | $\$$ | .45 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | .08 | $\$$ | .20 | $\$$ | .72 | $\$$ | .45 |

Net income (loss) per
common share:
Basic
Diluted

| $\$$ | .08 | $\$$ | $(.19)$ | $\$$ | .73 | $\$$ | .45 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | .08 | $\$$ | $(.19)$ | $\$$ | .72 | $\$$ | .45 |

Quarter ended

| Year ended <br> December 29, 2001 | April 1 | July 1 | Sept. 30 | Dec. 29 |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | \$240,994 | \$253,835 | \$351,324 | \$314,772 |
| Gross profit | 65,056 | 53,682 | 88,422 | 59,747 |
| Net income (loss) | 2,239 | $(11,585)$ | $(15,383)$ | $(30,757)$ |
| Net income (loss) per common share: Basic and diluted | \$ . 07 | \$ (.36) | \$ (.48) | \$ (.96) |
| Special charges, described in Note 9 , on an after-tax basis that are included in net |  |  |  |  |
|  | \$ 1,687 | \$ 16,478 | \$ 33,337 | \$ 40,434 |

## NOTE 13: CONDENSED CONSOLIDATING FINANCIAL INFORMATION

The following tables present condensed consolidating financial information for (a) Russell Corporation (the "Parent") on a standalone basis; (b) on a combined basis, the guarantors of the Senior Notes ("Subsidiary Guarantors"), which include Jerzees Apparel, LLC; Mossy Oak Apparel Company; Cross Creek Apparel, LLC; Cross Creek Holdings, Inc., DeSoto Mills, Inc.; Russell Financial Services, Inc.; Russell Asset Management, Inc.; Russell Apparel LLC; RINTEL Properties, Inc.; Russell Yarn, LLC; Russell Athletic, Inc.; Russell Athletic West, Inc.; and Russell Co-Op, LLC (all of which are wholly owned); and (c) on a combined basis, the non-guarantor subsidiaries, which include Alexander City Flying Service, Inc.; Russell Corporation - Delaware; Russell Servicing, Co., Inc.; Russell Europe Limited; Russell Mexico, S.A. de C.V.; Jerzees Campeche, S.A. de C.V.; Jerzees Yucatan, S.A. de C.V.; Athletic de Camargo, S.A. de C.V.; Cross Creek de Jimenez, S.A. de C.V. (now known as Jerzees de Jimenez, S.A. de C.V.); Cross Creek de Honduras, S.A. de C.V.; Russell Corp. Australia Pry Ltd.; Russell do Brasil, Ltda.; Russell Corp. Far East Limited; Russell Japan KK; Russell Corp.

Canada Limited; Jerzees de Honduras, S.A. de C.V.; Jerzees Buena Vista, S.A.; Jerzees Choloma, S.A.; Russell del Caribe, Inc.; Russell France SARL; Russell CZ s.r.o.; Russell Germany GmbH; Russell Spain, S.L.; Russell Italy S.r.I.; Servicios Russell, S.A. de C.V.; Russell Foreign Sales Ltd.; Russell Corp. Bangladesh Limited; Russell Holdings Europe B.V.; Ruservicios, S.A.; Eagle R Holdings Limited; and Citygate Textiles Limited. Separate financial statements of the Subsidiary Guarantors are not presented because the guarantee by each $100 \%$ owned Subsidiary Guarantor is full and unconditional, ioint and several, and we believe separate financial statements and other disclosures regarding the Subsidiary Guarantors are not material to investors. Furthermore, there are no significant legal restrictions on the Parent's ability to obtain funds from its subsidiaries by dividend or loan. While Russell Athletic, Inc. and Russell Athletic West, Inc. were Subsidiary Guarantors at the time the indenture was executed, these entities were dissolved prior to June 30,2002 , and the assets of these entities were distributed to the Parent or other Subsidiary Guarantors.

