

# MOODY'S

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## INDUSTRIALS

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JOHN MOODY

1939

AMERICAN AND FOREIGN

**Capital Stock:** 1. Harper & Bros. common: Authorized, 25,000 shares; outstanding, Dec. 31, 1938, 22,717 shares; no par (changed from \$100 par on June 8, 1923). Has exclusive voting power. Dividends of 50 cents per share paid quarterly in 1928; 50 cents per share the first three quarters and \$1 per share in last quarter of 1929; \$1 per share paid quarterly during 1930 to 1932, incl.; 1933 and 1934, \$3; 1935, \$3 regular and cents extra; 1936, \$3.75 regular and \$3.50 extra; 1937, \$4 regular and \$3 extra; 1938, \$4 regular and \$2 extra.

**Transfer Agent:** Corn Exchange Bank Trust Co., New York. Number of stockholders, about 95.

**HARSHAW CHEMICAL CO.:** Incorporated in Ohio in 1892 under name of Cleveland Commercial Co. In 1939 acquired C. H. Price Co. and Wertz-Budenhagen Co., and name changed to Harshaw, Fuller & Goodwin Co. Present title adopted Feb. 14, 1929.

Manufacturers, importers and jobbers of industrial chemicals including those required by the ceramic, color dyeing, electroplating, leather, rubber, glass, paint and varnish, pharmaceutical, printing ink, laundry, paper, etc. industries.

Plants located in Cleveland, Ohio, Ellyria, O., and Philadelphia, Pa. Number of employees, May 15, 1937, 675.

**Officers:** W. A. Harshaw, Chairman; W. J. Harshaw, W. E. Lawson, R. S. Wensley, G. J. Hall, H. W. Wensley, Vice-Pres.; D. T. Perry, Sec. and Treas.; J. W. Lerner, Asst. Sec. and Asst. Treas.

**Directors:** R. I. Goodwin, O. J. Hall, W. A. Harshaw, W. J. Harshaw, W. E. Lawson, J. W. Lerner, D. T. Perry, G. J. Hall, R. S. Wensley, W. R. Wensley.

**Annual Meeting:** First Thursday in Dec.

**Office:** 1945 East 97th St., Cleveland, Ohio.

**Consolidated Income Account:**

	Year to Sept. 30, '38	9 mos. to Sept. 30, '37
*Net sales	\$7,261,870	\$8,326,015
Operating profit	(d) 219,838	129,638
Depreciation	124,946	121,603
Misc. chgs., net	9,248	6,366
Fed. inc. taxes	(d) 3,755	138,875
Net profit	(d) 3,241	42,241
Preferred divs.	70,000	62,500
Common divs.	53,861	190,264
Surplus for year	(d) 477,889	217,477
Prev. surplus	1,614,888	735,297
Credit adjust.		10,000
Earn. surp. 8-30	536,979	1,014,888
Earn. on pfd. sh.	Nil	\$46.02
No. of pfd. sh.	10,000	10,000
Earned per share common (in \$) years to Sept. 30		
1938	11937	1936
(d) 9.15	3.43	2.52

Number of shares: 1938, 134,652; 1937-36, 118,915.

† Year ended Dec. 31.  
‡ Nine months to Sept. 30.  
\* As reported to stockholders.

**Consolidated Capital Surplus Account,** year ended Sept. 30, 1938: Balance, Oct. 1, 1937, \$444,300. Add: Allocation of \$10 a share from proceeds of sale of 12-437 newly issued common shares at \$20 a share, \$124,370; excess over carrying amount of the proceeds from the sale of 3,300 treasury common shares sold at \$20 a share, \$7,051; total, \$676,721. Deduct: Expenses incident to registration of common shares under the Securities Act of 1933, as amended, \$26,269. Balance Sept. 30, 1938, \$650,453.

**Cons. Balance Sheet, as of Sept. 30:**

	1938	1937
<b>Assets:</b>		
Land	\$23,949	\$23,949
Buildgs. & equip.	1,191,870	1,245,850
Construction		76,135
Good-will, etc.	1	1
<b>Current Assets:</b>		
Cash	398,755	184,927
Accts. rec., net	823,865	823,865
Inventories	1,701,303	12,540,577
Reacquired stk.		58,949
Other assets	5,808	4,463
Deferred assets	92,932	95,294
<b>Total</b>	<b>\$4,292,787</b>	<b>\$5,283,417</b>
<b>Liabilities:</b>		
7% pfd. (\$100)	\$1,000,000	\$1,000,000
*Common stock	1,846,520	1,222,150
<b>Current Liab.:</b>		
Notes pay.	100,000	100,000
Accept. pay.	352,711	150,938
Accts. py., etc.	359,011	684,653
Accrd. taxes	81,455	234,218
Conting. liab.	72,331	
Capital surplus	550,453	444,300
Earned surplus	536,979	1,014,868
<b>Total</b>	<b>\$4,292,787</b>	<b>\$5,283,417</b>

