SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549 RECEIVED

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FORM 10=K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

For the fiscal year ended October 1, 1966

Commission file number 0-853

BERKSHIRE HATHAWAY INC. (Exact name of registrant as specified in its charter)

MASSACHUSETTS (State or other jurisdiction of incorporation or organization)

04-225-4452 (I.R.S. Employer Identification No.)

97 COVE STREET, NEW BEDFORD, MASSACHUSETTS (Address of principal executive offices)

02741 (Zip Code)

Securities registered pursuant to Section 12(b) of the Act:

NONE

Securities registered pursuant to Section 12(g) of the Act:

COMMON STOCK, \$5 PAR VALUE (Title of Class)

FORM 10-K

JANUARY 27, 1967

#### Item 1. Number of Equity Security Holders

(A)

(B)
Approximate number of record holders
January 13, 1967

Title of class

Common stock, \$5 par value

2,550

#### Item 2. Increases and Decreases in Outstanding Equity Securities

No increase or decrease in outstanding equity securities has occurred except for the changes previously reported in Form 8-K, Current Report for the Month of December 1965, filed with the Securities and Exchange Commission pursuant to transmittal letter dated December 31, 1965, which 8-K hereby is incorporated by reference.

## Item 3. Parents and Subsidiaries of Registrant

As of January 13, 1967 Buffett Partnership, Ltd, a limited partnership under Nebraska law, owned approximately 59.5% of Registrant's outstanding shares. Mr. Warren E. Buffett, a director of the Registrant, is the sole general partner of the partnership.

## Items 4 to 9, inclusive

These items are not restated or inserted by the Registrant inasmuch as since the close of its fiscal year ended October 1, 1966 the Registrant has filed with the Commission a definitive Proxy Statement pursuant to Regulation 14A which involved, among other things, the election of Directors and which Proxy Statement was transmitted to the Securities and Exchange Commission by letter dated December 13, 1966.

# Item 10. Financial Statements and Exhibits

- (a) See financial statements and auditor's certificate attached.
  - (b) Exhibits ONE

Reference is made to the amendment, effective November 14, 1966, of Section 3.1 of the By-Laws, which Section 3.1 as amended is set forth on page 1 of the Proxy Statement of the Registrant dated December 13, 1966. A copy of that Proxy Statement was transmitted to the Securities and Exchange Commission by letter dated December 13, 1966, and said amended Section 3.1 hereby is incorporated by reference.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Annual Report to be signed on its behalf by the undersigned thereunto duly authorized.

BERKSHIRE HATHAWAY INC.

Kenneth V. Chace President

DATED: January 27, 1967

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PEAT, MARWICK, MITCHELL & Co.

CERTIFIED PUBLIC ACCOUNTANTS

10 DORRANCE STREET

PROVIDENCE, RHODE ISLAND 02903

#### ACCOUNTANTS: REPORT

The Board of Directors Berkshire Hathaway Inc.:

We have examined the consolidated financial statements and related schedules of Berkshire Hathaway Inc. and subsidiary as listed in the accompanying index. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, such financial statements present fairly the consolidated financial position of Berkshire Hathaway Inc. and subsidiary at October 1, 1966, and the results of their operations for the year then ended, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year; and the supporting schedules, in our opinion, present fairly the information set forth therein.

Providence, R. I. October 26, 1966 Reat. Marwich, Mitchell + 6.

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## Item 10(a) Financial Statements

Consolidated financial statements for the year ended October 1, 1966:

Accountants Report

Consolidated Balance Sheet as of October 1, 1966

Consolidated Statement of Earnings and Retained Earnings for the year ended October 1, 1966

Notes to Consolidated Financial Statements

Schedule I Marketable securities

Schedule V Property, plant and equipment

Schedule VI Accumulated depreciation of property, plant and

equipment

Schedule XII Reserves

All other schedules are omitted as the required information is inapplicable or the information is presented in the financial statements or related notes.

The financial statements of the registrant are omitted as it is primarily an operating company and its subsidiary included in the consolidated financial statements is totally held.

#### Consolidated Balance Sheet

October 1, 1966

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#### Liabilities and Stockholders' Equity

Current assets: Cash Marketable securities, at cost which approximates market (Schedule I) Accounts receivable - trade, including \$4,177 due from officers and employees, net of allowance for doubtful accounts (\$299,433) (Schedule XII) Inventories (note 2)		\$ 628,721 5,445,795 8,114,240 12,239,261	Current liabilities: Accounts payable Accrued salaries and wages Accrued State and local taxes  Total current liabilities  Stockholders' equity (notes 1 and 6):		\$ 2,957,565 278,599 165,094 3,401,258
Prepaid expenses		131,428	Common stock \$5 par value. Authorized 1,722,983 shares; issued 1,017,547 shares	\$ 5,087,735	
Total current assets		26,559,445	Retained earnings	24,407,185	•
Furniture and fixtures Leasehold improvements Motor vehicles	118,019 3,837,705 20,042,021 366,037 26,576 35,834		Total stockholders' equity  Commitments and contingencies (notes 7 and 8)	· .	29,494,920
Less accumulated depreciation and	24,426,192	•	COMMITTALISM CONTRACTOR (CONTRACTOR CONTRACTOR CONTRACT		•
amortization (Schedule VI)	18,119,666				•
Net property, plant and equipment		6,306,526			
Other assets (including mortgage note of approximately \$19,800 due from officer)		\$ 32,896,178			\$ 32,896,178

See accompanying notes to financial statements.