The Parent is comprised of Alabama manufacturing operations and certain corporate management, information services and finance functions.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

| ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| December 30, 2000 <br> (In thousands) | Parent | Subsidiary <br> Guarantors | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Net sales | \$758,109 | \$361,517 | \$139,568 | \$ $(32,866)$ | \$1,226,328 |
| Costs and expenses: |  |  |  |  |  |
| Cost of goods sold | 513,155 | 279,731 | 122,972 | $(30,382)$ | 885,476 |
| Selling, general and administrative expenses | 160,867 | 43,313 | 28,233 | $(2,422)$ | 229,991 |
| Other-net | 89,442 | $(63,855)$ | 19,858 | (62) | 45,383 |
| Interest expense (income), net | 46,747 | $(15,614)$ | 1,268 | - | 32,401 |
| Income (loss) before income taxes and equity in earnings |  |  |  |  |  |
| Provision (benefit) for income taxes | $(15,133)$ | 41,236 | $(7,541)$ | - | 18,562 |
| Equity in earnings of consolidated subsidiaries, net of income taxes | 51,484 | - | - | $(51,484)$ | - |
| Net income (loss) | \$ 14,515 | \$ 76,706 | \$ $(25,222)$ | \$(51,484) | \$ 14,515 |

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

| Year ended Deceember 30, 2000 (In thousands) | Parent | Subsidiary Guarantors | Non-Guarantor Subsidiaries | Eliminations |  | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |  |  |  |
| Net cash provided by operating activities | \$ 89,667 | \$ 7,436 | \$ 68 | \$ | - | \$ 97,171 |
| Investing Activities |  |  |  |  |  |  |
| Purchase of property, plant and equipment | $(45,066)$ | $(7,032)$ | $(7,359)$ |  | - | $(59,457)$ |
| Cash paid for acquisitions, joint ventures and other | $(39,972)$ | - | - |  | - | $(39,972)$ |
| Investment in and advances to subsidiaries | 7,981 | $(1,075)$ | $(6,906)$ |  | - | - |
| Proceeds from sale of property, plant and equipment | 5,931 | 283 | 236 |  | - | 6,450 |
| Net cash used in investing activities | $(71,126)$ | $(7,824)$ | $(14,029)$ |  | - | $(92,979)$ |
| Financing Activities |  |  |  |  |  |  |
| Borrowings on credit facility - net | 40,755 | - | 11,548 |  | - | 52,303 |
| Payments on notes payable | $(26,564)$ | - | - |  | - | $(26,564)$ |
| Dividends on common stock | $(18,166)$ | - | - |  | - | $(18,166)$ |
| Treasury stock re-issued | 952 | - | - |  | - | 952 |
| Cost of common stock for treasury | $(15,151)$ | - | - |  | - | $(15,151)$ |
| Net cash (used in) provided by financing activities | $(18,174)$ | - | 11,548 |  | - | $(6,626)$ |
| Effect of exchange rate changes on cash | - | - | $(2,496)$ |  | - | $(2,496)$ |
| Net increase (decrease) in cash | 367 | (388) | $(4,909)$ |  | - | $(4,930)$ |
| Cash balance at beginning of year | 421 | 683 | 8,019 |  | - | 9,123 |
| Cash balance at end of year | \$ 788 | \$ 295 | \$ 3,110 | \$ | - | \$ 4,193 |