1938 1937  
Current assets: \$2,720,582 \$3,548,769  
Current liab. 793,137 1,529,718  
Net cur. assets: 1,927,445 2,019,051  
\*Represented by no par shares: 1938, 184,652; 1937, 122,216.  
†At lower of cost or market. Raw materials of an aggregate cost of \$352,711 (1937, \$510,953) pledged under trust receipts to secure acceptances payable at Sept. 30.  
‡33,000 common shares.  
§After depreciation: 1938, \$1,482,873; 1937, \$1,323,888.

**Capital Stock:** 1. Harshaw Chemical Co. 7% cumulative preferred: Authorized, 10,000 shares; issued and outstanding, 10,000 shares; par \$100.  
Has preference as to assets and dividends. In dissolution or liquidation entitled to 115 and dividends, if voluntary, and to 100 and dividends if involuntary. Callable as a whole or in part on any dividend date on 60 days' notice at 115 and dividends. Has one vote per share upon default of 3 consecutive quarterly dividends. No securities running more than one year having priority over or parity with this issue, may be issued without three-fourths consent in amount, of preferred stockholders.  
Dividends payable quarterly, Mar. 31, etc.

2. Harshaw Chemical Co. common: Authorized, 200,000 shares; issued and outstanding, Sept. 30, 1937, 134,652 shares, no par.  
Dividend paid (recent years): 1934, 20 cents; 1935, 60 cents; 1936, 80 cents plus 70 cents special; 1937, \$1 plus 60 cents special; 1938, 40 cents.  
**Subscription Rights:** Common stockholders of record Nov. 10, 1937, had right to subscribe for 22,763 shares of common stock at \$20 per share on basis of one additional share for every 16 shares held. Rights expired Dec. 16, 1937.

**Transfer Agent and Registrar:** The Cleveland Trust Co., Cleveland, Ohio. Number of stockholders, May 1, 1938: Preferred, 80; common, 800.

**HARVARD BREWING CO. (DEL.):** Incorporated in 1932 under the laws of Delaware for the purpose of brewing beer, ale, and porter. Company also manufactures malt liquors of all descriptions. The brewery consists of 19 buildings and 193,710 acres of land located on Plain and Payton Streets, Lowell, Mass. Company has an annual capacity of over 360,000 bbls. of beer, ale and porter.

As of Dec. 31, 1936, assets and liabilities of the Harvard Brewing Co. (Mass. Corp.) were taken over by the company and the Mass. Corp., a former wholly-owned subsidiary of Harvard Brewing Co., Inc. (New York), was formed in 1937 to protect name in that State. Number of employees, Dec. 31, 1938, 225.

**Officers:** August Ulrich, Pres.; W. E. Guyette, R. H. Juster, Henry Putzmann, Vice-Pres.; A. C. Sullivan, Sec.; A. J. Dion, Treas.

**Directors:** Fritz von Opel, W. E. Guyette, J. B. Thomas, August Ulrich, A. C. Sullivan.

**Annual Meeting:** Fourth Tuesday in Jan. at Lowell, Mass.

**Office:** Plain and Payton Sts., Lowell, Mass.

**Consolidated Income Account,** year ended Sept. 30:

	1938	1937
Net sales	\$1,529,437	\$1,516,841
Cost of sales	740,799	759,689
Depreciation	457,065	568,844
Gen. etc. exp.	139,352	139,352
Operating profit	92,647	(d) 37,954
Other income	6,936	
Total income	117,583	7,037
Interest	11,350	12,692
Doubt. accts.	92,029	34,613
Pay. & tax.	5,589	4,951
Misc. deduct.	43,973	38,377
Net loss	32,404	12,577
Preferred divs.	2,290	
Deficit for year	34,694	121,554
Prev. surplus	15,611	546,773
Credits	749,138	1,383
Debits	113	
Surp. Sept. 30	434,843	426,511

Earned per sh. com., years to Sept. 30:

1938 1937 1936 1935 1934  
(d) \$0.06 (d) \$0.22 \$0.39 \$0.55 \$0.11

No. of shares: 1938, 544,900; 1937 and 1936, 56,897; 1935, 627,739; 1934, 525,605. Includes \$24,991 loss on investment in Harvard Distributing Co., Inc.