# Consolidated Statement of Earnings and Retained Earnings Year ended October 1, 1966

Net sales Cost of sales (note 2)	\$ 49,372,328 42,195,572
Gross profit	7,176,756
Selling, general and administrative expenses (note 1)	2,328,142
Operating income	4,848,614
Other income: Interest on marketable securities Sundry other income	166,819 150,337
	317,156
	5,165,770
Other deductions (note 1):  Idle plant expense Sundry other charges	97,689 63,567 161,256
Earnings before provision for Federal and foreign income taxes  Provision for Federal and foreign income taxes (note 4)	5,004,514 2,242,000
Net earnings Retained earnings at beginning of year Reduction in Federal and foreign income taxes (note 5) Retirement of Treasury stock (note 6)	2,762,514 20,469,068 2,212,292 (1,036,689)
Retained earnings at end of year	\$ <u>24,407,185</u>
Depreciation and amortization deducted above	\$ 963,081

See accompanying notes to financial statements.

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#### Notes to Consolidated Financial Statements

#### Octobe<u>r 1</u>, 1966

(1) The consolidated financial statements include the accounts of Berkshire Hathaway Inc. and its wholly-owned Canadian subsidiary.

Canadian currency has been converted into United States dollars as follows:
(1) current assets and liabilities at rates of exchange in effect at the close of the year, (2) properties at rates in effect when acquired, and (3) income, costs and expenses at average rates of exchange for the year, except depreciation, and amortization which are based on the dollar costs of the properties. The net unrealized loss on such conversions (not significant) has been carried to income.

The excess of the Company's cost over its equity in its subsidiary (\$95,166) representing losses since acquisition has been charged to retained earnings in consolidation.

Intercompany balances and transactions have been eliminated in preparing the consolidated financial statements.

Berkshire Hathaway Inc. had no other investments in foreign or domestic affiliates.

State income taxes amounting to \$215,000 and provision for bad debts of approximately \$43,000 are included in selling, general and administrative expenses in the accompanying consolidated statement of earnings and retained earnings. In the prior year comparable amounts were stated as other deductions.

(2) The inventories used in the computation of cost of sales were as follows:

October 2, 1965 - \$10,277,178 October 1, 1966 - \$12,239,261

At October 1, 1966 inventories consisted of the following:

 Raw materials
 \$ 2,380,722

 Work in process
 2,689,448

 Finished goods
 6,953,713

 Supplies
 215,378

\$ 12,239,261

Inventories are priced at the lower of cost or market. Cost for raw cotton is determined on an average basis; for raw synthetic fiber and yarns on a first-in, first-out basis; for goods in process and finished goods on a current standard basis, with the minor exception of cotton content of in-process materials at King Philip D Division for which cost represents a standard established in 1933. At October 1, 1966 the replacement cost of the cotton so valued was approximately \$114,000 in excess of the amount at which it is stated in the inventory.

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#### Notes to Consolidated Financial Statements, Continued

(3) Losses on disposal of idle plant and equipment were sustained in the year ended October 1, 1966, amounting to \$1,866,037. Of this amount, \$56,905 was charged to current operations. \$1,809,132 was charged to the estimated loss provision which existed for this purpose at October 2, 1965.

Upon the sale or retirement of plant and equipment, the applicable accumulated depreciation is eliminated from the accumulated allowance, and the profit or loss resulting from such sale or retirement is reflected in either earnings or estimated loss on properties to be sold.

Depreciation on acquisitions prior to fiscal year ended October 2, 1965 has been charged to operations on the straight-line method. For subsequent additions, depreciation has been computed on the double declining balance method. Leasehold improvements are being amortized over the lives of the leases. Rates used in computing the annual amount of depreciation and amortization are as follows:

#### Lives

Buildings
Machinery and equipment
Furniture and fixtures
Leasehold improvements
Motor vehicles

10 to 27 years
15 years
10 years
3 to 5 years
4 years

Maintenance, repairs, and renewals of a minor nature are charged to income as incurred. Renewals of a major nature and betterments which extend the useful life of plant and equipment are capitalized.

No items of plant and equipment were pledged to secure any indebtedness.

- (4) No Federal income tax is payable for the year ended October 1, 1966 because of operating loss carryovers and losses sustained on disposal of plant assets. The current year net earnings have been reduced for Federal and foreign income taxes computed without regard to losses on disposal of plant assets, and without regard to availability of operating loss carryovers.
- (5) The reduction of Federal and foreign income taxes results from deductions, in computing current taxable income, of prior years' operating loss carry-overs, and losses on disposal of plant assets.
- (6) At the annual meeting of stockholders held December 7, 1965, it was voted that the authorized capital stock of this Corporation be reduced to 1,722,983 shares of \$5 par value common stock by canceling and retiring the 120,231 shares held in the treasury at October 2, 1965 and that the excess of cost over par value of retired shares be charged to retained earnings.