CONDENSED CONSOLIDATED BALANCE SHEETS

| December 29, 2001 (In thousands) | Parent | Subsidiary Guarantors | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |
| Current assets: |  |  |  |  |  |
| Cash | \$ 3,277 | \$ $(1,583)$ | \$ 4,188 | \$ - | \$ 5,882 |
| Trade accounts receivables, net | 972 | 146,795 | 18,338 | - | 166,105 |
| Inventories | 230,580 | 90,062 | 39,696 | - | 360,338 |
| Prepaid expenses and other current assets | 26,557 | 10,511 | 3,907 | - | 40,975 |
| Total current assets | 261,386 | 245,785 | 66,129 | - | 573,300 |
| Property, plant and equipment, net | 240,039 | 87,120 | 29,126 | - | 356,285 |
| Investment in subsidiaries | 757,530 | 195 | - | $(757,725)$ | - |
| Intercompany balances | $(351,525)$ | 384,132 | $(32,607)$ | - | - |
| Other assets | 39,170 | 23,954 | 2,461 | - | 65,585 |
|  | \$946,600 | \$741,186 | \$65,109 | \$(757,725) | \$995,170 |
| LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: |  |  |  |  |  |
| Accounts payable and accrued expenses | \$ 98,072 | \$ 15,574 | \$12,380 | \$ - | \$126,026 |
| Short-term debt | - | - | 6,187 | - | 6,187 |
| Current maturities of long-term debt | 39,271 | - | - | - | 39,271 |
| Total current liabilities | 137,343 | 15,574 | 18,567 | - | 171,484 |
| Long-term debt, less current maturities | 310,936 | - | - | - | 310,936 |
| Deferred liabilities | 44,090 | 12,041 | 2,388 | - | 58,519 |
| Stockholders' equity | 454,231 | 713,571 | 44,154 | (757,725) | 454,231 |
|  | \$946,600 | \$741,186 | \$65,109 | \$(757,725) | \$995,170 |

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

| Year ended December 29, 2001 (In thousands) | Parent | Subsidiary Guarantors | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$762,452 | \$318,131 | \$124,773 | \$(44,431) | \$1,160,925 |
| Costs and expenses: |  |  |  |  |  |
| Cost of goods sold | 535,274 | 299,875 | 98,169 | $(39,300)$ | 894,018 |
| Selling, general and administrative expenses | 144,269 | 56,474 | 23,515 | 2,200 | 226,458 |
| Other-net | 151,121 | $(46,530)$ | $(2,542)$ | $(7,331)$ | 94,718 |
| Interest expense (income) - net | 57,537 | $(26,005)$ | 792 | - | 32,324 |
| Income (loss) before income taxes and equity in earnings <br> of consolidated subsidiaries <br> (125,749) <br> 34,317 <br> 4,839 <br> $(86,593)$ |  |  |  |  |  |
| Provision (benefit) for income taxes | $(46,235)$ | 13,001 | 2,127 | - | $(31,107)$ |
| Equity in earnings of consolidated subsidiaries, net of income taxes | 24,028 | - | - | $(24,028)$ | - |
| Net (loss) income | \$(55,486) | \$ 21,316 | \$ 2,712 | \$(24,028) | \$ $(55,486)$ |

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

| Year ended December 29, 2001 (In thousands) | Parent | Subsidiary Guarantors | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |  |  |
| Net cash provided by (used in) operating activities | \$ 271,657 | \$(164,284) | \$ 16,573 | \$ - | \$123,946 |
| Investing Activities |  |  |  |  |  |
| Purchase of property, plant and equipment | $(36,596)$ | $(3,891)$ | $(8,488)$ | - | $(48,975)$ |
| Cash paid for acquisitions, joint ventures and other | $(6,494)$ | - | - | - | $(6,494)$ |
| Investment in and advances to subsidiaries | $(168,354)$ | 166,144 | 2,210 | - | - |
| Proceeds from sale of property, plant and equipment | 10,891 | 153 | 3,558 | - | 14,602 |
| Net cash provided by (used in) investing activities | $(200,553)$ | 162,406 | $(2,720)$ | - | $(40,867)$ |
| Financing Activities |  |  |  |  |  |
| Payments on credit facility - net | $(11,000)$ | - | $(20,400)$ | - | $(31,400)$ |
| Borrowings on shorr-term debt | - | - | 6,128 | - | 6,128 |
| Payments on notes payable | $(41,072)$ | - | - | - | $(41,072)$ |
| Dividends on common stock | $(14,695)$ | - | - | - | $(14,695)$ |
| Debt issuance and amendment costs paid | $(3,434)$ | - | - | - | $(3,434)$ |
| Treasury stock re-issued | 1,706 | - | - | - | 1,706 |
| Cost of common stock for treasury | (120) | - | - | - | (120) |
| Net cash used in financing activities | $(68,615)$ | - | $(14,272)$ | - | $(82,887)$ |
| Effect of exchange rate changes on cash | - | - | 1,497 | - | 1,497 |
| Net increase (decrease) in cash | 2,489 | $(1,878)$ | 1,078 | - | 1,689 |
| Cash balance at beginning of year | 788 | 295 | 3,110 | - | 4,193 |
| Cash balance at end of year | \$ 3,277 | \$ $(1,583)$ | \$ 4,188 | \$ - | \$ 5,882 |