† Includes \$39,868 credit arising from elimination of net deficit of Harvard Distributing Co., Inc. at Sept. 30, 1937.

as a result of not including that company in the consolidation in 1938.

**Consolidated Balance Sheet, Sept. 30:**

	1938	1937
*Land, bldgs., etc.	\$1,142,928	\$1,144,273
Investments		1
Notes receiv.	8,013	
Pats., etc., net	1	1
<b>Current Assets:</b>		
Cash	89,721	59,668
Receiv. (net)	200,028	208,443
Oth. cur. asset	3,786	3,041
Inventories	204,773	256,424
Uncompl. constr.	2,934	4,962
Special assets		14
Deferred charges	86,488	75,000
<b>Total</b>	<b>\$1,738,678</b>	<b>\$1,751,923</b>
<b>Liabilities:</b>		
5% pfd. (\$100)	\$100,000	\$100,000
Com. stk. (\$1)	544,900	\$540,897
Mtges. payable	190,000	190,000
<b>Current Liab.:</b>		
Notes pay., etc.	40,281	41,542
Accts. rec.	76,852	213,740
Bever. taxes	13,253	13,114
Container dep.	46,273	32,338
Mtge. payable		5,000
Accruals	9,334	15,392
Accrd. taxes	14,326	15,289
Notes payable	11,616	
Paid-in surplus	257,000	257,000
Earned surplus	434,843	426,512
<b>Total</b>	<b>\$1,738,678</b>	<b>\$1,751,923</b>

\* At lower of cost or market.  
† Note: At Sept. 30, 1938, company had entered into purchase contracts relating to future delivery of materials, spindles and equipment amounting to \$134,227. Accounts certified by Bayer & Clauson.

**Bonded Debt:** As of Sept. 30, 1938, there was outstanding a first mortgage on the plant at Lowell, Mass., in amount of \$150,000, interest of 4 1/2% due Dec. 12, 1939. There was also a mortgage on the Boston Warehouse in the amount of \$40,000, interest 4%, due Apr. 1, 1942.

**Capital Stock:** 1. Harvard Brewing Co. 5% cumulative preferred: Authorized, \$100,000; outstanding, \$100,000; par \$100.  
Preference: Has preference as to assets and dividends.

Dividends: Entitled to cumulative dividends of \$5 per share per annum, and no more, payable quarterly March 31, June 30, Sept. 30, and Dec. 31.

**Voluntary Liquidation:** In event of voluntary liquidation or dissolution, entitled to \$107.50 per share, plus dividends, after payment of all debts, and remaining assets shall be distributed to common, if involuntary, entitled to par plus dividends.

Callable at any time as a whole or in part at \$107.50 per share upon 90 days' notice.

Convertible into common stock at any time after Jan. 31, 1940, and up to and including Sept. 30, 1945, at 100 common shares for each preferred share.

**Voting Rights:** Holders of preferred and common stocks shall have full voting rights and be entitled to one vote per share held.

Dividends Paid: Initial dividend of \$1.04 paid Nov. 1938; Sept. 30 and Dec. 30, 1938, \$1.25 each.

2. Harvard Brewing Co. common: Authorized, \$650,000 (increased from \$550,000 in March, 1938); outstanding, Sept. 30, 1938, \$544,900; par \$1. No dividends paid.

**Transfer Agent:** Commercial National Bank & Trust Co., New York. Registrar: Chase National Bank, New York. Listed on New York Cur Exchange.

Number of stockholders, 800.  
Price Range: 1938 1937 1936  
Stock: 1 1/2% 4 1/2% 6 1/2-2 1/4

**Subscription Rights:** Common stockholders of record April 5, 1937, had right to subscribe for 1,000 shares of 5% cumulative convertible \$100 par preferred stock at \$100 per share at the ratio of one preferred share for each unit of 550 common shares held.

**HATHAWAY MANUFACTURING CO.:** Incorporated in 1888, under the laws of Massachusetts. Manufactures of plain and fancy shirtings, sateens, towels, etc. Mill located at New Bedford, Mass., is equipped with 62,144 spindles and 2,924 looms. Number of employees, Dec. 1, 1938, 1900.

**Officers:** (Vacancy). Pres.: Seabury Stanton, Treas. and Clerk.