#### Notes to Consolidated Financial Statements, Continued

- (7) The Company has in effect pension plans to provide eligible employees with pension and death benefits. Eligible employees consist of salaried personnel. No contributions were made during 1966 to the Company's principal pension plan, which is a trusteed, noncontributing plan. The balance in this fund, accumulated from prior years' contributions, is in excess of minimum funding requirements determined on an actuarial basis.
- (8) The Company occupies office and warehouse space under long-term leases which call for total annual payments of \$75,000 and aggregate rentals of \$265,000 over the lives of such leases.

The Company has no stock option plans or profit-sharing plans in effect at October 1, 1966.

(9) Supplementary profit and loss information:

	Charged directly to profit and loss		
	To cost of sales	Other	<u>Total</u>
Maintenance and repairs	\$ 273,249	11,237	284,486
Depreciation and amortization	915,364	47,717	963,081
Taxes, other than income taxes: Payroll taxes Real estate and personal propert taxes Other State and local taxes	756,113	39,298	795,411
	108,365 <u>64,629</u>	24,530 20,269	132,895 84,898
	929,107	84,097	1,013,204
Rents	\$ 17,371	121,637	139,008

There were no royalty agreements, no management or service contract fees.

# Marketable Securities

# Year ended October 1, 1966

# Schedule I

Name of issuer and title of issue	Number of shares and principal amount of bonds and notes	Amount at which carried on balance sheet (Cost)	Value based on current market quotations at balance sheet date
Bonds and notes	<u> Principal</u>		
Massachusetts Bay Transportation Authority, 3.25% due January 3, 1967	\$ 1,000,000	999,560	1,000,000
Boston, Massachusetts Temporary Note, 3.47% due November 1, 1966 Boston, Massachusetts Redevelop- ment Authority Note, 3.35% due	2,500,000	2,500,000	2,500,000
January 20, 1967	600,000	600,000	600,000
Ford Motor Credit Co. Note, 5 5/8% due October 5, 1966 General Motors Acceptance Corpo- ration Note, 5 5/8% due Octo-	250,000	249,844	250,000
ber 13, 1966 Ford Motor Credit Co. Note,	250,000	249,532	250,000
5 3/4% due October 20, 1966	200,000	199,393	200,000
Stocks	Shares		
John Blair & Co.	3,300	48,825	54,450
Disney Productions	3,900	168,651	175,500
Investors Diversified Services A Massachusetts Indemnity & Life	13,371	374,528	374,388
Insurance Co.	2,200	55,462	53,900
		\$ 5,445,795	5,458,238

Property, Plant and Equipment

Year ended October 1, 1966

Schedule V

Classification	Balance at beginning of period	Additions at cost	Retirements or sales (1)	Balance at close of period
Land Buildings Machinery and equipment Furniture and fixtures Leasehold improvements Motor vehicles	\$ 142,514 4,432,512 23,025,457 355,931 23,429 39,899	74,070 869,114 16,739 3,147 7,205	24,495 668,877 3,852,550 6,633 11,270	118,019 3,837,705 20,042,021 366,037 26,576 35,834
	\$ 28,019,742	970,275	4,563,825	24,426,192

<sup>(1)</sup> Retirements and sales includes discontinued operations having a cost of \$4,358,000 and a net book value of \$2,089,000. Of the resulting loss from disposal of these assets amounting to \$1,866,037, \$56,905 was charged to current operations and \$1,809,132 was charged to the estimated loss provision which existed for this purpose at October 2, 1965. See note 3 of notes to consolidated financial statements and Schedule XII.

# Accumulated Depreciation of Property, Plant and Equipment

# Year ended October 1, 1966

## Schedule VI

		Additions	<u>Deductions</u>	,
$\underline{ ext{Classification}}$	Balance at beginning of period	Charged to profit and loss or income	Retirements, renewals and Replace- ments (1)	Balance at close of period
Buildings Machinery and equipment Furniture and fixtures Leasehold improvements Motor vehicles	\$ 3,138,563 16,113,738 299,247 6,465 35,150	95,231 842,298 13,571 7,978 4,003	459,956 1,959,148 6,253 — 11,221	2,773,838 14,996,888 306,565 14,443 27,932
	\$ 19,593,163	963,081	2,436,578	18,119,666

(1) See note to Schedule V.

Reserves

Year ended October 1, 1966

Schedule XII

	Balance at beginning of period	Additions charged to profit and loss or income	Deductions	Balance at end of period
Allowance for doubtful accounts	\$ 280,302	42,991	23,860 (1)	299,433
Estimated loss on properties to be sold	1,809,132	-	1,809,132 (2)	

- (1) Accounts written off, less recoveries.
- (2) Losses on sales of idle property and equipment. See Schedule V.