## RUSSELL CORPORATION AND SUBSIDIARIES

## NחTFS Tח ГחNSחI.InATEח FINANCIAL STATEMENTS [CONTINUED]

CONDENSED CONSOLIDATED BALANCE SHEETS

| January 4, 2003 <br> (In thousands) | Parent | Subsidiary Guarantors | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |
| Current assets: |  |  |  |  |  |
| Cash | \$ 50,955 | \$ 8,102 | \$ 9,562 | \$ | \$ 68,619 |
| Trade accounts receivables, net | 634 | 130,143 | 18,138 | - | 148,915 |
| Inventories | 227,899 | 41,350 | 37,409 | - | 306,658 |
| Prepaid expenses and other current assets | 22,101 | 1,207 | 3,345 | - | 26,653 |
| Total current assets | 301,589 | 180,802 | 68,454 | - | 550,845 |
| Property, plant, and equipment, net | 234,242 | 71,480 | 26,287 | - | 332,009 |
| Investment in subsidiaries | 845,332 | 195 | - | $(845,527)$ | - |
| Intercompany balances | $(531,623)$ | 554,577 | $(22,954)$ | - | - |
| Other assets | 55,977 | 23,786 | 498 | - | 80,261 |
|  | \$905,517 | \$830,840 | \$72,285 | \$(845,527) | \$963,115 |
| LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: |  |  |  |  |  |
| Accounts payable and accrued expenses | \$111,586 | \$ 24,444 | \$17,444 | \$ - | \$153,474 |
| Short-term debt | - | - | 7,253 | - | 7,253 |
| Current maturities of long-term debt | 5,000 | - | - | - | 5,000 |
| Total current liabilities | 116,586 | 24,444 | 24,697 | - | 165,727 |
| Long-term debt, less current maturities | 265,000 | - | - | - | 265,000 |
| Deferred liabilities | 56,678 | 5,829 | 2,628 | - | 65,135 |
| Stockholders' equity | 467,253 | 800,567 | 44,960 | $(845,527)$ | 467,253 |
|  | \$905,517 | \$830,840 | \$72,285 | \$(845,527) | \$963,115 |

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

| Year ended January 4, 2003 (In thousands) | Parent | Subsidiary Guarantors | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$823,122 | \$254,114 | \$134,967 | \$(47,875) | \$1,164,328 |
| Costs and expenses: |  |  |  |  |  |
| Cost of goods sold | 565,732 | 195,901 | 111,116 | $(46,986)$ | 825,763 |
| Selling, general and administrative expenses | 154,637 | 60,952 | 20,221 | - | 235,810 |
| Other-net | 117,472 | $(118,883)$ | 84 | (889) | $(2,216)$ |
| Interest expense (income) - net | 66,941 | $(36,697)$ | 2 | - | 30,246 |
| Income (loss) before income taxes, equity in earnings of consolidated subsidiaries and extraordinary item | $(81,660)$ | 152,841 | 3,544 | - | 4,725 |
| Provision (benefit) for income taxes | $(30,924)$ | 57,954 | 768 | - | 27,798 |
| Equity in earnings of consolidated subsidiaries, net of income taxes | 97,663 | - | - | $(97,663)$ | _ |
| Income (loss) before extraordinary item | 46,927 | 94,887 | 2,776 | $(97,663)$ | 46,927 |
| Extraordinary item, net of tax benefit | $(12,621)$ | - | - | - | $(12,621)$ |
| Net income (loss) | \$ 34,406 | \$ 94,887 | \$ 2,776 | \$(97,663) | \$ 34,306 |

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

| Year ended January 4, 2003 (In thousands) | Parent | Subsidiary <br> Guarantors | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |  |  |
| Net cash provided by (used in) operating activities | \$ 273,856 | \$ 18,340 | \$(88,055) | \$ - | \$204,141 |
| Investing Activities |  |  |  |  |  |
| Purchase of property, plant and equipment | $(24,545)$ | $(2,679)$ | $(1,119)$ | - | $(28,343)$ |
| Investment in and advances to subsidiaries | $(87,802)$ | $(7,891)$ | 95,693 | - | - |
| Cash paid for acquisitions, joint ventures and other | $(4,670)$ | - | - | - | $(4,670)$ |
| Proceeds from sale of property, plant and equipment | 7,513 | 1,915 | 22 | - | 9,450 |
| Net cash (used in) provided by investing activities | $(109,504)$ | $(8,655)$ | 94,596 | - | $(23,563)$ |
| Financing Activities |  |  |  |  |  |
| Payments on credit facility - net | $(74,800)$ | - | - | - | $(74,800)$ |
| Borrowings on shorr-term debt | - | - | 458 | - | 458 |
| Payments on notes payable, including prepayment penalties | $(270,371)$ | - | - | - | (270,371) |
| Proceeds from issuance of Senior Notes | 250,000 | - | - | - | 250,000 |
| Debt issuance and amendment costs paid | (18,910) | - | - | - | $(18,910)$ |
| Dividends on common stock | $(5,137)$ | - | - | - | $(5,137)$ |
| Treasury stock re-issued | 2,574 | - | - | - | 2,574 |
| Cost of common stock for treasury | (30) | - | - | - | (30) |
| Net cash (used in) provided by financing activities | $(116,674)$ | - | 458 | - | $(116,216)$ |
| Effect of exchange rate changes | - | - | $(1,625)$ | - | $(1,625)$ |
| Net increase in cash | 47,678 | 9,685 | 5,374 | - | 62,737 |
| Cash balance at beginning of year | 3,277 | $(1,583)$ | 4,188 | - | 5,882 |
| Cash balance at end of year | \$ 50,955 | \$ 8,102 | \$ 9,562 | \$ - | \$ 68,619 |

## THE BOARD OF DIRECTORS AND SHAREHOLDERS

russell corporation

We have audited the accompanying consolidated balance sheets of Russell Corporation and Subsidiaries as of January 4, 2003, and December 29, 2001, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the three fiscal years in the period ended January 4, 2003. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Russell Corporation and Subsidiaries at January 4, 2003, and December 29, 2001, and the consolidated results of their operations and their cash flows for each of the three fiscal years in the period ended January 4, 2003, in conformity with accounting principres generally accepted in the United States.

As described in Note 1, effective December 30, 2001 the Company changed its method of accounting for goodwill and indefinite-lived intangible assets.
Snot + Young LLP

January 31, 2003
Birmingham, Alabama

## PRINCIPAL OFFICES

3330 Cumberland Blvd., Suite 800
Atlanta, GA 30339
(678) 742-8000

755 Lee Street
P.O. Box 272

Alexander City, AL 35011
(256) 500-4000

## OTHER INFORMATION

The Company's press releases, annual report and other information can be accessed via the Internet at RussellCorp.com

## ANNUAL MEETING

The annual meeting of shareholders of the Corporation will be at 11:00 a.m. Central Time on April 23, 2003, at the offices of the Company in Alexander City, Alabama. For information contact: Thomas D. Johnson, Jr.
Director of Investor Relations
(678) 742-8181

## DIVIDEND REINVESTMENT PLAN

For information about accounts or issuance of certificates, contact:
SunTrust Bank, Atlanta
P.O. Box 4625

Atlanta, GA 30302

## MARKET SHARE INFORMATION

Market share information for the branded retail components of our Russell Athletic and Mass Retail businesses was obtained from The NPD Group. Market share information for our Russell Artwear/ Careerwear business was taken from the S.T.A.R.S. reports of ACNielsen Market Decisions.

## DIVIDEND AND MARKET INFORMATION

Russell Corporation stock trades on the New York Stock Exchange and various other regional exchanges under the ticker symbol RML. The range of high and low prices of the Common Stock and the dividends per share paid during each calendar quarter of the last two years are presented below:

| 2002 | Dividend | High | Low | Close |
| :--- | ---: | ---: | ---: | ---: |
| First | $\$ 0.04$ | $\$ 16.10$ | $\$ 14.50$ |  |
| Second | 0.04 | 19.55 | 14.30 |  |
| Third | 0.04 | 19.25 | 14.37 |  |
| Fourth | 0.04 | 17.40 | 13.14 |  |
|  | $\$ 0.16$ |  |  | $\$ 16.74$ |
|  |  |  |  |  |
| 2001 | Dividend | High | Low | Close |
| First | $\$ 0.14$ | $\$ 20.84$ | $\$ 15.13$ |  |
| Second | 0.14 | 20.00 | 15.18 |  |
| Third | 0.14 | 18.55 | 13.40 |  |
| Fourth | 0.04 | 15.50 | 11.02 |  |
|  | $\$ 0.46$ |  |  | $\$ 15.01$ |



## RUSSELL CORPORATION

3330 Cumberland Boulevard, Suite 800
Atlanta, Georgia 30339
www.russellcorp.com


[^0]:    Source: SGMA Sports Participation In America - 2002 Edition

[^1]:    (a) Fiscal 1999, 2000, 2001 and 2002 include costs associated with outbound freight as cost of goods sold in accordance with EITF 00-10, as described in Note 1 to the Consolidated Financial Statements. These freight costs for fiscal 1999, 2000, 2001 and 2002 were $\$ 6,630,000, \$ 8,750,000, \$ 9,622,000$ and $\$ 9,451,000$, respectively. Fiscal 1992 through 1998 include such costs as a reduction of net sales.
    (b) Fiscal 1993 includes a noncash, pre-tax charge of $\$ 34,583,000$ associated with the write-down of certain fixed assets and goodwill. The after-tax impact of this write-down on 1993 earnings was ( $\$ .56$ ) per common share. Fiscal $1998,1999,2000$ and 2001 include pre-tax charges of $\$ 83,007,000, \$ 70,721,000, \$ 65,011,000$ and $\$ 144,092,000$, respectively, associated with restructuring, asset impairment and other unusual charges as described under the "Multi-Year Restructuring and Reorganization Plan"section of Management's Discussion and Analysis of Financial Condition and Results of Operations. The after-tax impact of these charges on 1998, 1999, 2000 and 2001 earnings was ( $\$ 1.46$ ), ( $\$ 1.38$ ), ( $\$ 1.46$ ) and (\$2.88), respectively, per common share.
    (c) Average of amounts at beginning and end of each fiscal year.
    (d) Fiscal 2002 includes an extraordinary pre-tax charge of $\$ 20,100,000(\$ 12,621,000$, net of tax) associated with the termination and early retirement of long-term indebtedness as described in Note 2 to the Consolidated Financial Statements. The after-tax impact of this charge on 2002 earnings was ( $\$ .39$ ) per common share.

[^2]:    See Notes to Consolidated Financial Statements.

[^3]:    See Notes to Consolidated Financial Statements.

